



# California Monthly Olive Report



## California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office  
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Month Ending: **June 30, 2018** Released: **July 27, 2018**

### Summary Report - Sales Month Ending June 30, 2018 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	1,112,917	1,102,720	0.92	10,666,250	10,889,527	-2.05	11,586,412	11,942,975	-2.99
<b>Markets</b>									
Consumer	837,529	850,670	-1.54	8,040,195	8,307,282	-3.22	8,739,055	9,091,997	-3.88
Food Service	275,388	252,050	9.26	2,626,055	2,582,244	1.70	2,847,356	2,850,979	-0.13
<b>Styles</b>									
Whole	689	502	37.22	7,017	7,185	-2.33	7,859	10,383	-24.31
Pitted	665,507	667,870	-0.35	6,497,928	6,729,525	-3.44	7,031,644	7,337,474	-4.17
Wedged	3,112	2,908	7.04	30,489	24,148	26.26	33,081	25,083	31.89
Sliced	418,637	398,853	4.96	3,897,496	3,867,278	0.78	4,252,981	4,284,260	-0.73
Chopped	23,340	30,436	-23.31	211,453	236,896	-10.74	235,666	258,178	-8.72
Broken Pitted	1,632	2,152	-24.16	21,866	24,495	-10.73	25,180	27,597	-8.76
<b>Key Items</b>									
24/300 Pitted	629,967	635,018	-0.80	6,180,225	6,411,677	-3.61	6,690,841	6,991,567	-4.30
6/10 Pitted	33,210	30,954	7.29	301,662	303,744	-0.69	323,361	329,820	-1.96
6/10 Sliced	234,134	216,076	8.36	2,252,389	2,232,288	0.90	2,447,998	2,470,118	-0.90
24/300 Whole	655	417	57.07	5,446	5,618	-3.06	6,135	6,696	-8.38
6/10 Whole	34	85	-60.00	1,571	1,567	0.27	1,724	3,687	-53.23
6/10 Wedged	2,948	2,719	8.43	29,087	22,918	26.92	31,531	23,494	34.21
2.25 Sliced	69,155	68,750	0.59	607,355	636,852	-4.63	670,505	706,763	-5.13
4.25 Chopped	18,279	7,036	159.79	165,153	151,740	8.84	171,338	170,891	0.26

**Summary Report - Packout and Inventory**  
**Month Ending June 30, 2018**  
**Converted 24/300 Case Basis**

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	1,060,980	658,354	61.16	11,115,649	11,055,309	0.55	7,096,541	7,023,223	1.04
<b>Markets</b>									
Consumer	776,255	542,069	43.20	8,440,555	8,158,196	3.46	5,442,256	5,409,494	0.61
Food Service	284,725	116,285	144.85	2,675,094	2,897,114	-7.66	1,654,285	1,613,729	2.51
<b>Styles</b>									
Whole	0	0	0.00	2,769	17,035	-83.75	16,146	28,666	-43.67
Pitted	650,297	468,974	38.66	6,804,457	6,695,545	1.63	4,888,887	4,859,763	0.60
Wedged	0	716	-100.00	34,562	11,131	210.51	32,341	7,045	359.05
Sliced	393,318	172,690	127.76	4,074,605	4,145,893	-1.72	2,037,660	2,025,624	0.59
Chopped	17,365	15,974	8.71	196,010	185,705	5.55	106,095	102,125	3.89
Broken Pitted	0	0	0.00	3,246	0	0.00	15,412	0	0.00
<b>Key Items</b>									
24/300 Pitted	627,681	445,527	40.89	6,560,730	6,243,365	5.08	4,526,693	4,409,100	2.67
6/10 Pitted	21,394	23,447	-8.75	236,117	436,424	-45.90	345,036	418,099	-17.48
6/10 Sliced	259,854	90,784	186.23	2,372,778	2,419,769	-1.94	1,226,336	1,155,312	6.15
24/300 Whole	0	0	0.00	2,769	4,890	-43.37	12,574	17,784	-29.30
6/10 Whole	0	0	0.00	0	5,733	-100.00	3,572	4,897	-27.04
6/10 Wedged	0	716	-100.00	34,562	10,133	241.09	30,403	7,045	331.54
2.25 Sliced	60,737	61,151	-0.68	574,879	693,443	-17.10	303,983	350,042	-13.16
4.25 Chopped	13,888	14,636	-5.11	152,920	132,492	15.42	46,559	68,899	-32.42

