

# HAWAII FLOWERS & NURSERY PRODUCTS Annual Summary



National Agricultural Statistics Service Hawaii Department of Agriculture

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#### 1999 FLORICULTURE AND NURSERY SALES TOP \$75 MILLION

Grower sales of Hawaii's flower and nursery products totaled a record \$75.4 million in 1999. According to the *Hawaii Agricultural Statistics Service*, the 1999 wholesale value was 3 percent higher than the \$73.2 million value for 1998. Orchids, lei flowers, foliage, and potted flowering plant categories registered increases in 1999.

Cut flower value of sales dipped 7 percent in 1999 to \$14.1 million. Anthuriums remained the leading cut flower with value of sales pegged at \$6.5 million.

Continued on page 2 . . .

FLORICULTURE AND NURSERY PRODUCTS: Wholesale value, State of Hawaii, 1995-99

Commodity	1995	1996	1997	1998	1999
			1,000 dollars		
Cut flowers <sup>1</sup>	15,333	15,101	13,969	15,176	14,082
Orchids	12,890	15,413	15,479	15,790	19,917
Lei flowers	3,935	3,943	3,813	3,485	4,037
Foliage <sup>2</sup>	16,576	17,580	16,989	<sup>3</sup> 15,403	19,652
Potted flowering plants	3,295	3,854	3,751	3,892	4,763
All other nursery products <sup>4</sup>	14,623	11,613	11,250	17,982	12,159
Unspecified sales <sup>5</sup>	1,523	1,366	1,404	1,479	753
Total	68,175	68,870	66,655	73,207	75,363

<sup>&</sup>lt;sup>1</sup>Cut orchids included in "Orchids" category.

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<sup>&</sup>lt;sup>2</sup>Includes potted, cut, and unfinished.

<sup>&</sup>lt;sup>3</sup>Unfinished foliage, 1998 included in "All other nursery products"

<sup>&</sup>lt;sup>4</sup>Includes bedding plants, plant rentals, and any other nursery products not elsewhere classified.

<sup>&</sup>lt;sup>5</sup>Includes sales of growers greater than \$999 but less than \$10,000 which were not categorized.

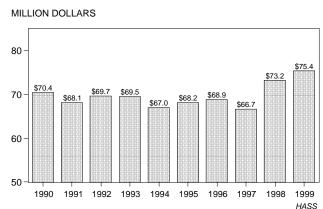
#### **STATE SUMMARY (Continued)**

Value of orchid sales increased 26 percent from 1998 on the strength of an increase in the "Other potted orchids" category. Potted dendrobium value of sales, which includes the community pots and in bud/bloom pots, increased 2 percent.

Foliage growers reported \$19.7 million in sales. Potted foliage for indoor or patio use represented over three quarters of the foliage category. Sales of potted foliage for indoor or patio use were a record \$14.9 million, beating the previous record high set in 1990.

The lei flower category, with wholesale sales pegged at \$4.0 million, increased 16 percent. Sales of potted flowering plants were valued at \$4.8 million, a 22 percent increase over 1998.

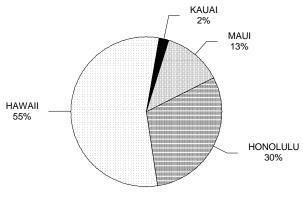
# FLORICULTURE AND NURSERY PRODUCTS VALUE OF SALES, STATE OF HAWAII, 1990-99



#### **COUNTY RANKINGS:**

Hawaii county, with \$41.6 million in sales, ranked number one in 1999. Honolulu farmers registered sales of \$22.7 million, 5 percent lower than the previous year. Maui/Molokai sales totaled \$9.6 million, 7 percent higher than last year. Kauai sales, pegged at \$1.5 million, were 11 percent more than 1998.

