



# California Monthly Olive Report



## California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

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Month Ending: April 30, 2018 Released: May 17, 2018

### Summary Report - Sales Month Ending April 30, 2018 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	845,480	889,640	-4.96	8,610,785	8,744,711	-1.53	11,675,761	12,056,717	-3.16
<b>Markets</b>									
Consumer	600,537	724,677	-17.13	6,499,514	6,736,580	-3.52	8,769,076	9,232,774	-5.02
Food Service	244,943	164,963	48.48	2,111,271	2,008,132	5.14	2,906,685	2,823,944	2.93
<b>Styles</b>									
Whole	532	689	-22.91	6,260	5,924	5.68	8,364	10,390	-19.50
Pitted	474,447	561,827	-15.55	5,278,390	5,479,770	-3.67	7,061,861	7,428,439	-4.93
Wedged	2,811	2,850	-1.37	25,657	18,167	41.23	34,229	23,690	44.48
Sliced	334,448	299,666	11.61	3,106,938	3,040,633	2.18	4,289,068	4,322,319	-0.77
Chopped	31,815	24,607	29.29	175,142	182,581	-4.07	253,670	246,782	2.79
Broken Pitted	1,428	0	0.00	18,398	17,637	4.31	28,570	25,097	13.84
<b>Key Items</b>									
24/300 Pitted	447,221	534,788	-16.37	5,025,920	5,229,201	-3.89	6,719,012	7,100,814	-5.38
6/10 Pitted	25,601	26,925	-4.92	239,906	240,300	-0.16	325,049	313,214	3.78
6/10 Sliced	198,875	133,519	48.95	1,809,342	1,729,501	4.62	2,507,738	2,457,809	2.03
24/300 Whole	391	451	-13.30	4,774	4,512	5.81	6,569	6,468	1.56
6/10 Whole	141	238	-41.07	1,486	1,412	5.28	1,795	3,922	-54.23
6/10 Wedged	2,606	2,727	-4.44	24,509	17,273	41.89	32,597	22,176	46.99
2.25 Sliced	46,280	68,369	-32.31	484,302	509,826	-5.01	674,478	725,634	-7.05
4.25 Chopped	13,295	5,480	142.61	134,160	128,086	4.74	163,999	183,511	-10.63

**Summary Report - Packout and Inventory**  
**Month Ending April 30, 2018**  
**Converted 24/300 Case Basis**

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	1,118,145	1,053,392	6.15	9,340,836	9,883,056	-5.49	7,476,702	7,994,492	-6.48
<b>Markets</b>									
Consumer	888,235	815,652	8.90	7,186,677	7,270,213	-1.15	5,825,001	6,084,978	-4.27
Food Service	229,910	237,739	-3.29	2,154,158	2,612,843	-17.56	1,651,701	1,909,515	-13.50
<b>Styles</b>									
Whole	0	0	0.00	2,769	17,035	-83.75	16,898	29,900	-43.49
Pitted	701,588	730,517	-3.96	5,722,457	5,952,487	-3.86	5,110,533	5,374,941	-4.92
Wedged	0	0	0.00	34,562	6,283	450.08	37,349	10,114	269.27
Sliced	399,098	317,855	25.56	3,403,183	3,737,519	-8.95	2,171,143	2,444,327	-11.18
Chopped	17,459	5,020	247.79	174,619	169,731	2.88	120,931	134,255	-9.92
Broken Pitted	0	0	0.00	3,246	0	0.00	19,848	954	1980.50
<b>Key Items</b>									
24/300 Pitted	682,610	728,624	-6.32	5,605,863	5,589,808	0.29	4,811,452	4,945,248	-2.71
6/10 Pitted	18,978	1,893	902.70	110,206	346,923	-68.23	282,595	393,294	-28.15
6/10 Sliced	209,103	234,789	-10.94	1,981,231	2,230,187	-11.16	1,278,923	1,469,328	-12.96
24/300 Whole	0	0	0.00	2,769	4,890	-43.37	13,217	18,914	-30.12
6/10 Whole	0	0	0.00	0	5,733	-100.00	3,681	5,001	-26.39
6/10 Wedged	0	0	0.00	34,562	6,283	450.08	35,146	10,091	248.28
2.25 Sliced	71,691	43,726	63.95	425,417	632,293	-32.72	262,634	415,894	-36.85
4.25 Chopped	15,630	3,962	294.52	135,007	117,857	14.55	58,919	95,067	-38.02

