

SOUTH DAKOTA INCOME AND PRICES SUMMARY, 2007

INCOME

Cash receipts from farm marketings and government payments were down 10 percent in 2006, compared to 2005. Sales from all livestock and their related products accounted for \$2.652 billion, or 52 percent of the total 2006 receipts. Income from livestock was up 2 percent from 2005. Sales from all crops totaled \$2.065 billion, or 40 percent of the total. Income from crops was down 8 percent from 2005. Government payments totaled \$412 million in 2006, down 49 percent from 2005, and are 8 percent of total receipts.

The largest income sources for 2006 were cattle, corn, soybeans, and hogs. Cattle, up nearly 2 percent from 2005, accounted for 37 percent of the total. Corn, up 1 percent from 2005, accounted for 14 percent of the total. Income from soybeans decreased 11 percent from 2005 and accounted for 14 percent of the total. Hog receipts rose 10 percent and accounted for 8 percent of the total.

The 2006 net farm income totaled \$741.5 million, down 59 percent from 2005.

PRICES

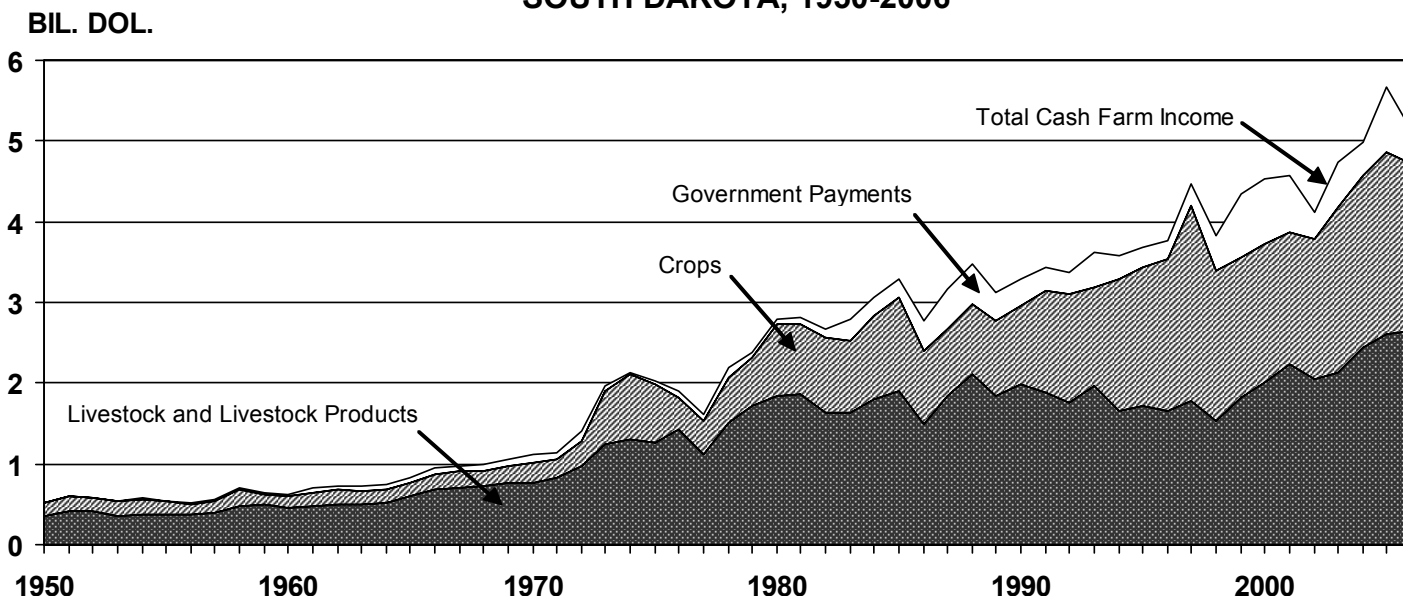
Preliminary 2007 marketing year average (MYA) crop prices were up from 2006 for major South Dakota

crops. All corn MYA price was up 34 percent to \$3.85, 97 cents above 2006. Soybean prices, with a MYA of \$9.80, were up 63 percent from the previous year. The all wheat MYA price was up 48 percent from 2006 to \$6.55, an increase of \$2.11 per bushel. The all hay MYA price was up 19 percent to \$95.00 per ton. The all sunflower MYA price was up 41 percent from last year to \$21.20 per cwt. Sorghum increased 16 percent to \$6.80 per cwt.