#### FLORICULTURE AND NURSERY PRODUCTS VALUE OF GROWER SALES, BY COUNTY, 1999



HASS

Crop	Farms having sales²	Production area	Quantity sold	Value of sales
	Number	1,000 square feet	1,000	1,000 dollars
CUT FLOWERS				
Anthuriums - dozens				
1995	69	11,310	965	7,042
1996	65	11,100	906	7,056
1997	61	11,420	758	6,892
1998	75	11,285	834	6,301
1999	68	11,500	1,289	6,496
Birds of Paradise - dozens				
1995	32	2,965	119	754
1996	29	2,740	102	554
1997	31	2,740	78	486
1998	24	2,285	66	495
1999	25	5,650	83	561
Carnations, miniature - bunches	5			
1995	9	385	110	383
1996	10	230	111	390
1997	8	205	91	320
1998	5	115	47	124
1999	4	75	51	131
Chrysanthemums, pompon - bu	ınches			
1995	4	295	251	554
1996	4	275	225	479
1997	4	295	177	409
1998	6	265	196	358
1999³				
Ginger, pink - dozens				
1995	46	2,225	85	564
1996	54	2,180	76	528
1997	40	1,915	52	402
1998	52	3,075	92	530
1999	47	3,465	81	403
Ginger, red - dozens				
1995	51	2,655	117	599
1996	52	2,660	88	444
1997	46	2,350	85	473
1998	63	4,860	142	794
1999	60	3,380	226	807
Gingers, other - dozens				
1995	17	355	6	48
1996	26	610	13	100
1997	16	575	14	92
1998	30	830	18	144
1999	26	1,085	28	217
See footnotes at end of table.				Continu

# **SELECTED CUT FLOWERS (Continued) & FOLIAGE**

## FLORICULTURE AND NURSERY PRODUCTS: State of Hawaii, 1995-991 -- Continued

Crop	Farms having sales²	Production area	Quantity sold	Value of sales
	Number	1,000 square feet	1,000	1,000 dollars
Heliconias - dozens				
1995	50	4,315	49	495
1996	51	3,920	44	477
1997	47	3,445	40	432
1998	56	5,775	56	664
1999	58	4,860	78	582
Proteas - stems				
1995	28	5,835	1,877	1,071
1996	31	7,100	1,772	1,233
1997	30	5,625	1,353	1,160
1998	28	8,015	2,996	1,738
1999	31	8,345	2,466	1,438
Other cut flowers - dozens				
1995	35	NA	NA	3,823
1996	36	NA	NA	3,840
1997	35	NA	NA	3,303
1998	38	NA	NA	4,028
1999	22	NA	NA	3,447
OLIAGE				
Potted, primarily for indoor or p	atio use⁴			
1995	76	7,540	NA	11,812
1996	75	7,495	NA	13,000
1997	60	6,395	NA	12,552
1998	74	5,035	NA	14,617
1999	65	5,265	NA	14,896
Ti leaves, cut - leaves				
1995	30	1,090	2,400	142
1996	36	1,480	3,100	218
1997	27	1,225	2,600	153
1998	41	2,585	6,000	412
1999	43	2,575	5,800	459
Other greens, cut				
1995	21	NA	NA	98
1996	24	NA	NA	171
1997	23	NA	NA	258
1998	35	NA	NA	374
1999	18	NA	NA	116
See footnotes at end of table.				Continu

Сгор	Farms having sales <sup>2</sup>	Production area	Quantity sold	Value of sales
	Number	1,000 square feet	1,000	1,000 dollars
ORCHIDS				
Cymbidiums, cut - flowers				
1995	9	440	251	159
1996	8	280	300	189
1997	8	275	348	137
1998	12	315	418	216
1999	11	335	536	314
Dendrobiums, sprays - dozens				
1995	58	3,435	410	3,078
1996	48	3,105	383	2,797
1997	56	3,505	368	2,549
1998	59	2,970	419	2,864
1999	49	2,610	383	2,676
Oncidiums, sprays - dozens				
1995	24	240	26	271
1996	28	275	40	386
1997	28	305	34	356
1998	32	485	58	580
1999	32	355	47	462
Other orchids, sprays <sup>5</sup> - dozens				
1995	11	NA	NA	30
1996	7	NA	NA	37
1997	5	NA	NA	25
1998	4	NA	NA	52
1999	6	NA	NA	28
Dendrobiums, potted <sup>6</sup> - pots				
1995	56	1,035	804	4,358
1996	63	1,200	1,131	5,185
1997	<sup>7</sup> 63	1,295	1,409	6,392
1998	63	NA	1,107	6,069
1999	71	NA	1,149	6,194
Phalaenopsis, potted8 - pots				
1995				
1996				
1997				
1998	20	NA	221	1,178
1999	22	NA	207	1,153
Other orchids, potted - pots				
1995	52	1,115	1,085	4,994
1996	57	1,185	1,553	6,819
1997	56	1,235	1,295	6,020
1998	57	NA	951	4,831
1999	65	NA	2,029	9,090
See footnotes at end of table.				Continue