\*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	7,096,541
Converted Storage	6,863,935
Approximate Supply*	13,960,476

**Storage Report**  
**Month Ending June 30, 2018**

Whole Canning Sizes	
Size	Tons
Small	5,731
Medium	14,387
Large	9,026
Ex. Large	3,699
Ex. Large Sev. "C"	524
Jumbo	1,660
Colossal	2,943
Super Colossal	491
Orchard Run	0
Total Canning	38,462
Limited	5,822
Total	44,283
Total Converted (*155)	6,863,935

**Packout - Month Ending June 30, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	0					0
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,920	7,955	0				9,875	12,043
Medium	8,129	321,660	2,103				331,892	340,188
Large	0	119,998	0				119,998	119,998
Ex. Large	0	114,149	0				114,149	114,149
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	63,919	0				63,919	63,919
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	10,049	627,681	2,103				639,833	
Conv. Total	21,394	627,681	1,222					650,297
Prior Year	23,447	445,527	0					468,974
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	100,914	20,361	71,498	0	148,139		340,912	393,318
Chopped	907	0	0	17,920	0		18,827	17,365
Total	101,821	20,361	71,498	17,920	148,139		359,739	
Conv. Total	263,331	23,822	48,905	13,888	60,737			410,683
Prior Year	92,838	17,494	3,261	14,636	61,151			189,380
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 1,060,980

\*Conversion factor changed as of December 2008.

Consumer	776,255
Food Service	284,725

**Cumulative Packout - Month Ending June 30, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	491	0				491	491
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	2,278	0				2,278	2,278
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	0	2,769	0				2,769	
<b>Conv. Total</b>	0	2,769	0					2,769
Prior Year	5,733	4,890	6,412					17,035
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,920	186,185	0				188,105	190,273
Medium	52,908	1,791,567	9,908				1,854,383	1,909,965
Large	411	1,727,440	3,190				1,731,041	1,730,168
Ex. Large	17,386	2,220,625	0				2,238,011	2,257,640
Ex. Large Sev "C"	0	3,862	0				3,862	3,862
Jumbo	32,366	263,442	0				295,808	332,349
Colossal	5,914	166,155	0				172,069	178,746
Sup. Colossal	0	7,731	0				7,731	7,731
Green Ripe Whole	0	193,723	0				193,723	193,723
<b>Total</b>	110,905	6,560,730	13,098				6,684,733	
<b>Conv. Total</b>	236,117	6,560,730	7,610					6,804,457
Prior Year	436,424	6,243,365	15,757					6,695,545
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	13,422	0	0	0	0		13,422	34,562
Sliced	921,467	410,619	945,212	0	1,402,143		3,679,441	4,074,605
Chopped	7,866	5,503	0	197,316	0		210,685	196,010
<b>Total</b>	942,755	416,122	945,212	197,316	1,402,143		3,903,548	
<b>Conv. Total</b>	2,437,497	493,356	646,525	152,920	574,879			4,305,177
Prior Year	2,454,957	394,320	666,519	132,492	694,441			4,342,728
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	695	1,766					2,461	3,246
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	695	1,766					2,461	
<b>Conv. Total</b>	1,480	1,766						3,246
Prior Year	0	0						0

Converted Total 11,115,649

\*Conversion factor changed as of December 2008.