Marketing year average prices are computed by weighting monthly prices by the estimated monthly sales. Page 25 shows the marketing year for the major crops.

Annual 2007 livestock prices were mixed from 2006 for all species. The beef cattle price increased 30 cents per cwt. to \$92.10. Steers and heifers price increased \$1.00 to \$101.00, and cows were up 40 cents to \$48.20. Calves decreased 9 percent to \$120.00 per cwt. The all hog price of \$46.70 increased 1 percent from 2006. Barrows and gilts increased 1 percent, while sows decreased 4 percent. At \$107.00, the lamb price was down less than 2 percent, while sheep, at \$24.10, were down 18 percent from 2006.

CASH RECEIPTS, SOUTH DAKOTA, 1950-2006



**CASH RECEIPTS FROM FARM MARKETINGS AND GOVERNMENT PAYMENTS,
SOUTH DAKOTA, 2004-2006**

COMMODITY	CASH RECEIPTS			PERCENT TOTAL 1/		
	2004	2005	2006	2004	2005	2006
	----- 1,000 DOLLARS -----			----- PERCENT -----		
CROPS:						
WHEAT	382,927	463,936	397,120	7.7	8.2	7.7
CORN	834,836	721,594	730,728	16.8	12.8	14.2
SORGHUM	13,337	8,463	7,962	0.3	0.1	0.2
OATS	8,048	9,483	7,309	0.2	0.2	0.1
BARLEY	3,455	6,055	2,748	0.1	0.1	0.1
RYE	1,502	891	821	2/	2/	2/
FLAXSEED	1,054	3,459	1,380	2/	0.1	2/
SOYBEANS	609,541	779,639	695,827	12.2	13.8	13.6
POTATOES	1,074	3/	3/	2/	3/	3/
HAY	176,011	111,963	89,193	3.5	2.0	1.7
SUNFLOWER	68,825	80,984	80,399	1.4	1.4	1.6
MISCELLANEOUS CROPS	46,852	50,993	51,063	0.9	0.9	1.0
TOTAL CROPS	2,147,462	2,237,460	2,064,550	43.1	39.6	40.3
LIVESTOCK AND PRODUCTS:						
CATTLE AND CALVES	1,669,156	1,845,390	1,876,006	33.5	32.7	36.6
HOGS	353,663	368,490	404,323	7.1	6.5	7.9
SHEEP AND LAMBS	30,495	35,889	30,428	0.6	0.6	0.6
TURKEYS	57,285	50,949	61,425	1.2	0.9	1.2
EGGS	40,178	20,460	26,312	0.8	0.4	0.5
OTHER POULTRY	3,832	3,960	3,852	0.1	0.1	0.1
DAIRY PRODUCTS	220,440	218,484	196,107	4.4	3.9	3.8
HONEY	22,575	13,730	8,672	0.5	0.2	0.2
WOOL	1,879	1,549	1,521	2/	2/	2/
MISCELLANEOUS LIVESTOCK	31,669	41,087	42,977	0.6	0.7	0.8
TOTAL LIVESTOCK AND PRODUCTS	2,431,172	2,599,988	2,651,623	48.8	46.0	51.7
TOTAL CROPS AND LIVESTOCK	4,578,634	4,837,448	4,716,173	92.0	85.7	92.0
GOVERNMENT PAYMENTS	400,630	808,706	411,846	8.0	14.3	8.0
GRAND TOTAL	4,979,264	5,646,154	5,128,019	100.0	100.0	100.0

