

Floriculture Crops, 2013

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There were 1,810 growers in the Northeast in 2013, compared to 2,030 growers in 2012. The 2013 wholesale value of sales by commercial flower and foliage producers in the region was \$653.5 million. There was a slight increase in 2013, with 2012 total wholesale value of sales reaching more than \$648.7 million.

All values in the following tables are **wholesale equivalent** value of sales; they were derived by multiplying the average wholesale price by the total quantity sold.

The value of sales at wholesale of total bedding or garden plants for operations with over \$100,000 in sales in 2013 was \$399.8 million, and for 2012 sales were \$385.4 million.

The total covered growing area for operations with more than \$100,000 in sales in the Northeast region in 2013 was 61.3 million square feet. Covered growing area included: glass greenhouses, 11.3 million square feet in 2013 and 11.5 million for 2012; fiberglass and other rigid greenhouses, 3.9 million square feet in 2013 and 3.8 million in 2012; film plastic (single/multi) greenhouses, 45 million square feet in 2013 and 45.9 million in 2012; and shade and temporary cover, 1.1 million for 2013 and 2012. Growers also used 2,927 acres of open ground in 2013 as well as 2,651 in 2012.

About the Survey: The Commercial Floriculture Survey is conducted annually by USDA's National Agricultural Statistics Service (NASS) in 15 states. It is a "census" of all known operations with more than \$10,000 in floriculture sales. For operations with more than \$100,000 in sales, detailed data is collected about specific varieties.

Data summarized in the tables showing grower numbers and growing area represent all growers having sales of \$10,000 or more.

The results of the survey are available to the public. Associations use these statistics when working with policy makers at the state and national levels. University extension specialists justify research grants and other activities with statistics that describe the size and importance of the industry in each state. Banks and other lending institutions often use the data when evaluating loan applications. Individual producer data is kept strictly confidential and used only in combination with other reports to prepare state and national statistics. Individual information is exempted from disclosure under the Freedom of Information Act.

The Northeast Region was represented in Maryland, New Jersey, New York and Pennsylvania for the purposes of this survey. Fifteen states were included in the national release.

A special "THANK YOU" to greenhouse operators and floriculture producers who have helped by completing the annual Commercial Floriculture Survey during January and February.

Number of Producers by Gross Value of Sales and Expanded Wholesale Value - Northeast Region States: 2012 and 2013

[Operations with \$10,000+ sales]

State	:	\$10,000		:	\$20,000		:	\$40,000		:	\$50,000	
	:	to		:	to		:	to		:	to	
	:	\$19,999		:	\$39,999		:	\$49,999		:	\$99,999	
	:	2012	2013	:	2012	2013	:	2012	2013	:	2012	2013
	:	number										
Maryland	:	39	30	:	33	28	:	9	9	:	37	28
New Jersey	:	42	37	:	39	40	:	22	18	:	89	77
New York	:	109	95	:	137	107	:	46	48	:	167	151
Pennsylvania ...	:	130	106	:	176	156	:	77	71	:	235	213
State	:	\$100,000		:	\$500,000		:	All		:	Expanded	
	:	to		:	or		:	producers		:	wholesale	
	:	\$499,999		:	more		:			:	value 1/	
	:	2012	2013	:	2012	2013	:	2012	2013	:	2012	2013
	:	number										
	:	1,000 dollars										
Maryland	:	36	35	:	27	25	:	181	155	:	96,385	96,340
New Jersey	:	93	83	:	58	58	:	343	313	:	190,165	194,526
New York	:	162	161	:	60	58	:	681	620	:	178,708	183,536
Pennsylvania ...	:	165	134	:	42	42	:	825	722	:	183,465	179,055

1/ Wholesale value of sales as reported by operations with \$100,000 or more in sales of floriculture crops plus a calculated wholesale value of sales for operations with sales below \$100,000. The value of sales for producers below \$100,000 level was calculated by multiplying the number of producers in each size group by the mid-point of the sales range.

Number of Producers and Area Used for Production by Type of Cover - Northeast Region States: 2012 and 2013

[Operations with \$10,000+ sales]

State	:	Total		:	Glass		:	Fiberglass and		:	Film plastic	
	:	number of		:	greenhouses		:	other rigid		:	(single / multi)	
	:	producers		:			:	greenhouses		:	greenhouses	
	:	2012	2013	:	2012	2013	:	2012	2013	:	2012	2013
	:	number										
	:	1,000 sq. ft.										
Maryland	:	181	155	:	932	864	:	599	669	:	4,399	4,075
New Jersey	:	343	313	:	4,639	4,331	:	1,128	1,161	:	16,805	16,581
New York	:	681	620	:	4,359	4,447	:	1,465	1,424	:	20,553	19,553
Pennsylvania	:	825	722	:	2,452	2,397	:	1,934	1,886	:	15,729	16,036
State	:	Total		:	Shade and		:	Total		:		
	:	greenhouse		:	temporary		:	covered		:	Open	
	:	cover		:	cover		:	area		:	ground	
	:	2012	2013	:	2012	2013	:	2012	2013	:	2012	2013
	:	1,000 sq. ft.										
	:	acres										
Maryland	:	5,930	5,608	:	324	350	:	6,254	5,958	:	287	266
New Jersey	:	22,572	22,073	:	349	388	:	22,921	22,461	:	2,099	2,217
New York	:	26,377	25,424	:	353	398	:	26,730	25,822	:	694	672
Pennsylvania	:	20,115	20,319	:	287	188	:	20,402	20,507	:	530	552