# **LEI FLOWERS & INDIVIDUAL BLOOMS**

FLORICULTURE AND NURSERY PRODUCTS:	State of Hawaii, 1995-99 <sup>1</sup> Continued
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Crop	Farms having sales <sup>2</sup>	Production area	Quantity sold	Value of sales
·	Number	1,000 square feet	1,000	1,000 dollars
EI/INDIVIDUAL BLOOMS				
Carnations - blooms				
1995	10	NA	11,200	590
1996	11	NA	10,000	538
1997	7	NA	7,500	410
1998	9	NA	6,800	448
1999	7	NA	5,600	396
Dendrobiums - blooms				
1995	32	NA	22,400	716
1996	33	NA	24,700	740
1997	35	NA	24,800	725
1998	28	NA	28,900	855
1999	27	NA	21,700	663
Pikake - strands				
1995	5	NA	61.3	169
1996	4	NA	21.7	86
1997 <sup>9</sup>				
1998	5	NA	55.6	128
1999	7	NA	83.3	222
Plumerias - blooms				
1995	7	NA	19,500	489
1996	12	NA	29,900	717
1997	11	NA	31,800	833
1998	9	NA	23,800	601
1999	10	NA	45,000	931
Tuberoses - blooms			•	
1995	8	NA	9	9
1996	7	NA	9	9
1997	4	NA	9	9
1998	6	NA	19,500	912
1999	6	NA	20,400	959
Vanda, Miss Joaquim - blooms			,	
1995	13	NA	22,500	677
1996	12	NA NA	22,200	627
1997	9	NA NA	22,300	657
1998	9	NA	10,900	292
1999	<b>7</b>	NA NA	11,200	392
Other lei/individual - blooms	•		,= • •	
1995	NA	NA	NA	1,294
1996	NA NA	NA NA	NA NA	1,235
1997	NA NA	NA NA	NA NA	1,188
1998	NA NA	NA NA	NA NA	249
1999	NA NA	NA NA	NA NA	474
See footnotes at end of table.	IIA	IIA	11/1	Contin

# POTTED FLOWERING PLANTS

### FLORICULTURE AND NURSERY PRODUCTS: State of Hawaii, 1995-991 -- Continued

Crop	Farms having sales <sup>2</sup>	Production area	Quantity sold	Value of sales
	Number	1,000 square feet	1,000	1,000 dollars
POTTED FLOWERING PLANTS				
Anthuriums - pots				
1995	16	68	61	97
1996	17	75	70	155
1997	21	190	140	390
1998	15	NA	113	321
1999	24	NA	144	495
Bromeliads <sup>10</sup> - pots				
, 1995				
1996				
1997				
1998	8	NA	88	423
1999	17	NA	112	621
Chrysanthemums <sup>10</sup> - pots				
1995				
1996				
1997				
1998	5	NA	127	573
1999	4	NA	159	675
Poinsettias - pots				
1995	27	545	221	904
1996	27	600	243	952
1997	28	590	238	900
1998	30	NA	263	1,012
1999	29	NA	331	1,268
Other potted flowering plants	20	101	<b>.</b>	1,200
1995	39	NA	NA	2,294
1996	39	NA NA	NA NA	2,747
1997	40	NA	NA NA	2,461
1998	27	NA	NA	1,563
1999	26	NA NA	NA	1,704
See footnotes at end of table.				Continu

