



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
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Month Ending: February 29, 2016 Released: April 7, 2016

Summary Report - Sales Month Ending February 29, 2016 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	15/16	14/15	Percent Change	15/16	14/15	Percent Change	15/16	14/15	Percent Change
Total	848,875	806,699	5.23	7,457,711	8,049,625	-7.35	12,625,858	13,634,473	-7.40
Markets									
Consumer	638,637	587,095	8.78	5,798,731	6,135,570	-5.49	9,653,292	10,287,872	-6.17
Food Service	210,238	219,604	-4.26	1,658,981	1,914,055	-13.33	2,972,566	3,346,601	-11.18
Styles									
Whole	170	436	-60.94	5,679	9,095	-37.56	8,524	12,317	-30.80
Pitted	509,631	443,284	14.97	4,819,436	5,072,640	-4.99	7,946,026	8,453,747	-6.01
Wedged	2,299	1,802	27.56	13,343	14,339	-6.95	25,361	26,990	-6.03
Sliced	317,843	342,337	-7.15	2,451,565	2,765,927	-11.37	4,363,190	4,822,974	-9.53
Chopped	17,095	17,769	-3.79	152,973	173,667	-11.92	254,862	293,457	-13.15
Broken Pitted	1,836	1,071	71.43	14,716	13,956	5.45	27,896	24,989	11.63
Key Items									
24/300 Pitted	479,161	412,375	16.20	4,606,204	4,835,919	-4.75	7,557,124	8,045,386	-6.07
6/10 Pitted	26,006	29,233	-11.04	200,279	225,363	-11.13	369,139	388,968	-5.10
6/10 Sliced	180,865	186,273	-2.90	1,434,393	1,655,068	-13.33	2,558,965	2,896,690	-11.66
24/300 Whole	0	247	-100.00	4,133	7,554	-45.29	6,250	9,502	-34.22
6/10 Whole	170	189	-9.88	1,546	1,541	0.30	2,274	2,815	-19.23
6/10 Wedged	2,135	1,589	34.34	12,265	13,545	-9.45	23,685	25,310	-6.42
2.25 Sliced	56,945	66,803	-14.76	426,117	483,655	-11.90	764,920	861,811	-11.24
4.25 Chopped	14,116	15,450	-8.64	140,558	151,134	-7.00	234,441	256,643	-8.65

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Summary Report - Packout and Inventory
Month Ending February 29, 2016
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	15/16	14/15	Percent Change	15/16	14/15	Percent Change	15/16	14/15	Percent Change
Total	389,672	563,909	-30.90	5,094,752	6,004,160	-15.15	6,620,482	8,163,687	-18.90
Markets									
Consumer	210,085	452,193	-53.54	3,592,091	4,512,723	-20.40	4,976,099	6,629,507	-24.94
Food Service	179,587	111,716	60.75	1,502,661	1,491,436	0.75	1,644,382	1,534,180	7.18
Styles									
Whole	1,477	845	74.79	109,762	4,849	2163.59	18,755	19,025	-1.42
Pitted	159,793	384,467	-58.44	3,101,741	3,597,484	-13.78	4,317,170	5,909,518	-26.95
Wedged	0	0	0.00	5,109	0	0.00	23,447	14,783	58.61
Sliced	217,906	164,873	32.17	1,798,403	2,273,040	-20.88	2,102,975	2,003,082	4.99
Chopped	10,496	13,724	-23.52	79,738	128,786	-38.08	150,125	193,667	-22.48
Broken Pitted	0	0	0.00	0	0	0.00	8,010	23,613	-66.08
Key Items									
24/300 Pitted	149,055	376,769	-60.44	2,804,494	3,487,066	-19.57	3,995,336	5,597,810	-28.63
6/10 Pitted	7,351	3,355	119.12	278,733	103,963	168.11	299,510	288,241	3.91
6/10 Sliced	171,181	108,361	57.97	1,104,157	1,380,380	-20.01	1,283,630	1,191,192	7.76
24/300 Whole	1,477	845	74.79	5,528	4,849	14.00	16,994	16,210	4.84
6/10 Whole	0	0	0.00	104,234	0	0.00	1,761	2,815	-37.45
6/10 Wedged	0	0	0.00	5,109	0	0.00	21,656	13,926	55.51
2.25 Sliced	36,566	0	0.00	284,228	315,990	-10.05	310,053	266,175	16.48
4.25 Chopped	9,442	13,724	-31.20	68,522	119,254	-42.54	110,240	152,545	-27.73

