



Hawaii Floriculture and Nursery Products



Annual Summary

August 12, 2015

In Cooperation with the Hawaii Department of Agriculture

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FLORICULTURE AND NURSERY PRODUCTS DECREASE 7 PERCENT

The 2014 preliminary value of Hawaii's floriculture and nursery products is estimated at **\$67.2** million, down 7 percent from 2013 according to the USDA, NASS, Pacific Region, Hawaii Field Office.

Cut flowers totaled \$5.2 million, down 27 percent from 2013. Cut and potted orchids were valued at \$14.9 million, 2 percent above the previous year. Lei flowers pegged at \$2.4 million, 19 percent lower than 2013. Foliage sales rose to \$10.8 million, 5 percent more than the previous year. Potted flowering plants were valued at \$4.0 million, 5 percent below the previous year.

Landscape plant material was estimated at \$18.4 million, 8 percent below 2013. Plant rentals increased 7 percent from 2013, totaling \$4.2 million. Bedding and garden plants wholesale value was at \$2.6 million, 11 percent below last year.

FLORICULTURE AND NURSERY PRODUCTS: Wholesale value, State of Hawaii, 2010-2014 1

| | | | | | • |
|---|---------------|--------|--------|-------------------|-------------------|
| | 2010 | 2011 | 2012 | 2013 ² | 2014 ³ |
| Commodity | 1,000 dollars | | | | |
| Cut flowers 4 | 7,007 | 6,584 | 6,934 | 7,116 | 5,192 |
| Orchids ⁵ | 15,117 | 14,515 | 14,751 | 14,689 | 14,922 |
| Lei flowers | 2,437 | 2,420 | 2,377 | 3,003 | 2,431 |
| Foliage ⁶ | 10,180 | 10,385 | 10,608 | 10,357 | 10,848 |
| Potted flowering plants | 2,974 | 3,324 | 2,990 | 4,231 | 4,008 |
| All other nursery products ⁷ | 31,885 | 30,922 | 31,290 | 31,496 | 28,461 |
| Unspecified sales 8 | 1,500 | 1,450 | 1,350 | 1,400 | 1,300 |
| Total | 71,100 | 69,600 | 70,300 | 72,292 | 67,162 |

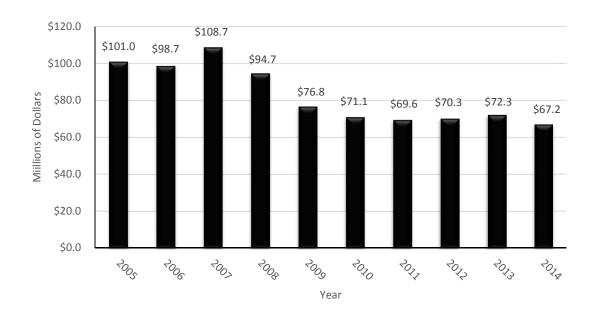
¹ Includes only producers having total sales of \$10,000 or more with the exception of the Unspecified sales category. 2 Revised /Final.

³ Preliminary. ⁴ Cut orchids included in "Orchids" category.

⁵ Includes cut and potted orchids and dendrobium seedlings. Beginning 2010, excludes dendrobium seedlings. ⁶ Includes cut, potted, and unfinished.

Includes bedding/garden plants, plant rentals, landscape plants, propagation materials, sod, trees, and any other nursery products not elsewhere classified. Beginning 2010, includes dendrobium seedlings. 8 Includes grower sales greater than \$999 but less than \$10,000 which were not categorized.

