

HAWAII FLOWERS & NURSERY PRODUCTS Annual Summary

NATIONAL AGRICULTURAL STATISTICS SERVICE



Release: October 16, 2012

FLORICULTURE AND NURSERY PRODUCTS DOWN FOR 2011

CONTENTS
Summary

The 2011 preliminary value of Hawaii's floriculture and nursery products is estimated at \$69.6 million, 2 percent lower than the revised 2010 value. Sales have been in decline for the fourth straight year after reaching a record high \$108.7 million in 2007 according to the USDA, NASS, Hawaii Field Office. Cut flowers totaled \$6.6 million, down 6 percent. Cut and potted orchids were valued at \$14.5 million, 4 percent below the previous year. Lei flowers pegged at \$2.4 million was slightly lower than 2010. Foliage sales were 2 percent higher, registering at \$10.4 million. Potted flowering plants were valued at \$3.3 million,

Landscape plant material was estimated at \$20.4 million, 12 percent above the previous year. 2 percent lower than 2010. Plant rentals increased 2 percent, totalling \$5.0 million. Other nursery products fell 22 percent, registering at \$2.8 million. Bedding and garden plants wholesale value, at \$2.7 million, was 3 percent above last year. The ongoing slow market conditions and high cost of inputs were still challenges for growers in 2011. Business plans and product sales were being adjusted to generate more income. Dry weather and vog conditions were still a problem for some growers.

FLORICULTURE AND NURSERY PRODUCTS: Wholesale value, State of Hawaii, 2007-2011

Commodity	2007	2008	2009	2010	2011
			1,000 dollars		
Cut flowers ²	12,170	9,578	7,248	7,007	6,584
Orchids ³	21,542	18,169	15,880	15,117	14,515
Lei flowers	4,709	3,783	2,558	2,437	2,420
Foliage 4	20,074	14,949	12,143	10,180	10,385
Potted flowering plants	6,499	4,144	3,972	2,974	3,324
All other nursery products 5	41,996	42,239	33,463	31,885	30,922
Unspecified sales 6	1,720	1,800	1,550	1,500	1,450
Total	108,710	94,662	76,814	71,100	69,600

Includes only producers having total sales of \$10,000 or more.

Includes grower sales greater than \$999 but less than \$10,000 which were not categorized.





USDA, NASS, Hawaii Field Office, 1428 S. King St., Honolulu, HI 96814-2512 Telephone: (808) 973-9588 FAX: (808) 973-2909 Website: www.nass.usda.gov/hi or scan the Quick Response Code

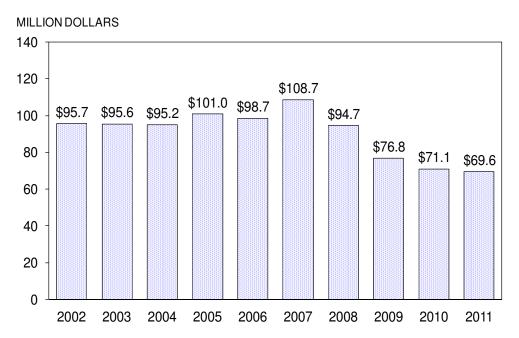
Cut orchids included in "Orchids" category.

Includes cut and potted orchids and dendrobium seedlings. Beginning 2010, excludes dendrobium seedlings.

Includes cut, potted, and unfinished.

Includes bedding/garden plants, plant rentals, landscape plants, propagation materials, sod, trees, and any other nursery products not elsewhere classified. Beginning 2010, includes dendrobium seedlings.