Number of Producers and Area Used for Production by Type of Cover - Northeast Region States: 2012 and 2013

[Operations with \$100,000+ sales]

State	Total		Glass		Fiberglass and		Film plastic	
	number of		greenhouses		other rigid		(single / multi)	
	producers		greenhouses		greenhouses		greenhouses	
	2012	2013	2012	2013	2012	2013	2012	2013
	--- number ---		1,000 sq. ft. -----					
Maryland	63	60	922	817	529	628	3,529	3,350
New Jersey	151	141	4,341	4,211	1,023	1,067	13,953	14,093
New York	222	219	4,098	4,211	1,048	964	16,795	16,429
Pennsylvania	207	176	2,133	2,108	1,176	1,245	11,574	11,082
State	Total		Shade and		Total		Open	
	greenhouse		temporary		covered		ground	
	cover		cover		area			
	2012	2013	2012	2013	2012	2013	2012	2013
	-----		1,000 sq. ft. -----					
	-----		----- acres -----					
Maryland	4,980	4,795	311	333	5,291	5,128	199	195
New Jersey	19,317	19,371	245	299	19,562	19,670	1,731	1,970
New York	21,941	21,604	298	341	22,239	21,945	381	398
Pennsylvania	14,883	14,435	206	127	15,089	14,562	340	364

Wholesale Value of All Sales by Plant Category - Northeast Region States: 2012 and 2013

[Operations with \$100,000+ sales]

State	Annual		Herbaceous		Total	
	bedding/garden		perennial		bedding/garden	
	plants		plants		plants	
	2012	2013	2012	2013	2012	2013
	1,000 dollars					
Maryland	56,081	55,084	21,010	23,929	77,091	79,013
New Jersey	71,994	73,487	42,798	46,269	114,792	119,756
New York	80,065	78,119	25,717	28,795	105,782	106,914
Pennsylvania	(D)	(D)	(D)	(D)	87,717	94,108
State	Potted		Foliage plants		Cut	
	flowering		for indoor		flowers	
	plants		or patio use			
	2012	2013	2012	2013	2012	2013
	1,000 dollars					
Maryland	3,962	3,660	(D)	449	654	572
New Jersey	27,371	29,194	1,618	1,415	13,567	14,023
New York	28,911	30,528	2,857	2,927	973	608
Pennsylvania	29,269	30,876	4,444	4,142	(D)	(D)
State	Cut		Propagative		Total wholesale	
	cultivated		floriculture		value of all	
	greens		material		plant categories	
	2012	2013	2012	2013	2012	2013
	1,000 dollars					
Maryland	(D)	(D)	(D)	(D)	81,707	83,694
New Jersey	(D)	(D)	23,679	22,129	181,027	186,517
New York	(D)	(D)	21,295	25,592	159,818	166,569
Pennsylvania	(D)	(D)	27,642	17,884	149,072	147,010

(D) Withheld to avoid disclosing data for individual operators

Annual Bedding/Garden Plants Sold in Flats by Type - Northeast Region States: 2012 and 2013

[Operations with \$100,000+ sales]