*Conversion factor 24 1.25 oz changed as of December 2008.

Approximate Supply in Converted Cases

Total Inventory*	6,620,482
Converted Storage	7,719,166
Approximate Supply*	14,339,648

Storage Report
Month Ending February 29, 2016

Whole Canning Sizes	
Size	Tons
Small	6,069
Medium	8,617
Large	8,164
Ex. Large	12,056
Ex.Large Sev. "C"	833
Jumbo	2,856
Colossal	1,406
Super Colossal	296
Orchard Run	0
Total Canning	40,298
Limited	9,503
Total	49,801
Total Converted (*155)	7,719,166

Packout - Month Ending February 29, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,477	0				1,477	1,477
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	1,477	0				1,477	
Conv. Total	0	1,477	0					1,477
Prior Year	0	845	0					845
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	3,453	80,941	819				85,213	88,768
Large	0	28,249	5,009				33,258	31,159
Ex. Large	0	39,865	0				39,865	39,865
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	3,453	149,055	5,828				158,336	
Conv. Total	7,351	149,055	3,386					159,793
Prior Year	3,355	376,769	4,343					384,467
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	66,478	8,440	416	0	89,186		164,520	217,906
Chopped	275	0	0	12,183	0		12,458	10,496
Total	66,753	8,440	416	12,183	89,186		176,978	
Conv. Total	172,235	9,875	285	9,442	36,566			228,403
Prior Year	108,361	772	55,740	13,724	0			178,597
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 389,672

*Conversion factor changed as of December 2008.

Consumer	210,085
Food Service	179,587

Cumulative Packout - Month Ending February 29, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,477	0				1,477	1,477
Large	14,764	4,051	0				18,815	35,484
Ex. Large	33,606	0	0				33,606	71,547
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	589	0	0				589	1,254
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	48,959	5,528	0				54,487	
Conv. Total	104,234	5,528	0					109,762
Prior Year	0	4,849	0					4,849
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	3,374	0				3,374	3,374
Medium	102,196	640,288	12,670				755,154	865,225
Large	12,504	874,313	19,195				906,012	912,086
Ex. Large	6,319	1,164,225	0				1,170,544	1,177,678
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,316	17,557	0				19,873	22,488
Colossal	7,587	8,447	0				16,034	24,600
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	96,290	0				96,290	96,290
Total	130,922	2,804,494	31,865				2,967,281	
Conv. Total	278,733	2,804,494	18,514					3,101,741
Prior Year	103,963	3,487,066	6,455					3,597,484
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,984	0	0	0	0		1,984	5,109
Sliced	428,799	89,662	446,071	0	693,240		1,657,772	1,798,403
Chopped	2,720	335	0	88,416	0		91,471	79,738
Total	433,503	89,997	446,071	88,416	693,240		1,751,227	
Conv. Total	1,119,695	105,692	305,113	68,522	284,228			1,883,250
Prior Year	1,387,473	232,293	346,817	119,254	315,990			2,401,827
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 5,094,752

*Conversion factor changed as of December 2008.