FLORICULTURE AND NURSERY PRODUCTS VALUE OF SALES, STATE OF HAWAII, 2002-2011

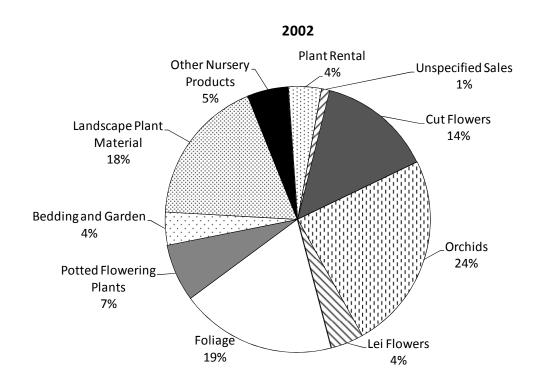


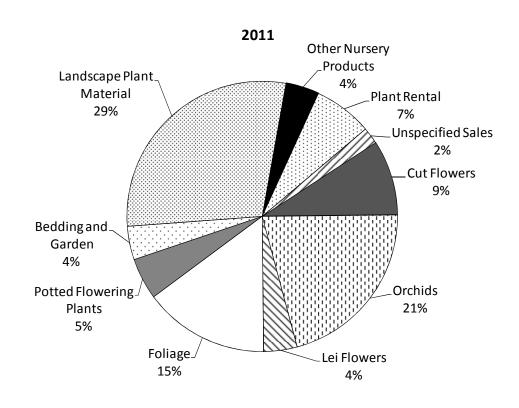
FLORICULTURE & NURSERY PRODUCTS: Top ten crops, State of Hawaii, 2010-2011 ¹

1 Edition Edition and the Edition of the Grape, of the of the Hamain, Edito Edition					•				
Crop	Rank Value of production Crop	Crop	Ra	ank		ue of uction			
	2010	2011	2010	2011	·	2010	2011	2010	2011
	Nun	nber	1,000	dollars		Nur	mber	1,000	dollars
Palms (potted for indoor	1	1	3,613	3,736	Dendrobium, cut	5	5	1,562	1,561
or patio use)					Poinsettia, potted	7	6	1,275	1,239
Dendrobium, potted	2	2	3,468	3,400	Phalaenopsis, potted	8	7	1,072	1,067
Dracaena (potted for	4	3	2,752	3,164	Protea, cut	6	8	1,288	945
indoor or patio use)					Gingers, cut	9	9	858	807
Anthurium, cut	3	4	3,143	3,115	Heliconia, cut	10	10	645	558

¹ Only publishable crops for both years are ranked in this table.

FLORICULTURE & NURSERY PRODUCTS BY COMMODITY, 2002 AND 2011





SELECTED CUT FLOWERS

	Farms having	Quantity	Value of
Crop	sales ²	sold	sales
	Number	1,000	1,000 dollars
CUT FLOWERS			
Anthuriums - dozens			
2007	56	667	4,530
2008	48	525	3,518
2009	40	449	3,120
2010	45	408	3,143
2011	39	398	3,115
Birds of Paradise - dozens			
2007	31	28	207
2008	25	25	175
2009	20	16	129
2010	22	12	94
2011	21	14	111
Chrysanthemums, pompon - bui	nches		
2007	5	201	452
2008	5	191	437
2009 ³			
2010 ³			
2011 ³			
Ginger, pink - dozens			
2007	46	52	431
2008	45	47	394
2009	33	42	346
2010	37	46	316
2011	34	30	239
Ginger, red - dozens			
2007	59	118	952
2008	51	105	789
2009	42	76	576
2010	40	70	444
2011	41	66	463
Gingers, other - dozens			
2007	19	15	139
2008	20	11	104
2009	17	8	62
2010	20	11	98
2011	15	8	105

Continued

See footnotes at end of table.

SELECTED CUT FLOWERS & ORCHIDS

FLORICULTURE AND NURSERY PRODUCTS: State of Hawaii, 2007-2011 1 -- Continued

Crop	Farms having sales ²	Quantity sold	Value of sales
	Number	1,000	1,000 dollars
Heliconias - dozens			
2007	61	67	772
2008	55	62	670
2009	45	51	631
2010	47	50	645
2011	44	42	558
Proteas - stems			
2007	30	1,932	2,098
2008	25	1,380	1,329
2009	20	1,245	1,374
2010	21	1,204	1,288
2011	25	997	945
Other cut flowers - dozens			
2007	46	NA	2,589
2008	51	NA	2,162
2009	27	NA	1,010
2010	27	NA	979
2011	29	NA	1,048
DRCHIDS			
Cymbidiums, cut			
2007	10	407	243
2008	7	200	222
2009	9	210	226
2010	7	172	212
2011	9	169	235
Dendrobiums, cut - dozens			
2007	36	303	2,260
2008	38	280	2,170
2009	31	203	1,660
2010	32	192	1,562
2011	30	191	1,561
Oncidiinae, cut ⁴ – dozens			
2007	20	48	535
2008	19	49	530
2009	15	29	348
2010	22	35	443
2011	19	30	441

ORCHIDS

FLORICULTURE AND NURSERY PRODUCTS	State of Hawaii 2007-2011	Continued
FLURICULTURE AND NURSERT PRODUCTS	State of Hawaii 2007-2011	Continued