Plant and State	Producers		Quantity sold		Percentage of: quantity sold: at wholesale		Wholesale price		Value of all sales at wholesale 1/	
	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 flats		percent		dollars per flat		1,000 dollars	
Begonias										
Maryland	24	24	52	54	57	78	11.50	10.30	598	556
New Jersey	89	74	338	399	80	87	8.36	7.51	2,826	2,996
New York	135	139	220	330	77	83	10.67	8.36	2,347	2,759
Pennsylvania	134	118	110	201	77	85	11.21	8.32	1,233	1,672
Geraniums, from vegetative cuttings										
Maryland	(D)	4	(D)	8	(D)	36	(D)	16.61	(D)	133
New Jersey	4	(D)	1	(D)	8	(D)	15.52	(D)	16	(D)
New York	5	6	12	20	85	92	9.94	8.57	119	171
Pennsylvania	8	(D)	1	(D)	12	(D)	22.33	(D)	22	(D)
Geraniums, from seeds										
Maryland	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Jersey	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New York	21	19	73	15	89	92	9.32	11.87	680	178
Pennsylvania	17	12	8	5	79	62	17.23	17.51	138	88
Impatiens, New Guinea										
Maryland	6	8	25	32	100	100	9.93	9.72	248	311
New Jersey	8	8	7	5	44	49	9.62	13.21	67	66
New York	11	25	24	23	75	74	11.57	13.48	278	310
Pennsylvania	10	17	6	14	52	74	9.06	12.07	54	169
Impatiens, other										
Maryland	21	17	61	33	78	65	11.69	11.77	713	388
New Jersey	91	69	698	414	81	84	7.94	7.76	5,542	3,213
New York	139	108	957	444	88	84	10.66	12.69	10,202	5,634
Pennsylvania	144	115	443	336	81	82	13.18	9.52	5,839	3,199
Marigolds										
Maryland	26	26	55	49	76	76	10.88	10.27	598	503
New Jersey	87	77	262	273	83	85	7.27	7.41	1,905	2,023
New York	146	145	278	300	82	84	9.81	7.61	2,727	2,283
Pennsylvania	134	122	153	270	71	83	13.26	9.99	2,029	2,697
Pansies/Violas										
Maryland	23	20	206	208	87	89	11.36	11.28	2,340	2,346
New Jersey	77	66	341	321	86	89	6.59	6.40	2,247	2,054
New York	144	138	203	178	82	81	10.47	10.14	2,125	1,805
Pennsylvania	137	121	187	207	82	85	11.32	10.03	2,117	2,076
Petunias										
Maryland	25	23	81	69	82	83	11.11	11.14	900	769
New Jersey	85	73	329	417	86	91	8.36	6.72	2,750	2,802
New York	142	138	449	359	86	84	10.83	9.83	4,863	3,529
Pennsylvania	140	117	253	363	74	84	12.82	10.06	3,243	3,652
Other flowering and foliar										
Maryland	25	20	450	423	87	87	7.55	8.09	3,398	3,422
New Jersey	71	58	775	679	82	88	8.41	7.83	6,518	5,317
New York	119	125	585	608	80	80	10.53	8.68	6,160	5,277
Pennsylvania	131	110	621	691	76	79	10.17	9.59	6,316	6,627
Vegetable type										
Maryland	13	12	29	42	83	94	10.25	9.36	297	393
New Jersey	66	63	447	449	89	86	5.19	6.15	2,320	2,761
New York	127	127	521	398	81	78	6.23	8.10	3,246	3,224
Pennsylvania	130	111	411	442	80	82	11.99	12.34	4,928	5,454

(D) Withheld to avoid disclosing data for individual operations.

1/ Equivalent wholesale value of all sales.

**Annual Bedding/Garden Plants Sold in Hanging Baskets by Type - Northeast Region States:
2012 and 2013**

[Operations with \$100,000+ sales]

Plant and State	Producers		Quantity sold		Percentage of quantity sold at wholesale		Wholesale price		Value of all sales at wholesale 1/	
	: 2012 : 2013 :		2012 : 2013 :		2012 :2013 :		2012 : 2013		: 2012 : 2013	
	number		1,000	baskets	percent		dollars	per basket	1,000	dollars
Begonias										
Maryland	16	16	20	36	96	99	6.76	7.11	135	256
New Jersey	50	45	82	103	84	85	6.40	7.83	525	806
New York	95	94	108	117	77	84	7.39	7.78	798	910
Pennsylvania	102	84	93	136	75	85	6.52	6.45	606	877
Geraniums, vegetative cuttings										
Maryland	24	21	71	96	90	97	8.57	7.93	608	761
New Jersey	65	58	206	195	90	93	7.89	8.44	1,625	1,646
New York	121	116	356	331	91	91	7.54	7.65	2,684	2,532
Pennsylvania	108	90	149	171	83	86	7.17	7.40	1,068	1,265
Geraniums, from seeds										
Maryland	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Jersey	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New York ...	8	(D)	11	(D)	5	(D)	12.00	(D)	132	(D)
Pennsylvania	9	(D)	12	(D)	88	(D)	13.79	(D)	165	(D)
Impatiens, New Guinea										
Maryland	20	17	103	116	94	98	12.13	11.64	1,249	1,350
New Jersey ...	75	70	366	353	88	87	7.56	7.40	2,767	2,612
New York	109	103	427	395	93	93	7.59	7.67	3,241	3,030
Pennsylvania	111	87	233	212	89	90	6.48	6.92	1,510	1,467
Impatiens, other										
Maryland ...	18	10	60	41	96	99	6.76	5.07	406	208
New Jersey	42	30	119	59	74	66	6.42	6.12	764	361
New York ...	94	67	310	290	92	93	4.97	4.85	1,541	1,407
Pennsylvania	76	60	179	95	94	91	5.59	5.81	1,001	552
Pansies/Violas										
Maryland	10	7	61	39	100	100	6.41	7.21	391	281
New Jersey	28	26	61	52	95	92	6.43	6.66	392	346
New York	30	33	77	56	97	92	6.53	5.58	503	312
Pennsylvania ..	33	36	36	45	90	91	6.52	6.95	235	313
Petunias										
Maryland	22	15	85	104	94	97	6.67	6.59	567	685
New Jersey	55	55	279	297	93	93	7.35	7.13	2,051	2,118
New York	114	113	540	447	93	93	6.40	5.87	3,456	2,624
Pennsylvania	119	86	387	481	74	81	5.63	5.67	2,179	2,727
Other flowering and foliar										
Maryland	25	22	556	494	99	99	10.44	11.02	5,805	5,444
New Jersey	57	54	946	935	91	92	7.92	8.43	7,492	7,882
New York	118	120	575	609	85	83	8.19	9.71	4,709	5,913
Pennsylvania	116	98	944	1,103	79	84	6.85	8.01	6,466	8,835