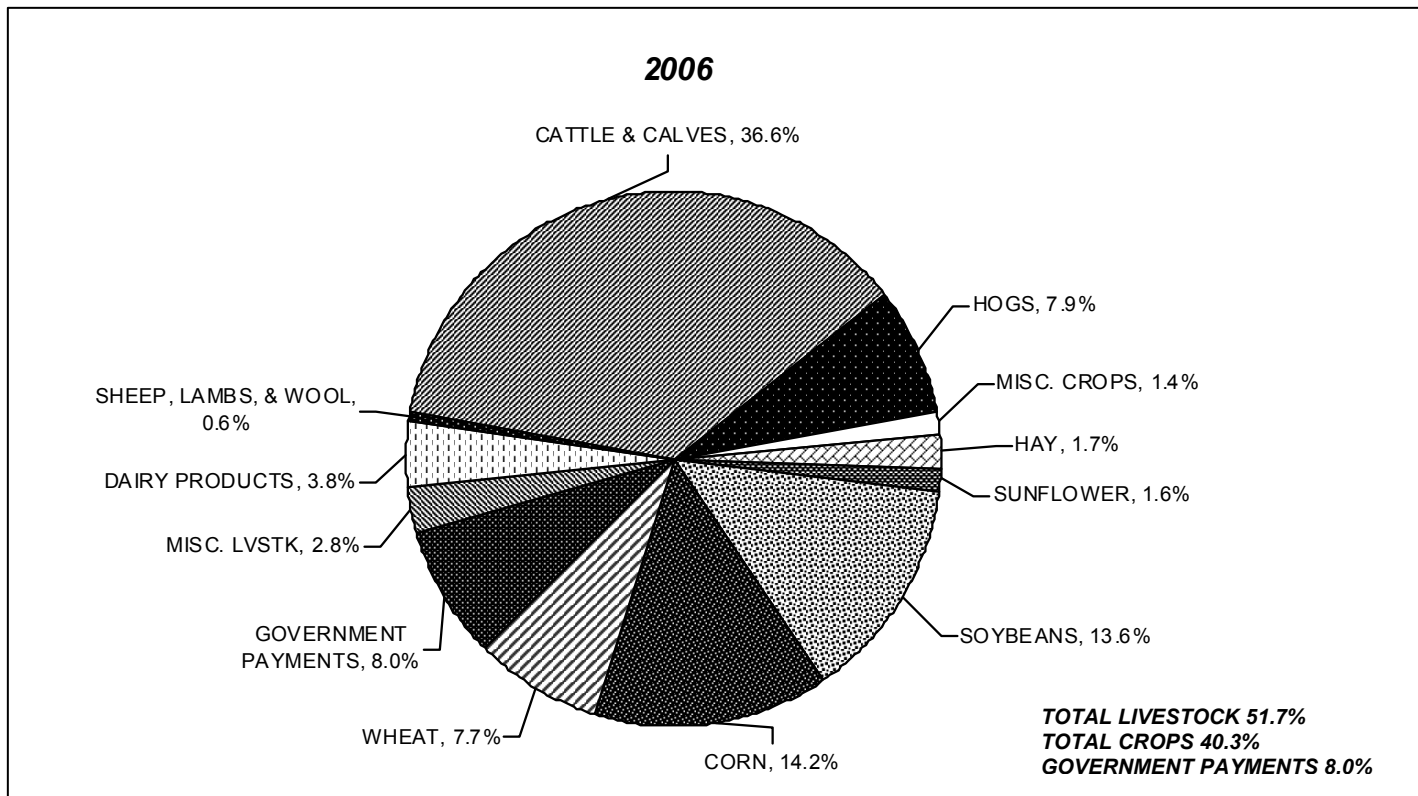
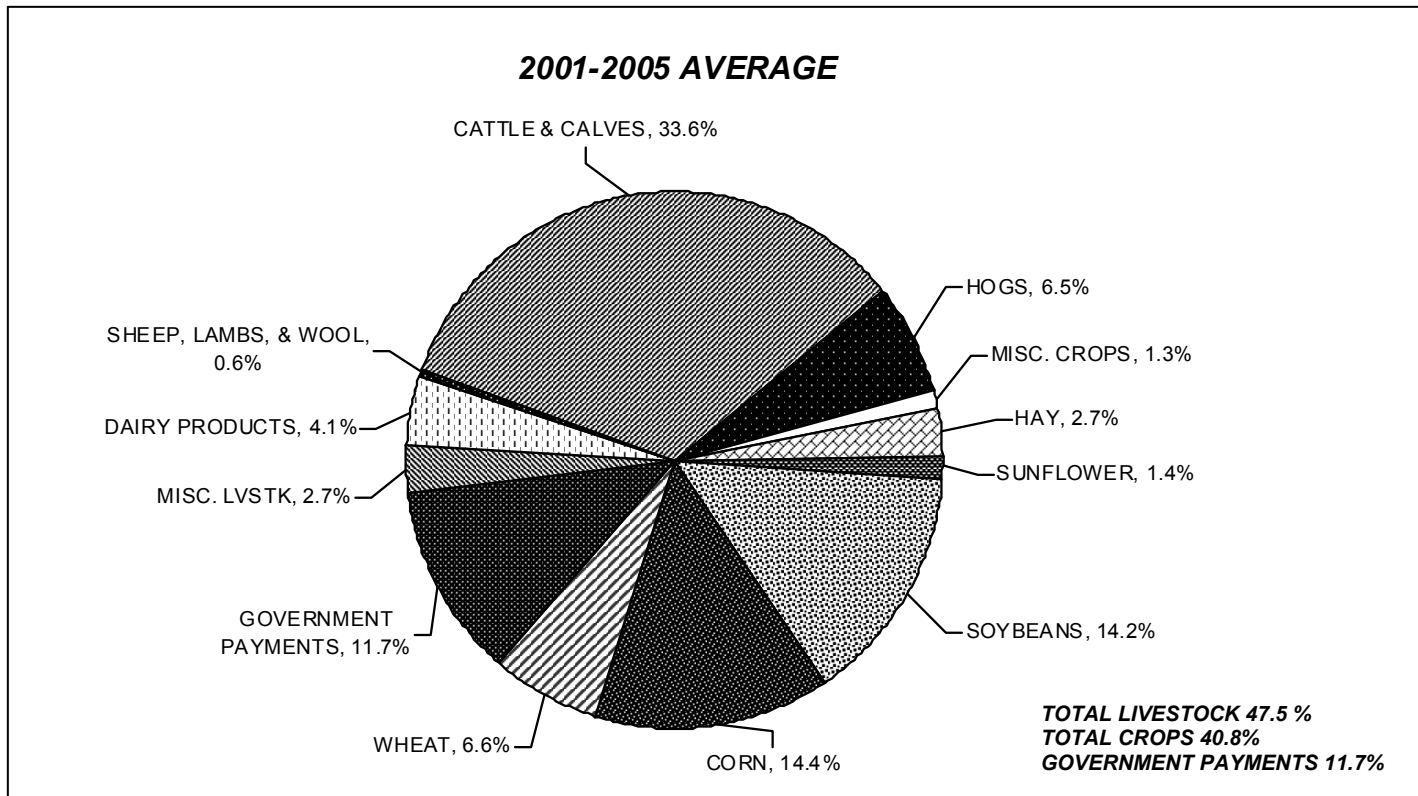
1/ PERCENTAGES MAY NOT ADD DUE TO ROUNDING. 2/ ROUNDS TO LESS THAN ONE TENTH OF ONE PERCENT.
3/ STATE ESTIMATES DISCONTINUED IN 2004.