Crop	Farms having sales ²	Quantity	Value of
Стор	sales ²	sold	sales
	Number	1,000	1,000 dollars
Other cut orchids 5 - dozens			
2007	15	NA	727
2008	22	NA	298
2009	15	NA	317
2010	16	NA	410
2011	13	NA	346
Dendrobiums, potted			
2007	60	911	5,092
2008	61	753	4,111
2009	59	632	3,577
2010	64	599	3,468
2011	59	545	3,400
Dendrobiums, seedlings ⁶			
2007	7	NA	343
2008	10	NA	353
2009	4	NA	333
2010 ⁷			
20 11 ⁷			
Oncidiinae, potted ⁴			
2007	44	521	3,673
2008	43	402	3,087
2009 ³			
2010 ³			
20 11 ³			
Phalaenopsis, potted			
2007	19	139	1,029
2008	23	119	945
2009	26	129	955
2010	23	149	1,072
2011	22	143	1,067
Other potted orchids			
2007	63	1,428	7,640
2008	62	1,090	6,453
2009	71	1,187	8,464
2010	81	1,113	7,950
2011	73	1,103	7,465
See footnotes at end of table.	-		Continued

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Crop	Farms having sales ²	Quantity sold	Value of sales
	Number	1,000	1,000 dollars
OLIAGE			
Dracaena, potted	20	NIA	0.040
2007	29	NA NA	6,010
2008 2009	26 23	NA NA	3,919 2,516
2010	22	NA NA	2,752
2010 2011	22 22	NA NA	2,752 3,164
	22	NA	3,104
Palms, potted			2.222
2007	39	NA	8,698
2008	35	NA	6,635
2009	30	NA	5,126
2010	32	NA	3,613
2011	25	NA	3,736
Hanging baskets, potted			
2007	11	NA	132
2008	10	NA	69
2009	10	NA	96
2010	10	NA	69
2011	8	NA	72
Other potted foliage			
2007	32	NA	3,763
2008	28	NA	3,443
2009	40	NA	3,257
2010	25	NA	2,531
2011	23	NA	2,515
Ti leaves, cut - leaves			
2007	35	3,800	387
2008	41	3,300	316
2009	36	2,400	241
2010	39	4,100	439
2011	33	3,500	364
Other cut greens			
2007	40	NA	547
2008	40	NA	421
2009	26	NA	314
2010	29	NA	776
2011	30	NA	534
Unfinished foliage stock			
2007	9	NA	537
2008	6	NA	146
2009	14	NA	593
2010 ³			
2011 ³			

LEI FLOWERS & INDIVIDUAL BLOOMS

FLORICULTURE AND NURSERY	PRODUCTS:	State of Hawaii.	2007-2011	Continued
FLURICULTURE AND NURSERT	PRUDUCIO.	State of Hawaii.	ZUU1-ZUII	Continued

- LONIGOLIONE AND NO	MOENT I MOBOOTO.	Ctate of Hawaii, 2007 20	
Crop	Farms having sales ²	Quantity sold	Value of sales
	Number	1,000	1,000 dollars
LEI/INDIVIDUAL BLOOMS			
Dendrobiums - blooms			
2007	20	8,500	282
2008	22	9,700	328
2009	16	7,000	238
2010	19	5,800	195
2011	19	8,700	290
Pikake – strands			
2007	5	65.0	183
2008	5	56.0	167
2009 ³			
2010 ³			
2011 ³			
Plumerias - blooms			
2007	15	12,800	566
2008	11	9,500	400
2009	9	6,100	285
2010	12	6,100	306
2011	10	7,500	312
Vandaceous 8 - blooms			
2007	4	7,400	331
2008 ³			
2009 ³			
2010 ³			
2011 ³			
Other lei/individual - blooms			
2007	NA	NA	3,347
2008	NA	NA	2,888
2009	NA	NA	2,035
2010	NA	NA	1,936
2011	NA	NA	1,818
See footnotes at end of table.			Contin

POTTED FLOWERING & BEDDING/GARDEN PLANTS

FLORICULTURE AND NURSERY PRODUCTS: State of Hawaii, 2007-2011 Continued						
Crop	Farms having	Quantity	Value of			
Стор	calac ²	eold	مادى			