#### OTHER NURSERY PRODUCTS

## FLORICULTURE AND NURSERY PRODUCTS: State of Hawaii, 1995-991 -- Continued

Crop	Farms having sales <sup>2</sup>	Production area	Quantity sold	Value of sales
	Number	1,000 square feet	1,000	1,000 dollars
PLANT RENTALS				
1995	41	NA	NA	3,293
1996	44	NA	NA	3,690
1997	37	NA	NA	2,925
1998	45	NA	NA	4,715
1999	32	NA	NA	3,227
OTHER NURSERY PRODUCTS	11			
1995				15,854
1996				12,114
1997				12,351
1998				13,267
1999				13,113
JNSPECIFIED SALES <sup>12</sup>				
1995				1,523
1996				1,366
1997				1,404
1998				1,479
1999				753
TOTAL				
1995	705			68,175
1996	690			68,870
1997	670			66,655
1998	745			73,207
1999	855			75,363

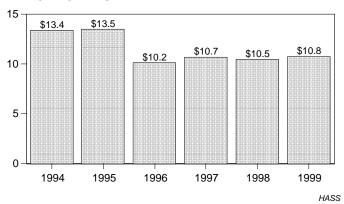
NA = Not available. ¹Beginning 1992, includes only producers having total sales of \$10,000 or more. ²Number for each individual flower item is count of those having sales of that item during each year; "Total" is unduplicated count. ³Included with "Other cut flowers" to avoid disclosure of individual operations. ⁴Includes hanging baskets. ⁵Includes cattleyas, vanda hybrids, phalaenopsis, and paphiopedilums. ⁵Includes in bud/bloom and community pots. <sup>7</sup>Revised. ³Prior to 1998, included with "Other orchids, potted". ³Included with "Other lei/individual" to avoid disclosure of individual operations. ¹¹Prior to 1998, included with "Other potted flowering plants". ¹¹Includes bedding plants and other flowers or nursery products not elsewhere classified. ¹²Beginning 1992, includes sales of growers greater than \$999 but less than \$10,000 which were not categorized.

# **LANDSCAPE PLANT MATERIAL VALUED AT \$10.8 MILLION**

The State's growers of landscape material had sales pegged at \$10.8 million in 1999, 3 percent more than last year. This value combines items published elsewhere in this release. It does not include the value of landscape design or installation but only the wholesale value of plant material grown.

#### LANDSCAPE PLANT MATERIAL STATE OF HAWAII, 1994-99





LANDSCAPE PLANT MATERIAL: Value of sales, State of Hawaii, 1995-99

LANDOCALLI		AL. Value of	saies, state c	n Hawaii, 1995	-33
Туре	1995	1996	1997	1998	1999
			1,000 dollars		
Ornamentals & trees	4,112	1,741	1,561	NA	1,488
Landscape foliage pots	3,902	3,527	3,515	NA	3,820
Bedding/garden plants	2,274	2,584	2,472	2,608	3,007
Other landscaping plants	3,212	2,304	3,132	7,855	2,444
Total	13,500	10,156	10,680	10,463	10,759

NA = Not available.

#### **BIG ISLAND VALUE TOPS \$41 MILLION**

Hawaii county growers of flowers and nursery products once again accounted for over one half of the state's total wholesale value of flowers and nursery products in 1999. Big Island's 376 growers rang up sales of \$41.6 million, up 6 percent from the \$39.2 million in 1998. Orchids, lei flowers, foliage, and potted flowering plants registered increases. Honolulu's 245 producers accounted for 30 percent of the state's total wholesale value of flowers and nursery products. Honolulu farmers reported sales of \$22.7 million, 5 percent lower than 1998. Maui/Molokai's 154 producers generated \$9.6 million in wholesale sales, 7 percent higher than the \$9.0 million generated in 1998. Kauai's 80 producers registered \$1.5 million in wholesale sales, 11 percent more than a year earlier.

