

# FARM INCOME

## FARM INCOME INDIANA, 2008-2012 <sup>1</sup>

| Commodity                                    | 2008       | 2009       | 2010       | 2011       | 2012       |
|----------------------------------------------|------------|------------|------------|------------|------------|
| <b>Thousand Dollars</b>                      |            |            |            |            |            |
| Value of Crop Production                     | 7,052,483  | 6,643,772  | 6,473,241  | 8,321,343  | 7,581,446  |
| Food Grains                                  | 172,252    | 162,421    | 81,217     | 138,458    | 159,037    |
| Feed Crops                                   | 3,927,458  | 3,294,479  | 3,574,532  | 5,149,737  | 4,814,420  |
| Oil Crops                                    | 2,131,797  | 2,729,719  | 2,829,441  | 2,727,803  | 3,217,718  |
| Fruits and Tree Nuts                         | 24,716     | 25,892     | 25,190     | 22,873     | 13,839     |
| Vegetables                                   | 115,444    | 123,130    | 114,616    | 123,390    | 115,321    |
| All Other Crops                              | 234,945    | 228,120    | 242,946    | 273,829    | 254,210    |
| Home Consumption                             | 1,126      | 1,473      | 1,586      | 1,556      | 1,761      |
| Value of Inventory Adjustment <sup>2</sup>   | 444,745    | 78,538     | (396,287)  | (116,303)  | (994,860)  |
| Value of Livestock Production                | 2,813,412  | 2,399,659  | 2,861,346  | 3,337,985  | 3,444,337  |
| Meat Animals                                 | 1,172,890  | 1,059,390  | 1,296,003  | 1,472,959  | 1,566,552  |
| Dairy Products                               | 639,352    | 449,972    | 586,470    | 740,880    | 709,183    |
| Poultry and Eggs                             | 1,172,890  | 837,372    | 947,427    | 1,047,366  | 1,163,809  |
| Miscellaneous Livestock                      | 29,462     | 30,765     | 37,665     | 37,939     | 38,875     |
| Home Consumption                             | 7,250      | 7,151      | 8,838      | 9,832      | 10,048     |
| Value of Inventory Adjustment <sup>2</sup>   | (45,796)   | 15,009     | (15,057)   | 29,009     | (44,130)   |
| Revenues from Services and Forestry          | 1,190,528  | 1,370,322  | 1,109,544  | 1,289,084  | 1,989,367  |
| Machine Hire and Custom Work                 | 60,333     | 49,051     | 64,156     | 157,509    | 140,601    |
| Other Farm Income                            | 387,500    | 576,613    | 278,128    | 335,753    | 1,032,675  |
| Gross Imputed Rental Value of farm dwellings | 724,695    | 730,998    | 753,625    | 782,257    | 802,856    |
| Value of Agricultural Sector Production      | 11,056,423 | 10,413,753 | 10,444,131 | 12,948,412 | 13,015,150 |

<sup>1</sup> Value of Agricultural sector production is the gross value of the commodities and services produced within a year. Net value-added is the sector's contribution to the National economy and is the sum of the income from production earned by all factors-of-production, regardless of ownership. Net farm income is the farm operators' share of income from the sector's production activities. The concept presented is consistent with that employed by the Organization for Economic Cooperation and Development.

<sup>2</sup> A positive value of inventory change represents current-year production not sold by December 31. A negative value is an offset to production from prior years included in current-year sales.