SOURCE: ECONOMIC RESEARCH SERVICE, USDA.

**CASH RECEIPTS,
STATE RANKING, 2006**

ITEM	UNIT	1	2	3	4	5	6	7	8	9	10	S.D. RANK
CROPS	MIL. DOL.	CA 23,788	IA 7,229	IL 6,841	TX 5,703	FL 5,669	MN 5,128	WA 4,524	NE 4,359	IN 3,919	OH 3,448	20 2,065
LIVESTOCK & LIVESTOCK PRODUCTS	MIL. DOL.	TX 10,324	IA 7,879	NE 7,683	CA 7,615	KS 6,971	NC 5,274	WI 4,656	MN 4,642	OK 4,120	CO 4,062	17 2,652
GOVERNMENT PAYMENTS	MIL. DOL.	TX 1,508	IA 1,252	IL 1,045	NE 812	MN 768	NC 738	KS 648	MS 633	IN 541	CA 530	18 412
TOTAL	MIL. DOL.	CA 31,933	TX 17,534	IA 16,361	NE 12,854	KS 10,984	MN 10,537	IL 9,681	NC 8,938	WI 7,205	FL 7,115	19 5,128

CASH RECEIPTS, SOUTH DAKOTA PERCENT OF TOTAL



**CASH RECEIPTS FROM FARM MARKETINGS,
SOUTH DAKOTA, 2007 1/**

MONTH	CROPS		LIVESTOCK		TOTAL	
	1,000 DOLLARS	PERCENT	1,000 DOLLARS	PERCENT	1,000 DOLLARS	PERCENT
JANUARY	224,327	7.2	241,775	9.6	466,102	8.2
FEBRUARY	143,985	4.6	204,259	8.1	348,244	6.2
MARCH	148,826	4.8	202,456	8.0	351,282	6.2
APRIL	126,148	4.0	200,763	8.0	326,911	5.8
MAY	117,738	3.8	200,981	8.0	318,719	5.6
JUNE	178,799	5.7	195,809	7.8	374,608	6.6
JULY	358,741	11.5	164,574	6.5	523,315	9.3
AUGUST	217,570	6.9	210,502	8.3	428,072	7.6
SEPTEMBER	242,800	7.8	185,024	7.3	427,824	7.6
OCTOBER	639,040	20.4	257,227	10.2	896,267	15.8
NOVEMBER	415,929	13.3	246,077	9.8	662,005	11.7
DECEMBER	317,931	10.2	214,156	8.5	532,087	9.4
TOTAL	3,131,834	100.0	2,523,603	100.0	5,655,436	100.0

1/ PERCENTS MAY NOT ADD DUE TO ROUNDING.

**FARM PRODUCTION EXPENSES,
SOUTH DAKOTA, 2004-2006**

ITEM	2004	2005	2006
	----- MILLION DOLLARS -----		
FEED	337.0	286.5	369.5
LIVESTOCK	353.6	419.9	424.0
SEED	299.2	331.0	349.1
FERTILIZER & LIME	311.1	360.8	363.4
PESTICIDES	243.6	233.5	216.6
FUEL & OIL	216.9	272.8	268.5
ELECTRICITY	59.5	68.7	68.4
REPAIR & MAINTENANCE	267.1	234.2	260.2
MACHINE HIRE & CUSTOM WORK	96.7	81.8	80.2
MARKETING, STORAGE & TRANSPORTATION	84.9	100.9	98.0
OTHER MISCELLANEOUS	503.5	539.7	542.8
INTEREST	253.3	293.4	332.4
LABOR EXPENSES	144.9	148.1	151.8
NET RENT TO NON-OPERATOR LANDLORDS	257.9	309.4	254.0
CAPITAL CONSUMPTION	475.4	510.7	532.5
PROPERTY TAXES	224.0	236.2	252.5
TOTAL PRODUCTION EXPENSES	4,128.6	4,427.6	4,563.6