FLORICULTURE AND NURSERY PRODUCTS: Value of grower sales, by county, 1995-99

					Jio. Value el gi	Julio,	,,,,	
Year	Cut flowers <sup>1</sup>	Orchids <sup>2</sup>	Lei flowers	Foliage <sup>3</sup>	Potted flowering plants	All other nursery products <sup>4</sup>	Unspecified sales <sup>5</sup>	Total
					1,000 dollars			
State								
1995	15,333	12,890	3,935	16,576	3,295	14,623	1,523	68,175
1996	15,101	15,413	3,943	17,580	3,854	11,613	1,366	68,870
1997	13,969	15,479	3,813	16,989	3,751	11,250	1,404	66,655
1998	15,176	15,790	3,485	<sup>6</sup> 15,403	3,892	17,982	1,479	73,207
1999	14,082	19,917	4,037	19,652	4,763	12,159	753	75,363
Hawaii								
1995	12,082	6,197	977	10,187	564	2,082	519	32,608
1996	11,672	7,230	1,136	11,125	595	1,978	539	34,275
1997	10,939	8,063	1,226	11,124	882	1,726	541	34,501
1998	11,410	9,114	1,022	<sup>6</sup> 11,612	1,676	3,715	604	39,153
1999	10,804	11,398	1,696	13,139	2,002	2,244	295	41,578
Honoluli	и							
1995	995	5,964	1,610	5,458	1,827	9,530	586	25,970
1996	941	7,095	1,506	5,554	2,282	7,282	455	25,115
1997	848	6,136	1,332	4,957	1,917	6,562	379	22,131
1998	774	5,839	1,258	<sup>6</sup> 3,331	1,387	10,745	409	23,743
1999	599	6,921	1,199	5,323	1,085	7,317	210	22,654
Kauai		,	,	,	,	,		,
1995	68	259	17	7	7	1,313	144	1,801
1996	117	344	73	7	7	1,308	123	1,965
1997	76	7	/	7	7	1,555	173	1,804
1998	138	7	7	7	7	1,090	132	1,360
1999	122	413	7	7	7	869	110	1,514
Maui								•
1995	2,188	470	1,331	7	7	3,533	274	7,796
1996	2,371	744	1,228	7	7	2,923	249	7,515
1997	2,106	7	7	7	7	5,802	311	8,219
1998	2,854	7	7	7	7	5,763	334	8,951
1999	2,557	1,185	7	7	7	5,737	138	9,617

¹Cut orchids included in "Orchids" category. ²Excludes orchids used for lei flowers. ³Includes potted, cut, and unfinished. ⁴Includes bedding plants, plant rentals, sod, trees, and any other nursery products not elsewhere classified. Sum of countiess may not add to total. ⁵Includes grower sales greater than \$999 but less than \$10,000 which were not categorized. ⁶Unfinished foliage, 1998 included in "All other nursery products". ¬Data not shown separately to avoid disclosure of individual operations but combined and included in the State total.

# **COUNTY SUMMARIES (Continued)**

#### FLORICULTURE AND NURSERY PRODUCTS: Hawaii County, 1997-99

	Number sol	d	Value of sales		
1997	1998	1999	1997	1998	1999
				- 1,000 dollars	
754	830	1286	6,854	6,256	6,467
NA	NA	NA	250	262	228
NA	NA	NA	10,302	11,350	12,366
39	48	52	183	276	213
25	32	30	158	209	207
14	28	33	185	349	211
1,371	1,118	1,909	5,753	6,332	8,459
NA	NA	NA	224	NA	139
NA	40	36	NA	187	187
NA	NA	NA	10,051	13,328	12,806
NA	NA	NA	541	604	295
			34,501	39,153	41,578
	754 NA NA 39 25 14 1,371 NA NA	754 830 NA NA NA NA 39 48 25 32 14 28 1,371 1,118 NA NA NA NA NA NA NA NA	754 830 1286 NA NA NA NA NA 39 48 52 25 32 30 14 28 33 1,371 1,118 1,909 NA NA NA NA AA NA AA NA NA	1997         1998         1999         1997           754         830         1286         6,854           NA         NA         NA         250           NA         NA         NA         10,302           39         48         52         183           25         32         30         158           14         28         33         185           1,371         1,118         1,909         5,753           NA         NA         NA         224           NA         40         36         NA           NA         NA         NA         10,051           NA         NA         NA         541	1997         1998         1999         1997         1998           754         830         1286         6,854         6,256           NA         NA         NA         250         262           NA         NA         NA         10,302         11,350           39         48         52         183         276           25         32         30         158         209           14         28         33         185         349           1,371         1,118         1,909         5,753         6,332           NA         NA         NA         224         NA           NA         NA         10,051         13,328           NA         NA         NA         NA         541         604

NA = Not available.