FLORICULTURE AND NURSERY PRODUCTS: Value of Sales, State of Hawaii, 2005-2014



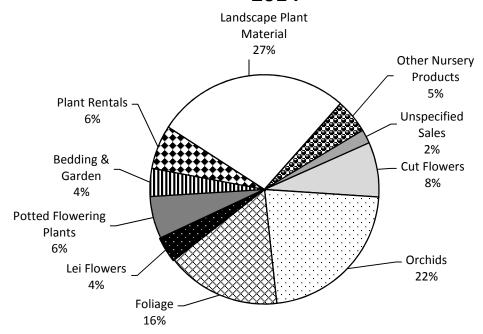
FLORICULTURE & NURSERY PRODUCTS: Top five crops, State of Hawaii, 2013-2014 ¹

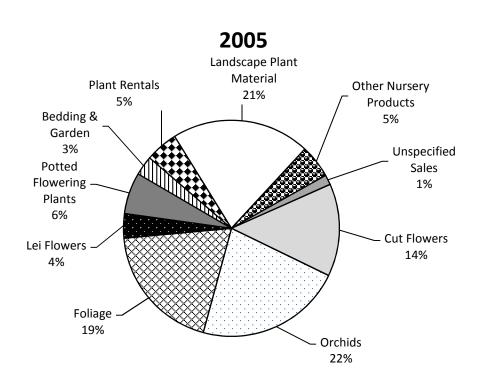
| | Ra | nk | Valu produ | . | |
|--------------------------|------|------|---------------|---------------|--|
| Crop | 2013 | 2014 | 2013 | 2014 | |
| | Num | nber | 1,000 | 1,000 dollars | |
| Palms (potted for indoor | 1 | 1 | 4,688 | 4,710 | |
| or patio use) | | | | | |
| Dendrobium, potted | 3 | 2 | 3,270 | 3,555 | |
| Anthurium, cut | 2 | 3 | 3,539 | 2,438 | |
| Phalaenopsis, potted | 4 | 4 | 1,653 | 2,012 | |
| Dendrobium, cut | 5 | 5 | 1,564 | 1,428 | |

¹ Only publishable crops for both years are ranked in the table.

Floriculture & Nursery Product By Commodity: 2014 & 2005

2014





SELECTED CUT FLOWERS

FLORICULTURE AND NURSERY PRODUCTS: State of Hawaii, 2010-2014 1

| Cron | Farms having sales ² | Quantity Sold | Value of sales |
|----------------------------|---------------------------------|------------------|----------------|
| Crop | Number | 1,000 | 1,000 dollars |
| CUT FLOWERS | | | |
| Anthuriums - dozens | | | |
| 2010 | 45 | 408 | 3,143 |
| 2011 | 39 | 398 | 3,115 |
| 2012 | 48 | 361 | 3,470 |
| 2013 | 50 | 427 | 3,539 |
| 2014 | 40 | 278 | 2,438 |
| Birds of Paradise - dozens | | | |
| 2010 | 22 | 12 | 94 |
| 2011 | 21 | 14 | 111 |
| 2012 | 25 | 12 | 99 |
| 2013 | 20 | 5 | 47 |
| 2014 | 13 | 9 | 80 |
| Ginger, pink - dozens | | | |
| 2010 | 37 | 46 | 316 |
| 2011 | 34 | 30 | 239 |
| 2012 | 41 | 28 | 239 |
| 2013 | 44 | 28 | 212 |
| 2014 | 35 | 15 | 118 |
| Ginger, red - dozens | | | |
| 2010 | 40 | 70 | 444 |
| 2011 | 41 | 66 | 463 |
| 2012 | 55 | 74 | 527 |
| 2013 | 57 | 57 | 404 |
| 2014 | 44 | 47 | 373 |
| Gingers, other - dozens | | | |
| 2010 | 20 | 11 | 98 |
| 2011 | 15 | 8 | 105 |
| 2012 | 15 | 7 | 82 |
| 2013 | 20 | 3 | 3 |
| 2014 | 18 | 3 | 3 |
| Heliconias - dozens | | | |
| 2010 | 47 | 50 | 645 |
| 2011 | 44 | 42 | 558 |
| 2012 | 53 | 46 | 523 |
| 2013 | 55 | 41 | 417 |
| 2014 | 42 | 29 | 291 |