Crop	Farms having sales ²	Quantity sold	Value of sales
	Number	1,000	1,000 dollars
POTTED FLOWERING PLANTS			
Anthuriums			
2007	13	101	379
2008	15	27	204
2009	16	34	298
2010	17	29	248
2011	17	35	285
Bromeliads			
2007	9	191	818
2008	10	45	279
2009	7	40	250
2010	9	25	158
2011	8	11	100
Poinsettias			
2007	20	291	1,306
2008	19	270	1,376
2009	21	303	1,414
2010	18	274	1,275
2011	18	255	1,239
Other potted flowering plants			
2007	27	NA	3,996
2008	30	NA	2,285
2009	30	NA	2,010
2010	24	NA	1,293
2011	22	NA	1,700
POTTED BEDDING/GARDEN			
Impatiens, New Guinea			
2007	8	111	155
2008	8	106	165
2009	9	106	182
2010	8	108	186
2011	11	116	205
Impatiens, other			
2007	8	203	114
2008	6	116	61
2009	9	208	115
2010	7	253	156
2011	8	256	162
Other bedding/garden			
2007	19	NA	3,130
2008	24	NA	2,640
2009	19	NA	2,591
2010	17	NA	2,316
2011	17	NA	2,371
See footnotes at end of table.			Continued

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OTHER NURSERY PRODUCTS

FLORICULTURE AND NURSERY PRODUCTS: State of Hawaii, 2007-2011 1 -- Continued

Crop	Farms having	Quantity	Value of
	sales 2	sold	sales
	Number	1,000	1,000 dollars
PLANT RENTALS			
2007	43	NA	6,830
2008	56	NA	5,943
2009	39	NA	5,279
2010	47	NA	4,922
2011	47	NA	5,027
LANDSCAPE PLANT MATERIA	L ⁹		
2007	164		27,660
2008	163		29,112
2009	119		22,318
2010	130		20,793
2011	133		20,401
OTHER NURSERY PRODUCTS	10		
2007			4,107
2008			4,318
2009			2,978
2010			3,512
2011			2,756
UNSPECIFIED SALES 11			
2007			1,720
2008			1,800
2009			1,550
2010			1,500
2011			1,450
TOTAL			
2007	1,060		108,710
2008	1,025		94,662
2009	1,010		76,814
2010	970		71,100
2011	970		69,600

NA = Not available.

Includes only producers having total sales of \$10,000 or more.

Number of farms having sales during that year; "Total" is unduplicated count.

Data not shown separately to avoid disclosure of individual operations but combined and included with "Other" category in each section.

⁴ Prior to 2007, formerly called Oncidium.

⁵ Includes cattleyas, vandaceous, phalaenopsis, and others.

⁶ Includes community pots, liners, tissue culture flasks, plugs, etc.

Data not shown separately to avoid disclosure of individual operations but combined and included with "Other Nursery Products".

⁸ Prior to 2007, formerly called Vanda, Miss Joaquim.

⁹ Includes broadleaf and coniferous evergreens, deciduous and flower trees, palms, and citrus, fruit and nut trees, and sod. Does not include palms or potted foliage for indoor or patio use, bedding and garden plants, propagative floriculture material, and items which are included in published

¹⁰ Includes other flowers or nursery products not elsewhere classified.

¹¹ Includes grower sales greater than \$999 but less than \$10,000 which were not categorized.

County value estimates are not published beginning 2009 due to staff reduction-in-force but included in the State total on this page.

FLORICULTURE AND NURSERY PRODUCTS: Value of grower sales, by county, 2007-2011 1

Year	Cut flowers ²	Orchids ³	Lei flowers	Foliage ⁴	Potted flowering plants	All other nursery products ⁵	Unspecified sales ⁶	Total
•					1,000 dollars			
State								
2007	12,170	21,542	4,709	20,074	6,499	41,996	1,720	108,710
2008	9,578	18,169	3,783	14,949	4,144	42,239	1,800	94,662
2009	7,248	15,880	2,558	12,143	3,972	33,463	1,550	76,814
2010 2011	7,007 6,584	15,117 14,515	2,437 2,420	10,180	2,974	31,885	1,500	71,100
	0,364	14,515	2,420	10,385	3,324	30,922	1,450	69,600
County: Hawaii								
2007	7,704	14,075	656	16,197	1,153	10,687	720	51,192
2008	5,950	11,774	532	11,273	699	10,210	800	41,238
2009 ⁷	,	,		,		•		•
2010 7								
2011 ⁷								
Honolu								
2007 2008	952	5,922	2,507	3,201	4,413	23,200	430	40,625
2008 ⁷	857	4,793	1,782	2,863	2,167	22,465	435	35,362
2010 ⁷								
2011 ⁷								
Kauai								
2007	221	441	42	54	72	2,546	180	3,556
2008	226	483	37	294	73	2,641	195	3,949
2009 ⁷ 2010 ⁷								
2010 2011 ⁷								
Maui								
2007	3,293	1,104	1,504	622	861	5,563	390	13,337
2008	2,545	1,119	1,432	519	1,205	6,923	370	14,113
2009 ⁷	2,010	.,	.,.02	0.0	.,200	0,020	0.0	,
2010 ⁷								
2011 ⁷								

Includes only producers having total sales of \$10,000 or more. Cut orchids included in "Orchids" category.