(D) Withheld to avoid disclosing data for individual operations.

1/ Equivalent wholesale value of all sales.

**Annual Bedding/Garden Plants Sold in Pots, Begonias - Northeast Region States
2012 and 2013**

[Operations with \$100,000+ sales]

State	Producers		Quantity sold					
			Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 pots					
Maryland	28	27	2,063	2,092	305	300	2,368	2,392
New Jersey	45	48	162	207	573	729	735	936
New York	113	109	536	643	146	200	682	843
Pennsylvania	97	94	400	585	96	86	496	671
State	Percentage of quantity sold at wholesale		Wholesale price					
			Less than 5 inches		5 inches or larger		Value of all sales at wholesale 1/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent		dollars per pot					
Maryland	100	99	0.81	0.85	2.00	2.16	2,281	2,426
New Jersey	94	95	1.01	1.77	2.32	1.86	1,493	1,722
New York	90	89	1.71	1.72	3.19	4.47	1,382	2,000
Pennsylvania	85	88	1.41	1.38	3.59	4.65	909	1,207

1/ Equivalent wholesale value of all sales.

Annual Bedding/Garden Plants Sold in Pots, Geraniums from Vegetative Cuttings - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State	Producers		Quantity sold					
			Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 pots					
Maryland	28	27	513	511	127	103	640	614
New Jersey	96	82	1,313	1,267	472	501	1,785	1,768
New York	160	153	2,325	2,180	589	639	2,914	2,819
Pennsylvania	158	136	2,551	2,396	489	312	3,040	2,708
State	Percentage of quantity sold at wholesale		Wholesale price					
			Less than 5 inches		5 inches or larger		Value of all sales at wholesale 1/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent		dollars per pot					
Maryland	86	92	1.45	1.52	3.71	3.77	1,215	1,165
New Jersey	79	80	1.90	1.92	3.28	3.28	4,043	4,076
New York	75	74	2.03	2.05	3.91	4.27	7,023	7,198
Pennsylvania	82	81	1.81	1.86	3.49	4.32	6,324	5,804

1/ Equivalent wholesale value of all sales.

Annual Bedding/Garden Plants Sold in Pots, Geraniums from Seeds - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State			Quantity sold					
	Producers		Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 pots					
Maryland	9	10	380	222	1/	1/	380	222
New Jersey	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New York	33	29	1,064	1,076	5	9	1,069	1,085
Pennsylvania	50	47	924	1,151	75	82	999	1,233
State			Wholesale price					
	Percentage of quantity sold at wholesale		Less than 5 inches		5 inches or larger		Value of all sales at wholesale 3/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent		dollars per pot				1,000 dollars	
Maryland	99	88	0.83	0.89	1/	1/	315	197
New Jersey	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New York	92	94	1.03	1.33	5.00	5.97	1,121	1,485
Pennsylvania	86	89	1.06	1.27	3.45	3.65	1,238	1,761

(D) Withheld to avoid disclosing data for individual operations.

1/ Quantity and price combined into pot size with greatest production to avoid disclosing data for individual operations.

2/ Equivalent wholesale value of all sales.

Annual Bedding/Garden Plants Sold in Pots, New Guinea Impatiens - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State			Quantity sold					
	Producers		Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 pots					
Maryland	29	26	921	1,000	416	424	1,337	1,424
New Jersey	93	82	1,017	1,249	283	416	1,300	1,665
New York	142	137	1,419	1,438	196	198	1,615	1,636
Pennsylvania ..	151	127	497	488	161	155	658	643
State			Wholesale price					
	Percentage of quantity sold at wholesale		Less than 5 inches		5 inches or larger		Value of all sales at wholesale 1/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent		dollars per pot				1,000 dollars	
Maryland	99	98	1.75	1.78	2.72	2.78	2,743	2,959
New Jersey	78	87	1.39	1.54	2.78	2.94	2,200	3,147
New York	86	88	2.01	2.04	4.19	5.01	3,673	3,926
Pennsylvania ..	70	74	1.95	1.95	3.71	4.63	1,566	1,669

1/ Equivalent wholesale value of all sales.