SELECTED CUT FLOWERS & ORCHIDS

Floriculture & Nursery Products: State of Hawaii, 2010-2014 1 -- Continued

| 0,000 | Farms having sales ² | Quantity Sold | Value of Sales |
|----------------------------|---------------------------------|------------------|-------------------|
| Crop | Number | 1,000 | 1,000 dollars |
| Proteas - stems | | | |
| 2010 | 21 | 1,204 | 1,288 |
| 2011 | 25 | 997 | 945 |
| 2012 | 31 | 1,069 | 930 |
| 2013 | 28 | 807 | 796 |
| 2014 | 25 | 876 | 841 |
| Other cut flowers - dozens | | | |
| 2010 | 27 | NA | 979 |
| 2011 | 29 | NA | 1,048 |
| 2012 | 36 | NA | 1,064 |
| 2013 | 40 | NA | 1,701 |
| 2014 | 32 | NA | 1,051 |
| ORCHIDS | | | |
| Cymbidiums, cut - stems | | | |
| 2010 | 7 | 172 | 212 |
| 2011 | 9 | 169 | 235 |
| 2012 | 9 | 3 | 3 |
| 2013 | 7 | 3 | 3 |
| 2014 | 7 | 3 | 3 |
| Dendrobiums, cut - dozens | | | |
| 2010 | 32 | 192 | 1,562 |
| 2011 | 30 | 191 | 1,561 |
| 2012 | 33 | 206 | 1,691 |
| 2013 | 28 | 205 | 1,564 |
| 2014 | 27 | 212 | 1,428 |
| Oncidiinae, cut - dozens | | | |
| 2010 | 22 | 35 | 443 |
| 2011 | 19 | 30 | 441 |
| 2012 | 20 | 27 | 402 |
| 2013 | 15 | 22 | 337 |
| 2014 | 13 | 18 | 285 |
| Other cut orchids - stems | | | |
| 2010 | 16 | NA | 410 |
| 2011 | 13 | NA | 346 |
| 2012 | 23 | NA | 454 |
| 2013 | 22 | NA | 462 |
| 2014 | 19 | NA | 560 |

ORCHIDS

FLORICULTURE AND NURSERY PRODUCTS: State of Hawaii, 2010-2014 1 -- Continued

| Crop | Farms having sales ² | Quantity Sold | Value of Sales |
|----------------------|---------------------------------|------------------|-------------------|
| Сюр | Number | 1,000 | 1,000 dollars |
| Dendrobiums, potted | | | |
| 2010 | 64 | 599 | 3,468 |
| 2011 | 59 | 545 | 3,400 |
| 2012 | 59 | 598 | 3,422 |
| 2013 | 58 | 549 | 3,270 |
| 2014 | 49 | 586 | 3,555 |
| Phalaenopsis, potted | | | |
| 2010 | 23 | 149 | 1,072 |
| 2011 | 22 | 143 | 1,067 |
| 2012 | 26 | 176 | 1,344 |
| 2013 | 27 | 221 | 1,653 |
| 2014 | 23 | 243 | 2,012 |
| Other potted orchids | | | |
| 2010 | 81 | 1,113 | 7,950 |
| 2011 | 73 | 1,103 | 7,465 |
| 2012 | 79 | 1,044 | 7,439 |
| 2013 | 70 | 1,007 | 7,403 |
| 2014 | 62 | 916 | 7,081 |