\*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	7,476,702
Converted Storage	8,703,589
Approximate Supply*	16,180,292

**Storage Report**  
**Month Ending April 30, 2018**

Whole Canning Sizes	
Size	Tons
Small	8,253
Medium	16,237
Large	10,484
Ex. Large	5,574
Ex. Large Sev. "C"	558
Jumbo	2,924
Colossal	3,196
Super Colossal	500
Orchard Run	0
Total Canning	47,726
Limited	8,426
Total	56,152
Total Converted (*155)	8,703,589

**Packout - Month Ending April 30, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	0					0
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	6,383	82,867	0				89,250	96,456
Large	0	137,142	0				137,142	137,142
Ex. Large	0	302,877	0				302,877	302,877
Ex. Large Sev "C"	0	3,862	0				3,862	3,862
Jumbo	2,531	130,415	0				132,946	135,803
Colossal	0	25,447	0				25,447	25,447
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	8,914	682,610	0				691,524	
Conv. Total	18,978	682,610	0					701,588
Prior Year	1,893	728,624	0					730,517
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	81,205	44,658	96,571	0	174,855		397,289	399,098
Chopped	477	0	0	20,168	0		20,645	17,459
Total	81,682	44,658	96,571	20,168	174,855		417,934	
Conv. Total	210,932	52,250	66,055	15,630	71,691			416,557
Prior Year	235,847	6,240	33,101	3,962	43,726			322,875
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 1,118,145

\*Conversion factor changed as of December 2008.

Consumer	888,235
Food Service	229,910

**Cumulative Packout - Month Ending April 30, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	491	0				491	491
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	2,278	0				2,278	2,278
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	0	2,769	0				2,769	
<b>Conv. Total</b>	0	2,769	0					2,769
Prior Year	5,733	4,890	6,412					17,035
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	178,230	0				178,230	178,230
Medium	44,779	1,451,794	7,805				1,504,378	1,551,663
Large	411	1,557,030	3,190				1,560,631	1,559,758
Ex. Large	3,689	1,926,141	0				1,929,830	1,933,995
Ex. Large Sev "C"	0	3,862	0				3,862	3,862
Jumbo	2,531	175,412	0				177,943	180,800
Colossal	354	112,174	0				112,528	112,928
Sup. Colossal	0	7,497	0				7,497	7,497
Green Ripe Whole	0	193,723	0				193,723	193,723
<b>Total</b>	51,764	5,605,863	10,995				5,668,622	
<b>Conv. Total</b>	110,206	5,605,863	6,388					5,722,457
Prior Year	346,923	5,589,808	15,757					5,952,487
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	13,422	0	0	0	0		13,422	34,562
Sliced	769,410	370,241	823,616	0	1,037,603		3,000,870	3,403,183
Chopped	6,959	5,503	0	174,202	0		186,664	174,619
<b>Total</b>	789,791	375,744	823,616	174,202	1,037,603		3,200,956	
<b>Conv. Total</b>	2,042,473	446,114	563,353	135,007	425,417			3,612,364
Prior Year	2,260,187	330,981	572,217	117,857	632,293			3,913,534
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	695	1,766					2,461	3,246
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	695	1,766					2,461	
<b>Conv. Total</b>	1,480	1,766						3,246
Prior Year	0	0						0

Converted Total 9,340,836

\*Conversion factor changed as of December 2008.