Consumer	8,440,555
Food Service	2,675,094

**Inventory - Month Ending June 30, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,525	0				1,525	1,525
Large	0	8,263	0				8,263	8,263
Ex. Large	0	477	0				477	477
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,678	1,060	0				2,738	4,632
Colossal	0	1,010	0				1,010	1,010
Super Colossal	0	239	0				239	239
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	1,678	12,574	0				14,252	
<b>Conv. Total</b>	3,572	12,574	0					16,146
<b>Prior Year</b>	4,897	17,784	5,985					28,666
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,576	172,674	1,307				176,557	178,918
Medium	64,532	1,036,544	10,895				1,111,971	1,180,263
Large	12,162	1,354,062	17,329				1,383,553	1,390,023
Ex. Large	38,587	1,330,409	0				1,368,996	1,412,561
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	37,690	271,394	0				309,084	351,636
Colossal	6,518	208,592	0				215,110	222,469
Sup. Colossal	0	22,943	0				22,943	22,943
Green Ripe Whole	0	130,075	0				130,075	130,075
<b>Total</b>	162,065	4,526,693	29,531				4,718,289	
<b>Conv. Total</b>	345,036	4,526,693	17,158					4,888,887
<b>Prior Year</b>	418,099	4,409,100	32,563					4,859,763
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	11,807	0	0	0	4,727		16,534	32,341
Sliced	476,247	217,756	369,250	0	741,421		1,804,674	2,037,660
Chopped	12,764	4,510	0	60,076	0		77,350	106,095
<b>Total</b>	500,818	222,266	369,250	60,076	746,148		1,898,558	
<b>Conv. Total</b>	1,305,676	265,373	252,567	46,559	305,921			2,176,096
<b>Prior Year</b>	1,190,733	257,538	267,583	68,899	350,042			2,134,795
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	15,412					15,412	15,412
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	15,412					15,412	
<b>Conv. Total</b>	0	15,412						15,412
<b>Prior Year</b>	0	0						0

Converted Total 7,096,541

\*Conversion factor changed as of December 2008.

Consumer	5,442,256
Food Service	1,654,285

**Sales - Month Ending June 30, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	451	0				451	451
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	16	102	0				118	136
Colossal	0	102	0				102	102
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	16	655	0				671	
<b>Conv. Total</b>	34	655	0					689
<b>Prior Year</b>	85	417	0					502
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	447	48,242	1,020				49,709	49,786
Medium	9,059	159,898	890				169,847	179,702
Large	1,996	254,171	2,100				258,267	259,641
Ex. Large	3,028	131,363	0				134,391	137,810
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	831	18,960	0				19,791	20,729
Colossal	238	7,343	0				7,581	7,850
Sup. Colossal	0	279	0				279	279
Green Ripe Whole	0	9,711	0				9,711	9,711
<b>Total</b>	15,599	629,967	4,010				649,576	
<b>Conv. Total</b>	33,210	629,967	2,330					665,507
<b>Prior Year</b>	30,954	635,018	1,898					667,870
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,145	0	0	0	400		1,545	3,112
Sliced	90,926	36,430	106,322	0	168,671		402,349	418,637
Chopped	1,320	0	0	23,586	0		24,906	23,340
<b>Total</b>	93,391	36,430	106,322	23,586	169,071		428,800	
<b>Conv. Total</b>	242,144	42,623	72,724	18,279	69,319			445,089
<b>Prior Year</b>	221,011	47,308	87,902	7,036	68,939			432,196
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,632					1,632	1,632
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	1,632					1,632	
<b>Conv. Total</b>	0	1,632						1,632
<b>Prior Year</b>	0	2,152						2,152