Includes cut and potted orchids and dendrobium seedlings. Beginning 2010, excludes dendrobium seedlings.

Includes cut, potted, and unfinished.

⁵ Includes bedding/garden plants, plant rentals, landscape plants, propagation materials, sod, trees, and any other nursery products not elsewhere classified. Beginning 2010, includes dendrobium seedlings.

Includes grower sales greater than \$999 but less than \$10,000 which were not categorized.

County estimates not published due to staff reduction-in-force but combined and included in the State total.

FARM NUMBERS & AREA SUMMARY

FLORICULTURE AND NURSERY PRODUCTS: Number of farms and growing area, by county, 2007-2011

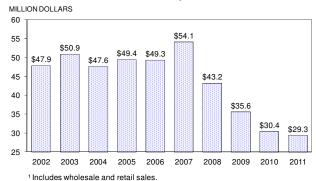
Year	Farms	Greenhouse ¹	Artificial shade	Open field	Total area
	Number	1,000 s	quare feet	Ac	res
State					
2007 2008	1,060 1,025	2,020 2,120	25,015 23,570	3,755 2,580	4,376 3,170
2009 2010 2011	1,010 970 970	1,930 1,875 1,770	24,615 20,940 19,990	2,170 2,120 2,195	2,780 2,650 2,695
		-,	,	_,	_,
Hawaii					
2007 2008 2009 ² 2010 ² 2011 ²	475 465	1,435 1,520	19,805 18,100	2,200 1,080	2,688 1,530
Honolulu					
2007 2008 2009 ² 2010 ² 2011 ²	285 270	140 165	4,215 4,270	695 600	795 700
Kauai					
2007 2008 2009 ² 2010 ² 2011 ²	90 90	90 155	505 500	220 240	234 255
Maui					
2007 2008 2009 ² 2010 ² 2011 ²	210 200	355 280	490 700	640 660	659 685

Glass or glass substitute structure.
 County estimates not published due to staff reduction-in-force but combined and included in the State total.

OUT-OF-STATE SALES LOWER

The value of out-of-State sales of flowers and nursery products (including wholesale and retail sales) during 2011 is estimated at \$29.3 million, declining 3 percent from last year and the fourth straight year of decline. Values in this table are not comparable to values shown in the majority of other tables throughout this release. The value of out-of-State sales represents the dollar received at the point the commodity leaves the State. Thus, the product contains retail and wholesale sales and may include multiple transactions by the time it leaves the State.

FLORICULTURE & NURSERY PRODUCTS OUT-OF-STATE SALES, STATE OF HAWAII, 2002-2011¹



Potted foliage, other potted orchids, and cut anthuriums combined continued to account for over half of the export value. Potted foliage made up of \$7.0 million, other potted orchids posted \$5.5 million, and cut anthuriums sales accounted for \$4.2 million.

FLORICULTURE AND NURSERY PRODUCTS: Out-of-State sales, State of Hawaii, 2007-2011¹

Commodity	2007	2008	2009	2010	2011
			1,000 dollars		
CUT FLOWERS					
Anthuriums	6,905	5,800	4,720	4,500	4,200
Birds of Paradise	390	370	310	260	280
Ginger, red	520	510	400	320	300
Gingers, other	510	470	500	480	400
Heliconias	1,100	1,000	900	900	800
Proteas	2,040	1,500	1,500	1,400	1,200
Mixed assortment of cut flowers	3,910	3,890	3,000	2,000	1,500
ORCHIDS					
Cymbidiums, cut	140	125	160	180	180
Dendrobiums, cut	3,200	3,100	2,500	2,400	2,400
Oncidiinae, cut ²	485	680	470	530	500
Dendrobiums, potted	3,100	1,900	1,800	1,400	1,100
Oncidiinae, potted ²	2,920	3,720	3	3 ′	3
Phalaenopsis, potted	325	400	580	400	600
Other potted orchids	7,975	5,765	6,660	5,700	5,500
FOLIAGE					
Foliage, potted	14,000	9,400	7,700	6,500	7,000
Ti leaves, cut	500	500	370	400	380
Other cut greens	1,400	1,300	1,100	1,000	1,000
ALL OTHER FLOWERS AND					
NURSERY PRODUCTS	4,700	2,800	2,900	2,000	2,000
Total	54,120	43,230	35,570	30,370	29,340

¹ Based on F.O.B. island value. Includes both wholesale and retail sales. Does not include sales of cut flowers, potted plants, leis, etc., purchased within the State and hand carried out.