FLORICULTURE AND NURSERY PRODUCTS: State of Hawaii 2010-2014 1 -- Continued

| Crop | Farms having sales ² | Quantity Sold | Value of Sales |
|-------------------------|---------------------------------|------------------|-------------------|
| Оюр | Number | 1,000 | 1,000 dollars |
| FOLIAGE | | | |
| Dracaena, potted | | | |
| 2010 | 22 | NA | 2,752 |
| 2011 | 22 | NA | 3,164 |
| 2012 | 26 | NA | 2,833 |
| 2013 | 26 | NA | 3 |
| 2014 | 24 | NA | 3 |
| Palms, potted | | | |
| 2010 | 32 | NA | 3,613 |
| 2011 | 25 | NA | 3,736 |
| 2012 | 30 | NA | 4,383 |
| 2013 | 27 | NA | 4,688 |
| 2014 | 25 | NA | 4,710 |
| Hanging baskets, potted | | | |
| 2010 | 10 | NA | 69 |
| 2011 | 8 | NA | 72 |
| 2012 | 8 | NA | 72 |
| 2013 | 8 | NA | 76 |
| 2014 | 8 | NA | 90 |
| Other potted foliage | | | |
| 2010 | 25 | NA | 2,531 |
| 2011 | 23 | NA | 2,515 |
| 2012 | 21 | NA | 2,349 |
| 2013 | 20 | NA | 4,392 |
| 2014 | 36 | NA | 4,803 |
| Ti leaves, cut - leaves | | | |
| 2010 | 39 | 4,100 | 439 |
| 2011 | 33 | 3,500 | 364 |
| 2012 | 46 | 2,591 | 254 |
| 2013 | 37 | 1,642 | 155 |
| 2014 | 29 | 1,565 | 148 |
| Other cut greens | | | |
| 2010 | 29 | NA | 776 |
| 2011 | 30 | NA | 534 |
| 2012 | 44 | NA | 718 |
| 2013 | 37 | NA | 1,046 |
| 2014 | 39 | NA | 1,097 |

LEI FLOWERS & INDIVIDUAL BLOOMS

FLORICULTURE AND NURSERY PRODUCTS: State of Hawaii, 2010-2014 1 -- Continued

| Cron | Farms having sales ² | Quantity Sold | Value of Sales |
|-------------------------------|---------------------------------|------------------|-------------------|
| Crop | Number | 1,000 | 1,000 dollars |
| LEI/INDIVIDUAL BLOOMS | | | |
| Dendrobiums - blooms | | | |
| 2010 | 19 | 5,800 | 195 |
| 2011 | 19 | 8,700 | 290 |
| 2012 | 18 | 4,970 | 197 |
| 2013 | 16 | 4,628 | 179 |
| 2014 | 16 | 5,941 | 240 |
| Plumerias - blooms | | | |
| 2010 | 12 | 6,100 | 306 |
| 2011 | 10 | 7,500 | 312 |
| 2012 | 10 | 6,850 | 286 |
| 2013 | 9 | 3 | 3 |
| 2014 | 11 | 3 | 3 |
| Other lei/individual - blooms | | | |
| 2010 | NA | NA | 1,936 |
| 2011 | NA | NA | 1,818 |
| 2012 | NA | NA | 1,894 |
| 2013 | NA | NA | 2,824 |
| 2014 | NA | NA | 2,191 |