Annual Bedding/Garden Plants Sold in Pots, Other Impatiens - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State	Producers		Quantity sold					
			Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 pots					
Maryland	19	15	1,899	1,521	105	48	2,004	1,569
New Jersey	25	(D)	152	(D)	912	(D)	1,064	(D)
New York	64	33	526	339	329	235	855	574
Pennsylvania	60	42	439	645	311	1/	750	645
State	Percentage of quantity sold at wholesale		Wholesale price					
			Less than 5 inches		5 inches or larger		Value of all sales at wholesale 2/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent		dollars per pot					
Maryland	100	98	0.53	0.46	2.14	3.04	1,231	846
New Jersey	96	(D)	0.78	(D)	1.58	(D)	1,560	(D)
New York	96	97	1.19	1.26	2.40	2.59	1,416	1,036
Pennsylvania	95	96	0.79	1.86	3.01	1/	1,283	1,197

(D) Withheld to avoid disclosing data for individual operations.

1/ Quantity and price combined into pot size with greatest production to avoid disclosing data for individual operations.

2/ Equivalent wholesale value of all sales.

Annual Bedding/Garden Plants Sold in Pots, Marigolds - Northeast Region States: 2012 and 2013

[Operations with \$100,000+ sales]

State	Producers		Quantity sold					
			Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 pots					
Maryland	21	19	252	297	67	58	319	355
New Jersey	22	19	214	61	287	240	501	301
New York	37	41	162	162	75	78	237	240
Pennsylvania	40	33	449	338	1/	165	449	503
State	Percentage of quantity sold at wholesale		Wholesale price					
			Less than 5 inches		5 inches or larger		Value of all sales at wholesale 2/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent		dollars per pot					
Maryland	99	93	0.73	0.77	2.00	1.96	318	342
New Jersey	96	99	0.82	1.70	1.71	1.69	666	509
New York	97	94	1.15	1.04	2.52	2.93	375	397
Pennsylvania	97	99	1.15	0.80	1/	2.71	518	718

1/ Quantity and price combined into pot size with greatest production to avoid disclosing data for individual operations.

2/ Equivalent wholesale value of all sales.

Annual Bedding/Garden Plants Sold in Pots, Pansies/Violas - Northeast Region States: 2012 and 2013

[Operations with \$100,000+ sales]

State	Quantity sold							
	Producers		Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number							
Maryland	25	25	5,508	5,184	1,298	1,289	6,806	6,473
New Jersey	41	33	214	103	875	940	1,089	1,043
New York	60	59	516	468	281	340	797	808
Pennsylvania	54	48	981	1,109	113	115	1,094	1,224
State	Wholesale price							
	Percentage of quantity sold at wholesale		Less than 5 inches		5 inches or larger		Value of all sales at wholesale 1/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent							
Maryland	100	99	0.75	0.75	2.18	2.14	6,961	6,646
New Jersey	97	97	1.04	1.26	1.83	1.72	1,824	1,747
New York	94	95	1.31	1.17	2.68	3.25	1,429	1,653
Pennsylvania	98	97	0.97	0.77	2.12	2.85	1,191	1,182

1/ Equivalent wholesale value of all sales.

Annual Bedding/Garden Plants Sold in Pots, Petunias - Northeast Region States: 2012 and 2013

[Operations with \$100,000+ sales]

State	Quantity sold							
	Producers		Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number							
Maryland	31	25	1,307	1,163	139	119	1,446	1,282
New Jersey	48	49	401	352	501	563	902	915
New York	93	90	494	586	428	438	922	1,024
Pennsylvania	94	87	744	768	214	317	958	1,085
State	Wholesale price							
	Percentage of quantity sold at wholesale		Less than 5 inches		5 inches or larger		Value of all sales at wholesale 1/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent							
Maryland	99	98	1.09	1.11	2.88	2.81	1,825	1,625
New Jersey	93	93	1.37	1.71	2.23	2.52	1,667	2,021
New York	88	88	1.71	1.88	2.67	3.08	1,988	2,451
Pennsylvania	85	88	1.39	1.50	2.41	3.37	1,550	2,220

1/ Equivalent wholesale value of all sales.

Annual Bedding/Garden Plants Sold in Pots, Other Potted Flowering and Foliar Plants - Northeast Region States: 2012 and 2013

[Operations with \$100,000+ sales]

State			Quantity sold					
	Producers		Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 pots					
Maryland	34	31	7,442	7,513	2,435	2,651	9,877	10,164
New Jersey	54	52	2,933	2,705	2,285	2,293	5,218	4,998
New York	111	112	2,588	3,369	1,163	1,160	3,751	4,529
Pennsylvania ...	120	108	5,544	5,972	1,098	1,160	6,642	7,132
State			Wholesale price					
	Percentage of quantity sold at wholesale		Less than 5 inches		5 inches or larger		Value of all sales at wholesale 1/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent		dollars per pot				1,000 dollars	
Maryland	100	99	1.20	1.20	2.69	2.56	15,481	15,802
New Jersey	93	93	1.61	1.67	2.91	2.85	11,371	11,052
New York	80	84	2.04	2.34	3.19	3.92	8,989	12,431
Pennsylvania ...	87	88	1.48	1.43	5.10	5.06	13,805	14,410

1/ Equivalent wholesale value of all sales.