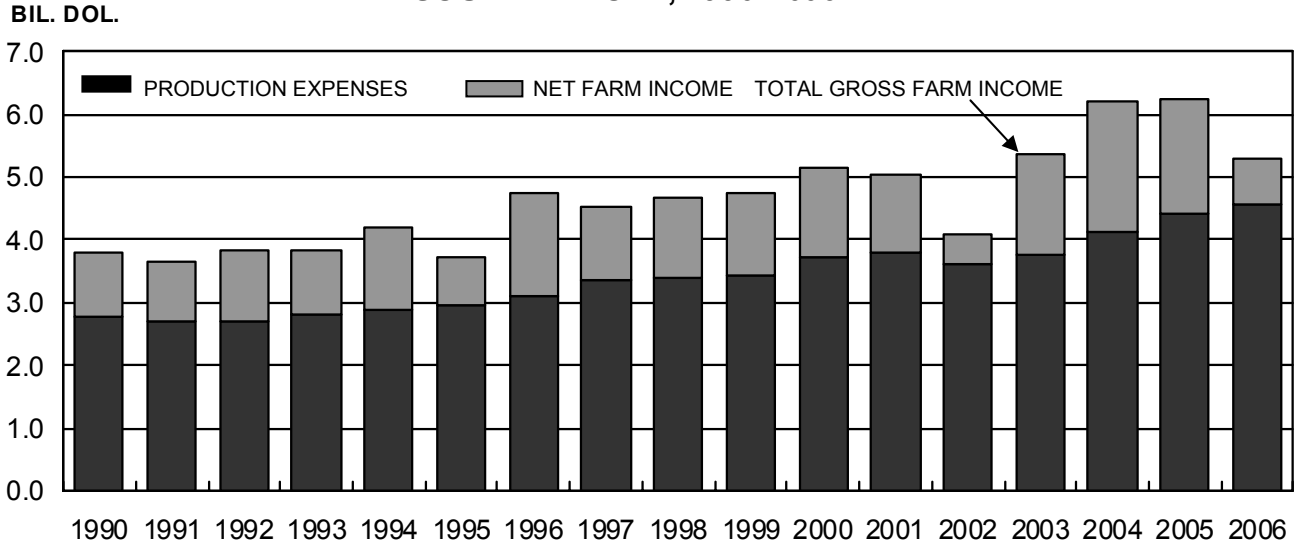
**NET FARM INCOME: VALUE ADDED TO AGRICULTURAL SECTOR,
SOUTH DAKOTA, 2002-2006**