#### FLORICULTURE AND NURSERY PRODUCTS: Kauai County, 1997-99

Commodity		Number sol	d	Value of sales		
Commodity	1997	1998	1999	1997	1998	1999
				1,000 dollars		
Selected Items:						
Ginger, red (000 dozens)	3	3	19	18	17	29
Gingers, other (000 dozens)	2	6	3	15	35	20
Heliconias (000 dozens)	4	7	15	43	76	71
All other flowers and nursery products <sup>1</sup>	NA	NA	NA	1,555	1,100	1,284
Unspecified sales <sup>2</sup>	NA	NA	NA	173	132	110
Total				1,804	1,360	1,514

NA = Not available.

<sup>&</sup>lt;sup>1</sup>Only selected items are shown separately. All other cut and lei flowers, potted plants, nursery products, plant rentals, etc., for the county are included in the "All other" category.

<sup>&</sup>lt;sup>2</sup>Includes grower sales greater than \$999 but less than \$10,000.

<sup>&</sup>lt;sup>1</sup>Only selected items are shown separately. All other cut and lei flowers, potted plants, nursery products, plant rentals, etc., for the county are included in the "All other" category.

<sup>&</sup>lt;sup>2</sup>Includes grower sales greater than \$999 but less than \$10,000.

# **COUNTY SUMMARIES (Continued)**

### FLORICULTURE AND NURSERY PRODUCTS: Maui County, 1997-99

Commodity		Number sol	d	Value of sales		
Commodity	1997	1998	1999	1997	1998	1999
					1,000 dollars -	
Selected Items:			4		1	4
Gingers (000 dozens)	43	1	•	318	,	•
Ginger, red (000 dozens) <sup>2</sup>	NA	52	96	NA	285	394
Ginger, pink (000 dozens) <sup>2</sup>	NA	38	16	NA	198	99
Gingers, other (000 dozens) <sup>2</sup>	NA	4	16	NA	41	125
Heliconias (000 dozens)	11	13	25	113	169	250
All other flowers and nursery products <sup>3</sup>	NA	NA	NA	7,477	7,924	8,611
Unspecified sales <sup>4</sup>	NA	NA	NA	311	334	138
Total		•		8,219	8,951	9,617

NA = Not available.

#### FLORICULTURE AND NURSERY PRODUCTS: Honolulu County, 1997-99

Commodity		Number sold		Value of sales		
Commodity	1997	1998	1999	1997	1998	1999
Selected Items:						
Dendrobiums, sprays (000 dozens)	77	104	45	640	776	338
Dendrobiums, for lei (million flowers)	8.8	12.4	9.6	285	373	334
Foliage, cut	NA	NA	NA	84	375	211
Foliage, potted (indoor/patio use)	NA	NA	NA	2,114	2,956	2,227
Ginger, red (000 dozens)	18	39	59	107	216	171
Gingers, other (000 dozens)	NA	30	44	NA	191	169
Heliconias (000 dozens)	11	8	5	91	70	50
Orchids, potted (000 pots)	1,163	1,044	1,316	5,434	4,990	6,562
All other flowers and nursery products <sup>1</sup>	NA	NA	NA	12,997	12,387	12,382
Unspecified sales <sup>2</sup>	NA	NA	NA	379	409	210
Total				22,131	22,743	22,654

NA = Not available.

<sup>&</sup>lt;sup>1</sup>Separated by type.

<sup>&</sup>lt;sup>2</sup>Prior to 1998, not shown separately.

<sup>&</sup>lt;sup>3</sup>Only selected items are shown separately. All other cut and lei flowers, potted plants, nursery products, plant rentals, etc., for the county are included in the "All other" category.

<sup>&</sup>lt;sup>4</sup>Includes grower sales greater than \$999 but less than \$10,000.

<sup>&</sup>lt;sup>1</sup>Only selected items are shown separately. All other cut and lei flowers, potted plants, nursery products, plant rentals, etc., for the county are included in the "All other" category.

<sup>&</sup>lt;sup>2</sup>Includes grower sales greater than \$999 but less than \$10,000.