Consumer	7,186,677
Food Service	2,154,158

**Inventory - Month Ending April 30, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,546	0				1,546	1,546
Large	0	8,731	0				8,731	8,731
Ex. Large	0	477	0				477	477
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,091	1,163	0				2,254	3,486
Colossal	638	1,112	0				1,750	2,470
Super Colossal	0	188	0				188	188
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>1,729</b>	<b>13,217</b>	<b>0</b>				<b>14,946</b>	
<b>Conv. Total</b>	<b>3,681</b>	<b>13,217</b>	<b>0</b>					<b>16,898</b>
<b>Prior Year</b>	<b>5,001</b>	<b>18,914</b>	<b>5,985</b>					<b>29,900</b>
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,287	188,178	1,175				190,640	191,601
Medium	76,206	1,036,956	11,143				1,124,305	1,205,673
Large	13,294	1,536,987	16,058				1,566,339	1,574,620
Ex. Large	27,333	1,426,395	0				1,453,728	1,484,587
Ex. Large Sev "C"	0	10,613	0				10,613	10,613
Jumbo	11,541	255,929	0				267,470	280,500
Colossal	3,075	170,440	0				173,515	176,987
Sup. Colossal	0	25,129	0				25,129	25,129
Green Ripe Whole	0	160,825	0				160,825	160,825
<b>Total</b>	<b>132,736</b>	<b>4,811,452</b>	<b>28,376</b>				<b>4,972,564</b>	
<b>Conv. Total</b>	<b>282,595</b>	<b>4,811,452</b>	<b>16,486</b>					<b>5,110,533</b>
<b>Prior Year</b>	<b>393,294</b>	<b>4,945,248</b>	<b>36,399</b>					<b>5,374,941</b>
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	13,649	0	0	0	5,373		19,022	37,349
Sliced	496,669	253,089	487,533	0	640,570		1,877,861	2,171,143
Chopped	13,395	4,534	0	76,025	0		93,954	120,931
<b>Total</b>	<b>523,713</b>	<b>257,623</b>	<b>487,533</b>	<b>76,025</b>	<b>645,943</b>		<b>1,990,837</b>	
<b>Conv. Total</b>	<b>1,365,425</b>	<b>306,769</b>	<b>333,473</b>	<b>58,919</b>	<b>264,837</b>			<b>2,329,423</b>
<b>Prior Year</b>	<b>1,511,219</b>	<b>263,059</b>	<b>303,434</b>	<b>95,067</b>	<b>415,917</b>			<b>2,588,696</b>
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	19,848					19,848	19,848
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>19,848</b>					<b>19,848</b>	
<b>Conv. Total</b>	<b>0</b>	<b>19,848</b>						<b>19,848</b>
<b>Prior Year</b>	<b>0</b>	<b>954</b>						<b>954</b>

Converted Total 7,476,702

\*Conversion factor changed as of December 2008.

Consumer	5,825,001
Food Service	1,651,701

**Sales - Month Ending April 30, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	85	0				85	85
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	66	204	0				270	345
Colossal	0	102	0				102	102
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>66</b>	<b>391</b>	<b>0</b>				<b>457</b>	
Conv. Total	141	391	0					532
Prior Year	238	451	0					689
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	144	30,731	600				31,475	31,386
Medium	6,558	114,486	503				121,547	128,740
Large	1,055	163,579	1,694				166,328	166,809
Ex. Large	3,020	101,721	0				104,741	108,151
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	835	14,654	0				15,489	16,432
Colossal	413	4,164	0				4,577	5,043
Sup. Colossal	0	177	0				177	177
Green Ripe Whole	0	17,709	0				17,709	17,709
<b>Total</b>	<b>12,025</b>	<b>447,221</b>	<b>2,797</b>				<b>462,043</b>	
Conv. Total	25,601	447,221	1,625					474,447
Prior Year	26,925	534,788	114					561,827
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,012	0	0	0	500		1,512	2,811
Sliced	77,233	30,100	79,059	0	112,877		299,269	334,448
Chopped	4,622	340	0	17,155	0		22,117	31,815
<b>Total</b>	<b>82,867</b>	<b>30,440</b>	<b>79,059</b>	<b>17,155</b>	<b>113,377</b>		<b>322,898</b>	
Conv. Total	219,202	36,016	54,076	13,295	46,485			369,074
Prior Year	137,799	49,997	65,355	5,480	68,492			327,123
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,428					1,428	1,428
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>1,428</b>					<b>1,428</b>	
Conv. Total	0	1,428						1,428
Prior Year	0	0						0