Converted Total 1,112,917

Consumer 837,529  
Food Service 275,388

**Cumulative Sales - Month Ending June 30, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	544	0				544	544
Large	0	3,168	0				3,168	3,168
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	738	1,020	0				1,758	2,591
Colossal	0	714	0				714	714
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	738	5,446	0				6,184	
<b>Conv. Total</b>	1,571	5,446	0					7,017
<b>Prior Year</b>	1,567	5,618	0					7,185
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,249	417,720	6,420				427,389	428,367
Medium	77,717	1,576,461	6,067				1,660,245	1,745,445
Large	16,268	2,605,749	15,122				2,637,139	2,649,169
Ex. Large	31,471	1,180,780	0				1,212,251	1,247,782
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	8,833	211,947	0				220,780	230,752
Colossal	4,154	68,122	0				72,276	76,966
Sup. Colossal	0	2,796	0				2,796	2,796
Green Ripe Whole	0	116,650	0				116,650	116,650
<b>Total</b>	141,692	6,180,225	27,609				6,349,526	
<b>Conv. Total</b>	301,662	6,180,225	16,041					6,497,928
<b>Prior Year</b>	303,744	6,411,677	14,104					6,729,525
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	11,296	0	0	0	3,420		14,716	30,489
Sliced	874,714	350,761	917,197	0	1,481,353		3,624,025	3,897,496
Chopped	10,784	2,108	0	213,101	0		225,993	211,453
<b>Total</b>	896,794	352,869	917,197	213,101	1,484,773		3,864,734	
<b>Conv. Total</b>	2,322,822	415,344	627,363	165,153	608,757			4,139,439
<b>Prior Year</b>	2,276,933	384,221	677,346	151,740	638,082			4,128,321
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	21,866					21,866	21,866
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	21,866					21,866	
<b>Conv. Total</b>	0	21,866						21,866
<b>Prior Year</b>	0	24,495						24,495

Converted Total 10,666,250

Consumer 8,040,195  
Food Service 2,626,055

**Consecutive Sales - 12 Months Month Ending June 30, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	544	0				544	544
Large	0	3,168	0				3,168	3,168
Ex. Large	0	179	0				179	179
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	810	1,122	0				1,932	2,846
Colossal	0	1,122	0				1,122	1,122
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>810</b>	<b>6,135</b>	<b>0</b>				<b>6,945</b>	
<b>Conv. Total</b>	<b>1,724</b>	<b>6,135</b>	<b>0</b>					<b>7,859</b>
<b>Prior Year</b>	<b>3,687</b>	<b>6,696</b>	<b>0</b>					<b>10,383</b>
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,473	455,190	7,060				465,723	466,686
Medium	83,220	1,702,767	7,121				1,793,108	1,884,080
Large	17,629	2,819,539	15,840				2,853,008	2,866,274
Ex. Large	33,642	1,274,692	0				1,308,334	1,346,316
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	9,486	230,549	0				240,035	250,745
Colossal	4,434	72,980	0				77,414	82,420
Sup. Colossal	0	3,049	0				3,049	3,049
Green Ripe Whole	0	132,075	0				132,075	132,075
<b>Total</b>	<b>151,884</b>	<b>6,690,841</b>	<b>30,021</b>				<b>6,872,746</b>	
<b>Conv. Total</b>	<b>323,361</b>	<b>6,690,841</b>	<b>17,442</b>					<b>7,031,644</b>
<b>Prior Year</b>	<b>329,820</b>	<b>6,991,567</b>	<b>16,086</b>					<b>7,337,474</b>
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,245	0	0	0	3,780		16,025	33,081
Sliced	950,679	384,190	1,001,427	0	1,635,377		3,971,673	4,252,981
Chopped	11,148	2,448	12,873	221,081	0		247,550	235,666
<b>Total</b>	<b>974,072</b>	<b>386,638</b>	<b>1,014,300</b>	<b>221,081</b>	<b>1,639,157</b>		<b>4,235,248</b>	
<b>Conv. Total</b>	<b>2,522,271</b>	<b>455,255</b>	<b>700,810</b>	<b>171,338</b>	<b>672,054</b>			<b>4,521,728</b>
<b>Prior Year</b>	<b>2,517,471</b>	<b>419,459</b>	<b>751,349</b>	<b>170,891</b>	<b>708,351</b>			<b>4,567,521</b>
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	25,180					25,180	25,180
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>25,180</b>					<b>25,180</b>	
<b>Conv. Total</b>	<b>0</b>	<b>25,180</b>						<b>25,180</b>
<b>Prior Year</b>	<b>0</b>	<b>27,597</b>						<b>27,597</b>

Converted Total 11,586,412

Consumer 8,739,055  
Food Service 2,847,356