### **FARM NUMBERS & AREA SUMMARY**

# FLORICULTURE AND NURSERY PRODUCTS: Number of farms and growing area, by county, 1995-99

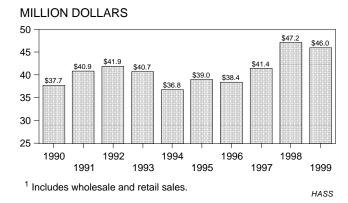
Year	Farms	Greenhouse <sup>1</sup>	Artificial shade	Natural shade	Open field	Total area
	Number	1,000 s	square feet		Acres	
State						
1995	705	3,770	24,215	15	2,040	2,698
1996	690	2,820	23,405	10	1,600	2,212
1997	670	2,805	23,885	10	1,535	2,158
1998	745	2,810	24,200	9	2,050	2,679
1999	855	2,810	24,510	7	2,325	2,959
Hawaii						
1995	333	2,910	18,880	15	1,115	1,630
1996	316	1,990	17,815	10	775	1,240
1997	312	2,000	18,805	10	875	1,363
1998	355	1,975	19,620	9	1,155	1,660
1999	376	1,950	20,435	7	1,425	1,946
Honolulu						
1995	220	FF0	4.505	0	200	498
	220	550	4,585	0	380	
1996	211	540 540	4,910	0	350	475
1997 1998	202 205	510 480	4,380	0 0	310 415	422 514
1990 1 <b>999</b>	205 <b>245</b>	445	3,810	<b>0</b>	415 <b>425</b>	514 <b>509</b>
1999	240	445	3,235	U	425	509
Kauai						
1995	46	40	375	0	95	105
1996	52	60	345	0	60	69
1997	50	60	355	0	55	65
1998	40	75	295	0	45	53
1999	80	90	235	0	60	68
Maui						
1995	106	270	375	0	450	465
1996	111	230	335	Ő	415	428
1997	106	235	345	Ö	295	308
1998	145	280	475	Ő	435	452
1999	154	<b>325</b>	<b>605</b>	Ŏ	415	436

<sup>1</sup>Glass or glass substitute structure.

# OUT-OF-STATE SALES PEGGED AT \$45.9 MILLION

The value of out-of-State sales of flowers and nursery products (including wholesale and retail sales) during 1999 was estimated at \$45.9 million. Values in this table are not comparable to values shown in the majority of other tables throughout this release. The value of out-of-State sales represents the dollar received at the point the commodity leaves the State. Thus, the product contains retail and wholesale sales and may include multiple transactions by the time it leaves the State.

#### OUT-OF-STATE SALES FLORICULTURE & NURSERY PRODUCTS STATE OF HAWAII, 1990-99 <sup>1</sup>



Potted foliage, valued at \$12.8 million, was the number one floriculture or nursery product exported. Anthurium exports were valued at \$10.7 million, 9 percent higher than 1998. Other potted orchids followed with \$5.4 million in value. Potted dendrobium orchids ranked fourth in out-of-State sales with \$4.1 million. Dendrobium sprays decreased 25 percent from 1998.

FLORICULTURE AND NURSERY PRODUCTS: Out-of-State sales, State of Hawaii, 1995-991

Commodity	1995	1996	1997	1998	1999
			1,000 dollars		
Anthuriums, cut	10,395	9,705	10,945	9,795	10,685
Birds of Paradise	905	650	720	945	710
Cymbidiums	80	115	80	130	110
Dendrobiums, sprays	3,120	4,110	3,545	3,820	2,875
Oncidium					270
Foliage, cut:					
Ti leaves	720	635	670	475	400
Other cut greens	885	1,010	885	1,070	845
Foliage, potted	9,910	9,500	10,320	12,220	12,785
Ginger, red	1,000	675	765	810	875
Gingers, other	740	605	450	800	890
Heliconias	740	800	820	955	970
Potted orchids:					
Dendrobiums	3,325	2,965	3,510	4,360	4,120
Phalaenopsis					285
Other orchids	3,420	3,995	5,410	6,485	5,395
Proteas	1,675	1,625	2,025	2,405	2,130
Unfinished potted foliage stock	315	70	70	400	355
All other flowers and nursery					
products	1,755	1,930	1,185	2,510	2,245
Total	38,985	38,390	41,400	47,180	45,945

<sup>&</sup>lt;sup>1</sup>Based on F.O.B. island value. Includes both wholesale and retail sales. Does not include sales of cut flowers, leis, etc., purchased within the State and hand carried out.