Source: Economic Research Service

# FARM INCOME

## FARM INCOME (continued) INDIANA, 2008-2012 <sup>1</sup>

| Commodity                                       | 2008      | 2009      | 2010      | 2011      | 2012      |
|-------------------------------------------------|-----------|-----------|-----------|-----------|-----------|
| <b>Thousand Dollars</b>                         |           |           |           |           |           |
| Less: Purchased Inputs                          | 5,370,865 | 5,500,743 | 5,480,678 | 6,275,593 | 6,466,193 |
| Farm Origin                                     | 1,860,806 | 2,144,761 | 2,140,055 | 2,304,585 | 2,322,277 |
| Feed Purchased                                  | 990,000   | 1,140,000 | 1,070,000 | 1,180,000 | 1,100,000 |
| Livestock and Poultry Purchased                 | 200,806   | 214,761   | 240,055   | 234,585   | 242,277   |
| Seed Purchased                                  | 670,000   | 790,000   | 830,000   | 890,000   | 980,000   |
| Manufactured Inputs                             | 2,055,311 | 1,973,263 | 2,002,731 | 2,335,363 | 2,551,884 |
| Fertilizers and Lime                            | 1,110,000 | 1,060,000 | 1,130,000 | 1,340,000 | 1,470,000 |
| Pesticides                                      | 430,000   | 450,000   | 410,000   | 450,000   | 520,000   |
| Petroleum Fuel and Oils                         | 441,375   | 373,070   | 374,421   | 455,422   | 464,440   |
| Electricity                                     | 73,936    | 90,193    | 88,310    | 89,941    | 97,444    |
| Other Intermediate Expenses                     | 1,454,748 | 1,382,719 | 1,341,892 | 1,635,645 | 1,592,032 |
| Repair and Maintenance of Capital Gains         | 417,207   | 423,496   | 451,843   | 457,753   | 511,667   |
| Machine Hire and Custom Work                    | 86,519    | 73,999    | 93,620    | 102,696   | 74,245    |
| Marketing, Storage and Transportation Exp.      | 128,769   | 119,812   | 106,540   | 155,935   | 123,448   |
| Contract Labor                                  | 19,593    | 16,680    | 17,988    | 33,799    | 16,823    |
| Miscellaneous Expenses                          | 802,660   | 748,732   | 671,901   | 885,462   | 865,849   |
| Plus: Net Government Transactions               | (82,345)  | (71,192)  | (2,883)   | (128,007) | (127,559) |
| + Direct Government Payments                    | 321,887   | 304,337   | 372,486   | 300,460   | 322,962   |
| - Motor Vehicle Registration and Licensing Fees | 24,232    | 25,529    | 25,369    | 28,467    | 30,521    |
| - Property Taxes                                | 380,000   | 350,000   | 350,000   | 400,000   | 420,000   |
| Gross Value Added                               | 5,603,213 | 4,841,818 | 4,956,570 | 6,544,813 | 6,421,398 |
| Less: Capital Consumption                       | 973,108   | 1,023,432 | 1,046,323 | 1,096,332 | 1,158,792 |
| Net Value Added                                 | 4,630,105 | 3,818,386 | 3,910,247 | 5,448,481 | 5,262,606 |
| Less: Payments to stakeholders                  | 1,502,713 | 1,501,361 | 1,618,413 | 1,632,100 | 1,971,862 |
| Employee Compensation (Total Hired Labor)       | 340,558   | 357,778   | 357,680   | 337,894   | 443,176   |
| Net Rent Received by Nonoperator Landlord       | 611,434   | 563,226   | 700,940   | 754,932   | 990,371   |
| Real Estate and Nonreal Estate Interest         | 526,201   | 537,122   | 524,140   | 509,695   | 503,351   |
| Net Farm Income                                 | 3,127,392 | 2,317,025 | 2,291,834 | 3,816,381 | 3,290,744 |

<sup>1</sup> Value of Agricultural sector production is the gross value of the commodities and services produced within a year. Net value-added is the sector's contribution to the National economy and is the sum of the income from production earned by all factors-of-production, regardless of ownership. Net farm income is the farm operators' share of income from the sector's production activities. The concept presented is consistent with that employed by the Organization for Economic Cooperation and Development.