ITEM 1/	2002	2003	2004	2005	2006
	----- 1,000 DOLLARS -----				
VALUE OF CROP PRODUCTION	1,347,297	2,168,553	2,671,831	2,157,473	1,606,957
FOOD GRAINS	193,234	319,244	384,429	464,827	397,940
FEED CROPS	809,627	815,015	1,045,782	869,002	848,636
OIL CROPS	700,400	878,261	680,694	865,489	778,422
FRUITS AND TREE NUTS	354	347	395	368	380
VEGETABLES	9,838	8,493	8,129	7,893	9,082
ALL OTHER CROPS	24,470	26,717	28,033	29,881	30,090
HOME CONSUMPTION	4,100	2,804	2,177	901	1,148
VALUE OF INVENTORY ADJUSTMENT 2/	(394,725)	117,672	522,192	(80,887)	(458,740)
VALUE OF LIVESTOCK PRODUCTION	1,851,111	2,089,070	2,489,327	2,676,517	2,584,768
MEAT ANIMALS	1,764,058	1,817,135	2,053,314	2,249,770	2,310,757
DAIRY PRODUCTS	163,584	176,746	220,440	218,484	196,107
POULTRY AND EGGS	74,570	86,987	101,295	75,369	91,589
MISCELLANEOUS LIVESTOCK	43,623	50,658	56,123	56,365	53,170
HOME CONSUMPTION	1,634	2,571	3,676	4,118	4,830
VALUE OF INVENTORY ADJUSTMENT 2/	(196,358)	(45,027)	54,479	72,411	(71,685)
REVENUES FROM SERVICES AND FORESTRY	546,807	556,656	663,771	591,840	701,586
MACHINE HIRE AND CUSTOMWORK	44,062	31,158	91,638	80,238	46,709
FOREST PRODUCTS SOLD	648	680	714	727	740
OTHER FARM INCOME	333,233	349,027	356,985	259,705	392,492
GROSS IMPUTED RENTAL VALUE OF FARM DWELLINGS	168,864	175,791	214,434	251,170	261,645
VALUE OF AGRICULTURAL SECTOR PRODUCTION	3,745,215	4,814,280	5,824,928	5,425,830	4,893,311
PURCHASED INPUTS	2,278,151	2,414,711	2,762,998	2,920,610	3,031,090
FARM ORIGIN	818,899	845,954	989,738	1,037,361	1,142,550
FEED PURCHASED	305,682	264,621	336,960	286,541	369,500
LIVESTOCK AND POULTRY PURCHASED	257,837	318,380	353,556	419,862	423,957
SEED PURCHASED	255,380	262,953	299,222	330,958	349,093
MANUFACTURED INPUTS	680,826	727,906	831,179	935,754	916,796
FERTILIZERS AND LIME	229,096	247,022	311,125	360,787	363,368
PESTICIDES	215,042	223,328	243,631	233,479	216,561
PETROLEUM FUEL AND OILS	162,511	191,288	216,895	272,812	268,499
ELECTRICITY	74,177	66,268	59,528	68,676	68,368
OTHER PURCHASED INPUTS	778,426	840,851	942,081	947,495	971,744
REPAIR AND MAINTENANCE OF CAPITAL ITEMS	254,820	225,746	267,078	234,247	260,197
MACHINE HIRE AND CUSTOMWORK	95,182	81,440	96,723	81,820	80,199
MARKETING, STORAGE, AND TRANSPORTATION EXPENSES	54,881	65,263	84,894	100,884	97,969
CONTRACT LABOR	6,786	10,607	9,109	12,047	9,826
MISCELLANEOUS EXPENSES	366,757	457,795	484,277	518,497	523,553
NET GOVERNMENT TRANSACTIONS	133,949	315,458	166,528	563,392	149,903
DIRECT GOVERNMENT PAYMENTS	335,023	549,092	400,630	808,706	411,846
MOTOR VEHICLE REGISTRATION AND LICENSING FEES	10,855	9,655	10,123	9,118	9,458
PROPERTY TAXES	190,219	223,979	223,979	236,196	252,485
GROSS VALUE ADDED	1,601,014	2,715,026	3,228,459	3,068,613	2,012,124
CAPITAL CONSUMPTION	432,410	442,331	475,351	510,737	532,456
NET VALUE ADDED	1,168,604	2,272,695	2,753,108	2,557,876	1,479,668
PAYMENTS TO STAKEHOLDERS	699,720	662,288	656,185	750,914	738,131
EMPLOYEE COMPENSATION (TOTAL HIRED LABOR)	132,718	95,570	144,924	148,065	151,771
NET RENT RECEIVED BY NON-OPERATOR LANDLORDS	282,607	313,425	257,920	309,425	253,974
REAL ESTATE AND NON-REAL ESTATE INTEREST	284,395	253,293	253,341	293,424	332,386
NET FARM INCOME	468,884	1,610,407	2,096,923	1,806,962	741,537