Annual Bedding/Garden Plants Sold in Pots, Vegetable Type Plants - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State			Quantity sold					
	Producers		Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 pots					
Maryland	18	16	2,238	3,390	992	1/	3,230	3,390
New Jersey	43	38	1/	1/	3,611	3,315	3,611	3,315
New York	81	79	1,242	1,531	152	250	1,394	1,781
Pennsylvania ...	94	82	2,246	2,064	219	242	2,465	2,306
State			Wholesale price					
	Percentage of quantity sold at wholesale		Less than 5 inches		5 inches or larger		Value of all sales at wholesale 2/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent		dollars per pot				1,000 dollars	
Maryland	99	98	1.16	1.53	2.71	1/	5,284	5,180
New Jersey	97	98	1/	1/	1.74	3.09	6,290	10,243
New York	75	81	1.74	1.64	3.70	3.43	2,723	3,368
Pennsylvania ...	81	84	1.13	1.22	3.87	3.92	3,386	3,467

1/ Quantity and price combined into pot size with greatest production to avoid disclosing data for individual operations.

2/ Equivalent wholesale value of all sales.

Herbaceous Perennial Plants Sold in Pots, Hardy/Garden Chrysanthemums - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State	Quantity sold							
	Producers		Less than 5 inch		5 Inch or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number							
Maryland	21	19	1/	1/	2,673	2,704	2,673	2,704
New Jersey	82	80	659	1,151	3,560	4,005	4,219	5,156
New York	132	132	340	325	2,776	3,067	3,116	3,392
Pennsylvania	115	98	133	138	2,138	2,583	2,271	2,721
State	Wholesale price							
	Percentage of Quantity sold at wholesale		Less than 5 inch		5 Inch or larger		Value of all sales at wholesale 2/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent							
Maryland	99	98	1/	1/	2.15	2.13	5,742	5,749
New Jersey	89	92	2.20	2.06	2.70	2.68	11,062	13,104
New York	89	90	1.06	1.16	2.90	3.05	8,411	9,731
Pennsylvania	82	87	1.47	1.51	2.49	2.54	5,519	6,769

1/Quantity and price combined into pot size with greatest production to avoid disclosing data for individual operations.

2/Equivalent wholesale value of sales.

Herbaceous Perennial Plants Sold in Pots, Hostas - Northeast Region States: 2012 and 2013

[Operations with \$100,000+ sales]

State	Quantity sold									
	Producers		Less than 1 gallon		1 gallon up to 2 gallons		2 gallons or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013
	number									
Maryland	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Jersey	56	53	147	295	474	352	102	89	723	736
New York	98	97	60	63	189	193	53	49	302	305
Pennsylvania	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
State	Wholesale price									
	Percentage of quantity sold at wholesale		Less than 1 gallon		1 gallon up to 2 gallons		2 gallons or larger		Value of all sales at wholesale 1/	
	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013
	percent									
Maryland	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Jersey	93	97	2.43	3.05	4.07	4.19	7.12	6.10	3,013	2,918
New York	89	90	1.91	2.23	4.77	4.77	7.94	7.84	1,437	1,445
Pennsylvania	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosing data for individual operations.

1/ Equivalent wholesale value of all sales.

Herbaceous Perennial Plants Sold in Pots, Other Herbaceous Perennials - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State	Quantity sold									
	Producers		Less than 1 gallon		1 gallon up to 2 gallons		2 gallons or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 pots							
Maryland	25	22	2,237	2,441	2,936	3,172	177	206	5,350	5,819
New Jersey	67	64	529	7,072	2,828	1/	3,021	1/	6,378	7,072
New York	122	123	1,163	1,614	2,030	1,883	484	450	3,677	3,947
Pennsylvania	102	93	1,497	1,115	1,607	1,721	98	83	3,202	2,919
State	Wholesale price									
	Percentage of quantity sold at wholesale		Less than 1 gallon		1 gallon up to 2 gallons		2 gallons or larger		Value of all sales at wholesale 2/	
	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013
	percent		dollars per pot							
Maryland	100	100	1.45	1.78	3.46	3.71	5.04	5.29	14,294	17,203
New Jersey	98	97	3.20	4.28	4.11	1/	5.10	1/	28,723	30,247
New York	85	86	2.01	3.01	4.93	4.97	7.28	7.56	15,869	17,619
Pennsylvania	82	81	2.16	2.40	4.29	4.57	6.94	7.44	10,808	11,158

1/ Quantity and price combined into pot size with greatest production to avoid disclosing data for individual operations.