Source: Economic Research Service

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## FARM PRODUCTION EXPENSES, BY CATEGORY, INDIANA, 2008-2012

| Item                                               | 2008      | 2009      | 2010      | 2011      | 2012       |
|----------------------------------------------------|-----------|-----------|-----------|-----------|------------|
| <b>Thousand Dollars</b>                            |           |           |           |           |            |
| Total Production Expenses, Incl. Op. Dwellings     | 8,250,918 | 8,401,065 | 8,524,783 | 9,432,492 | 10,047,368 |
| Intermediate Product Expenses                      |           |           |           |           |            |
| Farm-origin Expenses                               | 1,860,806 | 2,144,761 | 2,140,055 | 2,304,585 | 2,322,277  |
| Feed Purchases                                     | 990,000   | 1,140,000 | 1,070,000 | 1,180,000 | 1,100,000  |
| Livestock Purchases                                | 200,806   | 214,761   | 240,055   | 234,585   | 242,277    |
| Seed Purchases                                     | 670,000   | 790,000   | 830,000   | 890,000   | 980,000    |
| Manufactured Inputs                                | 2,055,311 | 1,973,263 | 2,002,731 | 2,335,363 | 2,551,884  |
| Fertilizer, Lime, and Soil Conditioner             | 1,110,000 | 1,060,000 | 1,130,000 | 1,340,000 | 1,470,000  |
| Pesticide Expenditures                             | 430,000   | 450,000   | 410,000   | 450,000   | 520,000    |
| Petroleum Fuel and Oil Expenditures                | 441,375   | 373,070   | 374,421   | 455,422   | 464,440    |
| Electricity                                        | 73,936    | 90,193    | 88,310    | 89,941    | 97,444     |
| Labor Expenses                                     |           |           |           |           |            |
| Contract and Hired Labor Expenses                  | 360,151   | 374,458   | 375,668   | 371,693   | 459,999    |
| Cash Expenses                                      | 327,593   | 352,224   | 351,362   | 361,784   | 448,331    |
| Contract Labor                                     | 19,593    | 16,680    | 17,988    | 33,799    | 16,823     |
| Hired Labor and Employee Compensation              | 340,558   | 357,778   | 357,680   | 337,894   | 443,176    |
| Interest Expenses, Including Operator Dwellings    | 526,201   | 537,122   | 524,140   | 509,695   | 503,351    |
| Net Rent, Including Landlord Capital Consumption   | 611,434   | 563,226   | 700,940   | 754,932   | 990,371    |
| Total Property Taxes, Including Operator Dwellings | 380,000   | 350,000   | 350,000   | 400,000   | 420,000    |
| Personal Property Taxes                            | 22,219    | 22,692    | 21,888    | 27,406    | 29,368     |
| Real Estate, Including Operator Dwellings          | 357,781   | 327,308   | 328,112   | 372,594   | 390,632    |
| Capital Consumption, Including Operator Dwellings  | 973,108   | 1,023,432 | 1,046,323 | 1,096,332 | 1,158,792  |
| Source: Economic Research Service                  |           |           |           |           |            |

## U.S. GOVERNMENT PAYMENTS BY PROGRAM, INDIANA, 2008-2012 <sup>1</sup>

| Program                                      | 2008    | 2009    | 2010    | 2011    | 2012    |
|----------------------------------------------|---------|---------|---------|---------|---------|
| <b>Thousand Dollars</b>                      |         |         |         |         |         |
| Direct Payments <sup>2</sup>                 | 228,437 | 213,253 | 213,977 | 210,287 | 212,023 |
| Average Crop Revenue Election (ACRE payment) | ---     | ---     | 3,104   | 577     | 6       |
| Counter-cyclical Program Payments            | 21      | 5       | 3       | ---     | ---     |
| Loan Deficiency Payments                     | 295     | 11      | 14      | 7       | 0       |
| Milk Income Loss Payments <sup>3</sup>       | 4       | 13,784  | 781     | 4       | 7,377   |
| Tobacco Transition Payments <sup>4</sup>     | 7,296   | 6,640   | 5,454   | 5,433   | 5,435   |
| Conservation <sup>5</sup>                    | 64,411  | 61,739  | 69,953  | 77,439  | 79,211  |
| Supplemental Funding <sup>6</sup>            | 21,478  | 8,943   | 79,193  | 6,713   | 18,912  |
| Miscellaneous <sup>7</sup>                   | (56)    | (38)    | 7       | 2       | 0       |
| Total                                        | 321,887 | 304,337 | 372,486 | 300,460 | 322,962 |

<sup>1</sup> Amounts include only cash payments made directly to farmers.

<sup>2</sup> Direct Payments include direct payments from both sources: the Direct Counter cyclical Program and the Average Crop Revenue Election Program.

<sup>3</sup> Program authorized by the Farm Security and Rural Investment Act of 2002.

<sup>4</sup> Payment includes both the CCC payments to quota holders and producers and the third party payments to quota holders and producers who opted for the lump sum payment option.

<sup>5</sup> Includes amount paid under Conservation Reserve, Agriculture Conservation, Emergency Conservation, and Great Plains Program.

<sup>6</sup> Ad Hoc and emergency programs provided by the Agricultural Risk Protection Act of 2000, Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropriations Act 2001 and Agricultural Economic Assistance Act 2001. Some of these programs include; Crop Disaster Program, Dairy Disaster Assistance Program, Livestock Emergency Assistance program, Quality Losses Program, and Tobacco Disaster Assistance Program

<sup>7</sup> Miscellaneous Programs include; Forestry Incentive Annual, Dairy Indemnity, Interest Payments, Disaster Program Payments, Payment Limitation Refund, Noninsured Assistance, Disaster Reserve, and Environment Quality Incentives.

Source: Economic Research Service