Converted Total 845,480

Consumer 600,537  
Food Service 244,943

**Cumulative Sales - Month Ending April 30, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	544	0				544	544
Large	0	2,700	0				2,700	2,700
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	698	918	0				1,616	2,404
Colossal	0	612	0				612	612
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	698	4,774	0				5,472	
<b>Conv. Total</b>	1,486	4,774	0					6,260
<b>Prior Year</b>	1,412	4,512	0					5,924
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,533	329,112	5,020				336,665	337,421
Medium	61,098	1,287,844	4,723				1,353,665	1,420,666
Large	12,736	2,131,927	11,881				2,156,544	2,165,945
Ex. Large	25,550	947,664	0				973,214	1,002,060
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	7,153	174,767	0				181,920	189,996
Colossal	3,615	53,465	0				57,080	61,161
Sup. Colossal	0	2,357	0				2,357	2,357
Green Ripe Whole	0	98,784	0				98,784	98,784
<b>Total</b>	112,685	5,025,920	21,624				5,160,229	
<b>Conv. Total</b>	239,906	5,025,920	12,564					5,278,390
<b>Prior Year</b>	240,300	5,229,201	10,269					5,479,770
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,518	0	0	0	2,800		12,318	25,657
Sliced	702,657	274,139	720,104	0	1,181,225		2,878,125	3,106,938
Chopped	9,397	2,108	0	173,110	0		184,615	175,142
<b>Total</b>	721,572	276,247	720,104	173,110	1,184,025		3,075,058	
<b>Conv. Total</b>	1,869,879	325,696	492,551	134,160	485,450			3,307,737
<b>Prior Year</b>	1,766,420	315,492	520,664	128,086	510,719			3,241,381
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	18,398					18,398	18,398
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	18,398					18,398	
<b>Conv. Total</b>	0	18,398						18,398
<b>Prior Year</b>	0	17,637						17,637

Converted Total 8,610,785

Consumer 6,499,514  
Food Service 2,111,271

**Consecutive Sales - 12 Months Month Ending April 30, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	748	0				748	748
Large	0	3,296	0				3,296	3,296
Ex. Large	0	179	0				179	179
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	843	1,224	0				2,067	3,019
Colossal	0	1,020	0				1,020	1,020
Super Colossal	0	102	0				102	102
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>843</b>	<b>6,569</b>	<b>0</b>				<b>7,412</b>	
<b>Conv. Total</b>	<b>1,795</b>	<b>6,569</b>	<b>0</b>					<b>8,364</b>
<b>Prior Year</b>	<b>3,922</b>	<b>6,468</b>	<b>0</b>					<b>10,390</b>
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,438	449,842	7,015				460,295	461,237
Medium	82,726	1,723,747	7,631				1,814,104	1,904,304
Large	17,126	2,819,633	15,991				2,852,750	2,865,385
Ex. Large	34,134	1,269,650	0				1,303,784	1,342,321
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,024	242,407	0				252,431	263,748
Colossal	5,229	71,601	0				76,830	82,734
Sup. Colossal	0	3,197	0				3,197	3,197
Green Ripe Whole	0	138,935	0				138,935	138,935
<b>Total</b>	<b>152,677</b>	<b>6,719,012</b>	<b>30,637</b>				<b>6,902,326</b>	
<b>Conv. Total</b>	<b>325,049</b>	<b>6,719,012</b>	<b>17,800</b>					<b>7,061,861</b>
<b>Prior Year</b>	<b>313,214</b>	<b>7,100,814</b>	<b>14,411</b>					<b>7,428,439</b>
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,659	0	0	0	3,980		16,639	34,229
Sliced	973,879	364,945	993,955	0	1,645,069		3,977,848	4,289,068
Chopped	10,304	3,128	34,809	211,611	0		259,852	253,670
<b>Total</b>	<b>996,842</b>	<b>368,073</b>	<b>1,028,764</b>	<b>211,611</b>	<b>1,649,049</b>		<b>4,254,339</b>	
<b>Conv. Total</b>	<b>2,579,841</b>	<b>434,336</b>	<b>722,680</b>	<b>163,999</b>	<b>676,110</b>			<b>4,576,966</b>
<b>Prior Year</b>	<b>2,506,808</b>	<b>434,228</b>	<b>741,096</b>	<b>183,511</b>	<b>727,148</b>			<b>4,592,791</b>
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	28,570					28,570	28,570
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>28,570</b>					<b>28,570</b>	
<b>Conv. Total</b>	<b>0</b>	<b>28,570</b>						<b>28,570</b>
<b>Prior Year</b>	<b>0</b>	<b>25,097</b>						<b>25,097</b>

Converted Total 11,675,761

Consumer 8,769,076  
Food Service 2,906,685