2/ Equivalent wholesale value of all sales.

Flowering Plants Sold for Indoor or Patio Use Sold in Pots, African Violets - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State	Quantity sold							
	Producers		Less than 5 inch		5 Inch or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 pots					
Maryland	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Jersey	3	(D)	1	(D)	1/	(D)	1	(D)
New York	12	10	355	370	1/	-	355	370
Pennsylvania	13	14	50	53	1/	1/	50	53
State	Wholesale price							
	Percentage of quantity sold at wholesale		Less than 5 inches		5 inches or larger		Value of all sales at wholesale 2/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent		dollars per pot					
Maryland	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Jersey	68	(D)	2.25	(D)	1/	(D)	2	(D)
New York	80	74	1.69	1.59	1/	-	599	588
Pennsylvania	95	95	1.73	1.73	1/	1/	86	92

- Represents zero.

(D) Withheld to avoid disclosing data for individual operations.

1/ Quantity and price combined into pot size with greatest production to avoid disclosing data for individual operations.

2/ Equivalent wholesale value of all sales.

Flowering Plants for Indoor or Patio Use Sold in Pots, Florist Chrysanthemums - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State	Quantity sold							
	Producers		Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number				1,000 pots			
Maryland	5	(D)	46	(D)	1/	(D)	46	(D)
New Jersey	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New York	26	29	1/	98	216	63	216	161
Pennsylvania	34	33	48	46	228	285	276	331
State	Wholesale price							
	Percentage of quantity sold at wholesale		Less than 5 inches		5 inches or larger		Value of all sales at wholesale 2/	
	2012	2013	2012	2013	2012	2013	2012	2013
Maryland	94	(D)	2.40	(D)	1/	(D)	110	(D)
New Jersey	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New York	96	89	1/	2.34	2.76	3.88	595	474
Pennsylvania	94	97	2.87	2.86	4.28	4.35	1,114	1,371

(D) Withheld to avoid disclosing data for individual operations.

1/ Quantity and price combined into pot size with greatest production to avoid disclosing data for individual operations.

2/ Equivalent wholesale value of all sales.

Flowering Plants for Indoor or Patio Use Sold in Pots, Easter Lilies - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State	Quantity sold							
	Producers		Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number				1,000 pots			
Maryland	10	7	1/	1/	37	34	37	34
New Jersey	29	26	-	1/	227	242	227	242
New York	41	44	1/	19	383	401	383	420
Pennsylvania	53	49	1/	1/	756	855	756	855
State	Wholesale price							
	Percentage of quantity sold at wholesale		Less than 5 inches		5 inches or larger		Value of all sales at wholesale 2/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent				dollars per pot		1,000 dollars	
Maryland	90	94	1/	1/	5.07	4.69	188	159
New Jersey	96	97	(X)	1/	4.78	5.25	1,085	1,271
New York	97	97	1/	5.26	4.85	4.98	1,856	2,097
Pennsylvania	98	98	1/	1/	4.00	4.11	3,021	3,517

- Represents zero.

(X) Not applicable.

1/ Quantity and price combined into pot size with greatest production to avoid disclosing data for individual operations.

2/ Equivalent wholesale value of all sales.

Flowering Plants for Indoor or Patio Use Sold in Pots, Poinsettias - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State			Quantity sold					
	Producers		Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 pots					
Maryland	17	16	195	188	391	386	586	574
New Jersey	52	49	126	186	1,263	1,359	1,389	1,545
New York	65	64	518	791	1,688	2,089	2,206	2,880
Pennsylvania ...	92	81	493	489	2,042	2,236	2,535	2,725
State			Wholesale price				Value of	
	Percentage of quantity sold at wholesale		Less than 5 inches		5 inches or larger		all sales at wholesale 1/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent		dollars per pot				1,000 dollars	
Maryland	94	96	1.90	1.95	5.55	5.12	2,541	2,343
New Jersey	92	92	2.24	2.59	5.28	5.04	6,951	7,331
New York	93	91	1.85	1.96	4.83	4.45	9,111	10,846
Pennsylvania ...	93	94	1.56	1.61	4.26	3.94	9,468	9,597

1/ Equivalent wholesale value of all sales.