POTTED FLOWERING & BEDDING/GARDEN PLANTS

FLORICULTURE AND NURSERY PRODUCTS: State of Hawaii, 2010-2014 1 -- Continued

| Crop | Farms having sales ² | Quantity Sold | Value of Sales |
|-------------------------------|---------------------------------|------------------|-------------------|
| σιορ | Number | 1,000 | 1,000 dollars |
| POTTED FLOWERING PLANTS | | | |
| Anthuriums | | | |
| 2010 | 17 | 29 | 248 |
| 2011 | 17 | 35 | 285 |
| 2012 | 18 | 35 | 267 |
| 2013 | 19 | 97 | 710 |
| 2014 | 14 | 93 | 671 |
| Bromeliads | | | |
| 2010 | 9 | 25 | 158 |
| 2011 | 8 | 11 | 100 |
| 2012 | 7 | 10 | 85 |
| 2013 | 11 | 3 | 3 |
| 2014 | 9 | 3 | 3 |
| Poinsettias | | | |
| 2010 | 18 | 274 | 1,275 |
| 2011 | 18 | 255 | 1,239 |
| 2012 | 18 | 249 | 1,260 |
| 2013 | 19 | 226 | 1,189 |
| 2014 | 17 | 217 | 1,132 |
| Other potted flowering plants | | | |
| 2010 | 24 | NA | 1,293 |
| 2011 | 22 | NA | 1,700 |
| 2012 | 27 | NA | 1,377 |
| 2013 | 33 | NA | 2,331 |
| 2014 | 24 | NA | 2,205 |
| POTTED BEDDING/GARDEN | | | |
| Impatiens, New Guinea | | | |
| 2010 | 8 | 108 | 186 |
| 2011 | 11 | 116 | 206 |
| 2012 | 9 | 110 | 191 |
| 2013 | 10 | 60 | 157 |
| 2014 | 10 | 39 | 104 |
| Impatiens, other | | | |
| 2010 | 7 | 253 | 156 |
| 2011 | 8 7 | 256 | 162 |
| 2012 | | 244 | 153 |
| 2013 | 8 | 217 | 165 |
| 2014 | 4 | 190 | 118 |
| Other bedding/garden | | | |
| 2010 | 17 | NA | 2,316 |
| 2011 | 17 | NA | 2,371 |
| 2012 | 18 | NA | 2,199 |
| 2013 | 17 | NA | 2,658 |
| 2014 | 18 | NA | 2,420 |

OTHER NURSERY PRODUCTS

FLORICULTURE AND NURSERY PRODUCTS: State of Hawaii, 2010-2014 1 -- Continued

| Cron | Farms having sales ² | Quantity Sold | Value of Sales |
|----------------------------|---------------------------------|------------------|-------------------|
| Crop | Number | 1,000 | 1,000 dollars |
| PLANT RENTALS | | | |
| 2010 | 47 | NA | 4,922 |
| 2011 | 47 | NA | 5,027 |
| 2012 | 38 | NA | 4,728 |
| 2013 | 40 | NA | 3,876 |
| 2014 | 43 | NA | 4,162 |
| LANDSCAPE PLANT MATERIAL 4 | | | |
| 2010 | 130 | | 20,793 |
| 2011 | 133 | | 20,401 |
| 2012 | 134 | | 21,096 |
| 2013 | 165 | | 20,084 |
| 2014 | 107 | | 18,396 |
| OTHER NURSERY PRODUCTS 5 | | | |
| 2010 | | | 3,512 |
| 2011 | | | 2,756 |
| 2012 | | | 2,923 |
| 2013 | | | 4,556 |
| 2014 | | | 3,262 |
| UNSPECIFIED SALES 6 | | | |
| 2010 | | | 1,500 |
| 2011 | | | 1,450 |
| 2012 | | | 1,350 |
| 2013 | | | 1,400 |
| 2014 | | | 1,300 |
| TOTAL 7 | | | |
| 2010 | 970 | | 71,100 |
| 2011 | 970 | | 69,600 |
| 2012 | NA | | 70,300 |
| 2013 | NA | | 72,292 |
| 2014 | NA | | 67,162 |

NA = Not available.

¹ Includes only producers having total sales of \$10,000 or more with the exception of the Unspecified sales category.

Number of farms having sales during that year; "Total" is unduplicated count.

³ Data not shown separately to avoid disclosure of individual operations but combined and included with "Other" category in each section.

Includes broadleaf and coniferous evergreens, deciduous and flower trees, palms, and citrus, fruit and nut trees, and sod. Does not include palms or potted foliage for indoor or patio use, bedding and garden plants, propagative floriculture material, and items which are included in published categories.

includes other flowers or nursery products not elsewhere classified.
 Includes grower sales greater than \$999 but less than \$10,000 which were not categorized.

⁷ Totals may not add due to rounding.