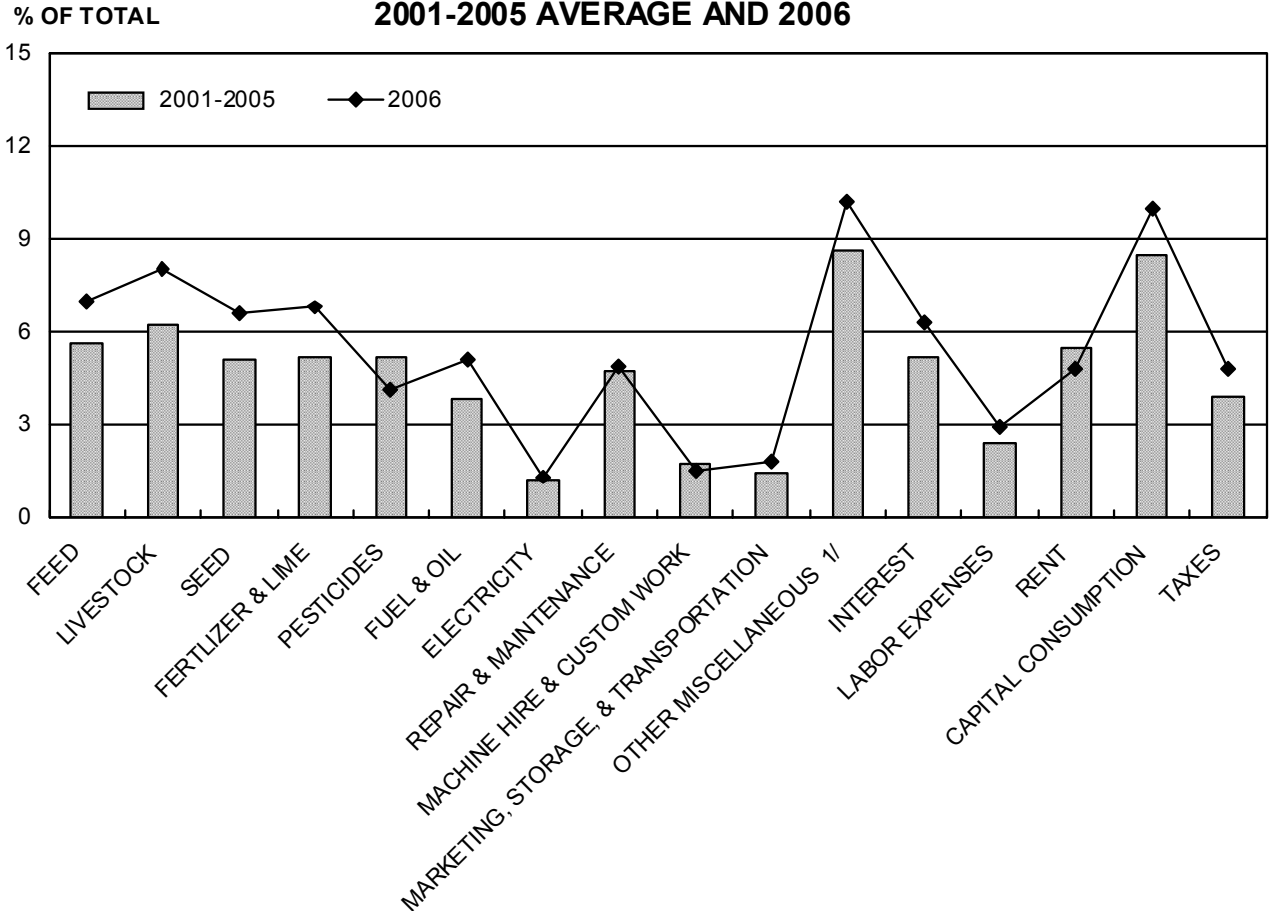
1/ VALUE OF AGRICULTURAL SECTOR PRODUCTION IS THE GROSS VALUE OF THE COMMODITIES AND SERVICES PRODUCED WITHIN A YEAR. NET VALUE-ADDED IS THE SECTOR'S CONTRIBUTION TO THE NATIONAL ECONOMY AND IS THE SUM OF THE INCOME FROM PRODUCTION EARNED BY ALL FACTORS-OF-PRODUCTION REGARDLESS OF OWNERSHIP. NET FARM INCOME IS THE FARM OPERATOR'S SHARE OF INCOME FROM THE SECTOR'S PRODUCTION ACTIVITIES. THE CONCEPT PRESENTED IS CONSISTENT WITH THAT EMPLOYED BY THE ORGANIZATION FOR ECONOMIC COOPERATION AND DEVELOPMENT. 2/ A POSITIVE VALUE OF INVENTORY CHANGE REPRESENTS CURRENT-YEAR PRODUCTION NOT SOLD BY DECEMBER 31. A NEGATIVE VALUE IS AN OFFSET TO PRODUCTION FROM PRIOR YEARS INCLUDED IN CURRENT-YEAR SALES.

SOURCE: ECONOMIC RESEARCH SERVICE, USDA

FARM INCOME, SOUTH DAKOTA, 1990-2006



PRODUCTION EXPENDITURES, SOUTH DAKOTA, 2001-2005 AVERAGE AND 2006



1/ OTHER MISCELLANEOUS INCLUDES CONTRACT LABOR; MOTOR VEHICLE REGISTRATION AND LICENSING FEES; MISCELLANEOUS EXPENSES WHICH INCLUDE VETERINARIAN SERVICES, CUSTOM FEEDING EXPENSES, GROSS INSURANCE, AND OTHER MANAGEMENT EXPENSES.