² Prior to 2007, formerly called Oncidium.

Combined with other potted orchids.

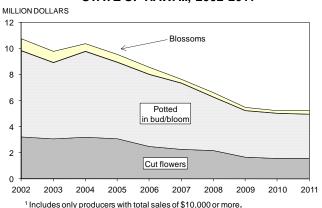
DENDROBIUM ORCHID SALES SLIGHTLY HIGHER



In 2011, dendrobium orchid sales were valued at \$5.3 million, slightly higher than the 2010 value. Potted in bud/bloom contributed \$3.4 million, declining 2 percent from last year. Cut flowers registered

\$1.6 million in sales, nearly unchanged from the previous year. Sales of individual blossoms increased 49 percent to \$290,000.

DENDROBIUM VALUE OF SALES, STATE OF HAWAII, 2002-2011 1



DENDROBIUM ORCHIDS: Sales and value, State of Hawaii, 2007-2011 1

.,	Individual blossoms		Cut flowers ²		Potted in bud/bloom		Seedlings ³		
Year 	Number sold	Value	Number sold	Value	Number sold	Value	Number sold	Value	Total value
	Million blooms	1,000 dollars	1,000 dozens	1,000 dollars	1,000 pots	1,000 dollars	1,000 pots	1,00	00 dollars
2007	8.5	282	303	2,260	911	5,092	NA	343	7,977
2008	9.7	328	280	2,170	753	4,111	NA	353	6,962
2009	7.0	238	203	1,660	632	3,577	NA	333	5,808
2010	5.8	195	192	1,562	599	3,468	NA	4	5,225
2011	8.7	290	191	1,561	545	3,400	NA	4	5,251

NA = Not available.

DENDROBIUM ORCHIDS (POTTED IN BUD/BLOOM AND CUT FLOWERS): Number of farms and production area, State of Hawaii, 2007-2011 ¹

	Fa	arms	Production area			
Year	Cut flowers ²	Potted in bud/bloom	Cut flowers ²	Potted in bud/bloom	Total	
	Nu	umber	1,000 square feet			
2007	36	60	2,390	2,640	5,030	
2008	38	61	2,415	2,500	4,915	
2009	31	59	2,345	2,290	4,635	
2010	32	64	2,320	1,915	4,235	
2011	30	59	2,650	1,695	4,345	

¹ Includes only producers with \$10,000 or more in total sales.

¹ Includes only producers with total sales of \$10,000 or more.

² Prior to 2007, formerly called cut sprays.

Prior to 2007, formerly called community pots. Includes community pots, liners, tissue culture flasks, plugs, etc.

⁴ Data not shown separately to avoid disclosure of individual operations.

² Prior to 2007, formerly called cut sprays.

SELECTED ORCHID PLANT SPECIES IMPORTS

SELECTED ORCHID PLANT SPECIES IMPORTS: Number of units into Hawaii, by country, 2011 1

Country	Cattleya	Cymbidium	Dendrobium	Oncidium	Paphiopedilum	Phalaenopsis	Vanda
Australia							
Flasks	0	0	0	0	0	0	0
Plant Units	19	0	0	0	0	0	0
Japan							
Flasks	95	0	0	0	0	0	0
Plant Units	107	0	0	0	0	0	0
Taiwan							
Flasks	906	311	598	195	2,408	2,990	0
Plant Units	0	0	0	0	25	140,179	0
Thailand							
Flasks	12,398	520	17,112	20,102	21,422	442	1,748
Plant Units	13,750	80	230,679	78,385	0	5,350	6,988

¹ Data are for inspected and released flasks and plant units. Number of flasks does not include the number of seedlings in the flask and usually contains 20-40 plants depending on the size. Number of plant units is individual plants being mature or seedlings. The majority of the plant units are seedlings.

Source: USDA, APHIS, PPQ, Plant Inspection Station, Honolulu International Airport.

U. S. Department of Agriculture NASS, Hawaii Field Office 1428 S. King Street Honolulu, HI 96814-2512

OFFICIAL BUSINESS

PENALTY FOR PRIVATE USE, \$300

RETURN SERVICE REQUESTED