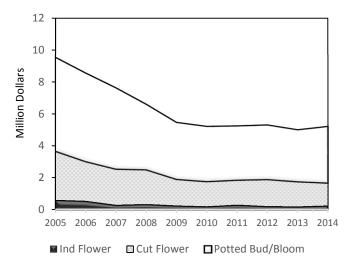
DENDROBIUM ORCHID SALES UP 4 PERCENT



In 2014, Dendrobium orchid sales were valued at \$5.2 million, 4 percent higher than 2013. Potted in bud/bloom contributed \$3.6 million, increasing 9 percent from last year. Cut

flowers registered \$1.4 million in sales, 9 percent lower from the previous year. Sales of individual blossoms increased 34 percent to \$240,000.

Dendrobium Value of Sales: State of Hawaii 2005-2014



DENDROBIUM ORCHIDS: Sales and value, State of Hawaii, 2010-2014 1

| | Individual b | olossoms | Cut flo | wers | Potted in b | ud/bloom | Seedli | ngs ² | |
|------|-------------------|------------------|-----------------|------------------|----------------|------------------|----------------|------------------|-------------|
| Year | Number sold | Value | Number sold | Value | Number sold | Value | Number sold | Value | Total value |
| | Million blooms | 1,000 dollars | 1,000 dozens | 1,000 dollars | 1,000 pots | 1,000 dollars | 1,000 pots | 1,00 | 0 dollars |
| 2010 | 5.8 | 195 | 192 | 1,562 | 599 | 3,468 | NA | 3 | 5,225 |
| 2011 | 8.7 | 290 | 191 | 1,561 | 545 | 3,400 | NA | 3 | 5,251 |
| 2012 | 5.0 | 197 | 206 | 1,691 | 598 | 3,422 | NA | 3 | 5,310 |
| 2013 | 4.6 | 179 | 205 | 1,564 | 549 | 3,270 | NA | 3 | 5,013 |
| 2014 | 5.9 | 240 | 212 | 1,428 | 586 | 3,555 | NA | 3 | 5,223 |

NA = Not available.

DENDROBIUM ORCHIDS (POTTED IN BUD/BLOOM AND CUT FLOWERS) Number of farms and production area, State of Hawaii, 2010-2014 ¹

| | F | arms | Production area | | | |
|------|-------------|---------------------|-------------------|---------------------|-------|--|
| Year | Cut flowers | Potted in bud/bloom | Cut flowers | Potted in bud/bloom | Total | |
| | Number | | 1,000 square feet | | | |
| 2010 | 32 | 64 | 2,320 | 1,915 | 4,235 | |
| 2011 | 30 | 59 | 2,650 | 1,695 | 4,345 | |
| 2012 | 33 | 59 | 2,432 | 2,058 | 4,491 | |
| 2013 | 28 | 58 | 2,307 | 1,535 | 3,842 | |
| 2014 | 27 | 49 | 1,959 | 1,522 | 3,481 | |

¹ Includes only producers with \$10,000 or more in total sales.

¹ Includes only producers with total sales of \$10,000 or more. ² Includes community pots, liners, tissue culture flasks, plugs, etc.

³ Data not shown separately to avoid disclosure of individual operations.

FARM NUMBERS & AREA SUMMARY

FLORICULTURE AND NURSERY PRODUCTS: Number of farms and growing area, 2010-2014

| | Farms | Greenhouse ¹ | Artificial shade | Open field | Total area |
|------|--------|-------------------------|------------------|------------|------------|
| Year | Number | 1,000 square feet | | | Acres |
| 2010 | 970 | 1,875 | 20,940 | 2,120 | 2,650 |
| 2011 | 970 | 1,770 | 19,990 | 2,195 | 2,695 |
| 2012 | NA | 1,748 | 19,987 | 2,488 | 2,987 |
| 2013 | NA | 1,419 | 19,873 | 2,126 | 2,615 |
| 2014 | NA | 1,793 | 20,868 | 2,020 | 2,540 |

¹ Glass or glass substitute structure.