Flowering Plants for Indoor or Patio Use Sold in Pots, Spring Flowering Bulbs - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State			Quantity sold					
	Producers		Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 pots					
Maryland	6	4	1/	7	40	15	40	22
New Jersey	37	34	334	413	1,591	1,681	1,925	2,094
New York	50	47	104	167	447	423	551	590
Pennsylvania ...	54	51	1,475	1,497	3,981	4,078	5,456	5,575
State			Wholesale price				Value of	
	Percentage of quantity sold at wholesale		Less than 5 inches		5 inches or larger		all sales at wholesale 2/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent		dollars per pot				1,000 dollars	
Maryland	71	86	1/	2.66	2.67	3.33	107	69
New Jersey	97	97	1.35	1.57	3.20	3.26	5,542	6,128
New York	87	92	1.63	1.91	5.12	5.13	2,458	2,489
Pennsylvania ...	98	99	1.37	1.39	2.97	2.97	13,844	14,192

1/ Quantity and price combined into pot size with greatest production to avoid disclosing data for individual operations.

2/ Equivalent wholesale value of all sales.

Flowering Plants for Indoor or Patio Use Sold in Pots, Other Flowering Plants - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State					Quantity sold			
	Producers		Less than 5 inches		5 inches or larger		Total all sizes	
	2012	2013	2012	2013	2012	2013	2012	2013
	number				1,000 pots			
Maryland	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Jersey	32	28	164	103	760	731	924	834
New York	39	51	2,160	2,192	148	410	2,308	2,602
Pennsylvania	53	42	302	238	147	204	449	442
State					Wholesale price			
	Percentage of quantity sold at wholesale		Less Than 5 inches		5 inches or larger		Value of all sales at wholesale 1/	
	2012	2013	2012	2013	2012	2013	2012	2013
	percent				dollars per pot		1,000 dollars	
Maryland	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Jersey	95	95	1.77	2.12	4.14	4.47	3,437	3,486
New York	89	85	1.83	1.84	4.61	4.30	4,635	5,796
Pennsylvania	63	70	2.05	2.29	5.36	7.36	1,407	2,046

(D) Withheld to avoid disclosing data for individual operations.

1/ Equivalent wholesale value of all sales.

Foliage Plants for Indoor or Patio Use Sold in Hanging Baskets - Northeast Region States: 2012 and 2013

[Operations with \$100,000+ sales]

State					Percentage of quantity sold at wholesale		Wholesale price		Value of all sales at wholesale 1/	
	Producers		Quantity sold							
	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 baskets		percent		dollars per basket		1,000 dollars	
Maryland	7	8	17	29	64	71	10.21	6.24	174	181
New Jersey	28	17	64	38	78	88	7.70	7.88	493	299
New York	31	37	87	95	38	39	11.17	10.38	972	986
Pennsylvania	67	60	191	153	86	80	7.99	6.76	1,526	1,034

1/ Equivalent wholesale value of all sales.

Foliage Plants for Indoor or Patio Use Sold in Pots - Northeast Region States: 2012 and 2013

[Operations with \$100,000+ sales]

State					Percentage of value of all sales at wholesale		Value of all sales at wholesale 1/	
	Producers							
	2012	2013	2012	2013	2012	2013	2012	2013
	number				percent		1,000 dollars	
Maryland	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Jersey	12	8	91	97	1,125	1,116		
New York	22	27	77	79	1,885	1,941		
Pennsylvania	36	33	82	81	2,918	3,108		

(D) Withheld to avoid disclosing data for individual operations.

1/ Equivalent wholesale value of all sales.

Cut Flowers by Type - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

Plant and State	:	:	:	:	:	:	:	:	:	:
	Producers		Quantity		Percentage of:		Wholesale		Value of	
	:	:	:	:	:	:	:	:	:	:
	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013
	number		1,000 spikes		percent		cents per spike		1,000 dollars	
	:	:	:	:	:	:	:	:	:	:
Snapdragons										
Maryland	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Jersey	5	5	194	368	70	83	26.5	25.4	51	93
New York	6	8	97	47	14	2	93.3	82.5	91	39
Pennsylvania	(D)	4	(D)	78	(D)	25	(D)	71.4	(D)	56
Other cut flowers.. :										
Maryland	5	5	(NA)	(NA)	46	59	(NA)	(NA)	513	524
New Jersey	13	15	(NA)	(NA)	99	96	(NA)	(NA)	7,564	7,449
New York	10	14	(NA)	(NA)	71	61	(NA)	(NA)	414	496
Pennsylvania.....	(D)	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(D)	(D)

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

1/ Equivalent wholesale value of all sales.

Propagative (Unfinished) Floriculture Materials Value of Sales by Category ¹ - Northeast Region States 2012 and 2013

[Operations with \$100,000+ sales]

State	Annual bedding/garden plants		Herbaceous perennial plants		Potted flowering plants	
	2012	2013	2012	2013	2012	2013
	1,000 dollars					
Maryland	(D)	(D)	(D)	(D)	(D)	(D)
New Jersey	14,976	12,677	1,808	2,188	(D)	(D)
New York	18,322	21,661	1,903	1,836	817	1,895
Pennsylvania	3,134	997	23,673	15,787	744	1,004

(D) Withheld to avoid disclosing data for individual operations.

1/ Equivalent value of all sales