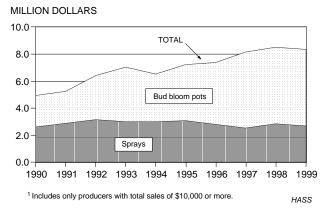
#### DENDROBIUM ORCHID SALES 3 PERCENT LOWER

1999 dendrobium orchid sales were valued at \$9.5 million, 3 percent lower than the \$9.8 million posted in 1998.

Potted in bud/bloom, valued at \$5.7 million, represented 60

percent of the total dendrobium orchid value. Value of sales remained relatively unchanged from the previous year as price rose 7 percent to offset a 6 percent decline in pots sold. Growers of cut sprays

DENDROBIUMS: VALUE OF SALES STATE OF HAWAII, 1990-99 1



registered \$2.7 million in sales, 7 percent lower than 1998. Individual blossoms of dendrobiums were valued at \$663,000, 22 percent lower than 1998. Value of community pots, pegged at \$516,000, was 27 percent more than last year.

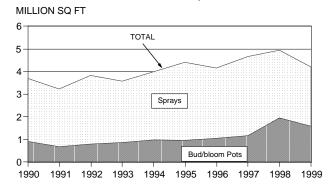
#### DENDROBIUM ORCHIDS: Sales and value, State of Hawaii, 1995-99<sup>1</sup>

	Indiv	idual	Cut o	Cut enrave		Potted	plants		
Year	bloss	blossoms		Cut sprays		/bloom	Commu	nity pots	Total
	Number sold	Value	Number sold	Value	Number sold	Value	Number sold	Value	value
	Million blooms	1,000 dollars	1,000 dozens	1,000 dollars	1,000 pots	1,000 dollars	1,000 pots	, -	000 Ilars
1995	22.4	716	410	3,078	762	4,137	42	221	8,152
1996	24.7	740	383	2,797	1,025	4,595	106	590	8,722
1997	24.8	725	368	2,549	1,249	5,599	160	793	9,666
1998	28.9	855	419	2,864	1,025	5,663	82	406	9,788
1999	21.7	663	383	2,676	964	5,678	185	516	9,533

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<sup>1</sup>Includes only producers with total sales of \$10,000 or more.

#### DENDROBIUM PRODUCTION AREA STATE OF HAWAII, 1990-99 1



<sup>1</sup> Includes only producers with total sales of \$10,000 or more.

# DENDROBIUM PRODUCTION AREA 15 PERCENT LOWER

The combined production area for dendrobium cut sprays and bud/bloom pots totaled 4.2 million square feet, 15 percent lower than 1998 for growers with \$10,000 or more in total sales (total sales can include crops other than dendrobiums). Production area reported by growers includes newly planted, as well as established acreage; thus, year-to-year yield comparisons calculated using area and sales may be misleading.

## **HAWAII DENDROBIUM ORCHIDS (Continued)**

Area utilized for cut sprays totaled 2.61 million square feet, 12 percent lower than 1998. Production area for potted in bud/bloom totaled 1.59 million square feet, 19 percent below the 1.97 million square feet of the previous year.

# DENDROBIUM ORCHIDS (POTTED IN BUD/BLOOM AND CUT SPRAYS): Number of farms and production area, State of Hawaii, 1995-99<sup>1</sup>

Farms		arms	Production area						
Year	Cut sprays	Potted in bud/bloom	Cut sprays	Potted in bud/bloom	Total				
	Number			1,000 square feet					
1995	58	52	3,435	970	4,405				
1996	48	57	3,105	1,045	4,150				
1997	56	<sup>2</sup> 63	3,505	1,160	4,665				
1998	59	63	2,970	1,965	4,935				
1999	49	71	2,610	1,585	4,195				

<sup>&</sup>lt;sup>1</sup> Data includes only producers with \$10,000 or more in total sales.

<sup>&</sup>lt;sup>2</sup>Revised.