Consumer	3,592,091
Food Service	1,502,661

Inventory - Month Ending February 29, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	321	0				321	321
Medium	0	2,503	0				2,503	2,503
Large	0	8,394	0				8,394	8,394
Ex. Large	0	2,293	0				2,293	2,293
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	827	1,182	0				2,009	2,943
Colossal	0	1,251	0				1,251	1,251
Super Colossal	0	1,050	0				1,050	1,050
Green Ripe Whole	0	0	0				0	0
Total	827	16,994	0				17,821	
Conv. Total	1,761	16,994	0					18,755
Prior Year	2,815	16,210	0					19,025
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,062	104,795	0				105,857	107,056
Medium	94,594	855,172	17,337				967,103	1,066,635
Large	14,827	1,384,181	21,086				1,420,094	1,427,999
Ex. Large	16,934	1,247,046	0				1,263,980	1,283,098
Ex. Large Sev "C"	0	75	0				75	75
Jumbo	5,886	124,337	0				130,223	136,868
Colossal	7,378	84,090	0				91,468	99,798
Sup. Colossal	0	13,199	0				13,199	13,199
Green Ripe Whole	0	182,441	0				182,441	182,441
Total	140,681	3,995,336	38,423				4,174,440	
Conv. Total	299,510	3,995,336	22,324					4,317,170
Prior Year	288,241	5,597,810	23,467					5,909,518
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,410	0	0	0	4,370		12,780	23,447
Sliced	498,497	216,199	374,766	0	756,226		1,845,688	2,102,975
Chopped	9,866	876	0	142,245	0		152,987	150,125
Total	516,773	217,075	374,766	142,245	760,596		2,011,455	
Conv. Total	1,343,112	255,011	256,340	110,240	311,844			2,276,547
Prior Year	1,243,124	272,086	276,745	152,545	267,032			2,211,532
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	8,010					8,010	8,010
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	8,010					8,010	
Conv. Total	0	8,010						8,010
Prior Year	0	23,613						23,613

Converted Total 6,620,482

*Conversion factor changed as of December 2008.

Consumer	4,976,099
Food Service	1,644,382

Sales - Month Ending February 29, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	80	0	0				80	170
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	80	0	0				80	
Conv. Total	170	0	0					170
Prior Year	189	247	0					436
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	270	29,070	2,480				31,820	31,086
Medium	7,907	125,406	1,078				134,391	142,866
Large	844	227,814	4,126				232,784	232,008
Ex. Large	2,348	63,938	0				66,286	68,937
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	569	13,972	0				14,541	15,183
Colossal	277	5,322	0				5,599	5,912
Sup. Colossal	0	200	0				200	200
Green Ripe Whole	0	13,439	0				13,439	13,439
Total	12,215	479,161	7,684				499,060	
Conv. Total	26,006	479,161	4,464					509,631
Prior Year	29,233	412,375	1,676					443,284
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	829	0	0	0	400		1,229	2,299
Sliced	70,239	27,214	70,457	0	138,890		306,800	317,843
Chopped	277	816	0	18,214	0		19,307	17,095
Total	71,345	28,030	70,457	18,214	139,290		327,336	
Conv. Total	184,062	33,758	48,193	14,116	57,109			337,237
Prior Year	190,181	31,581	57,680	15,450	67,017			361,909
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,836					1,836	1,836
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,836					1,836	
Conv. Total	0	1,836						1,836
Prior Year	0	1,071						1,071

Converted Total 848,875

Consumer 638,637
Food Service 210,238

Cumulative Sales - Month Ending February 29, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	340	0				340	340
Large	0	1,949	0				1,949	1,949
Ex. Large	0	306	0				306	306
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	726	714	0				1,440	2,260
Colossal	0	714	0				714	714
Super Colossal	0	110	0				110	110
Green Ripe Whole	0	0	0				0	0
Total	726	4,133	0				4,859	
Conv. Total	1,546	4,133	0					5,679
Prior Year	1,541	7,554	0					9,095
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	4,118	358,499	4,378				366,995	369,810
Medium	53,804	1,172,946	6,526				1,233,276	1,291,286
Large	8,063	2,072,293	11,390				2,091,746	2,096,077
Ex. Large	20,073	657,857	0				677,930	700,592
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	5,675	189,057	0				194,732	201,139
Colossal	2,339	58,136	0				60,475	63,116
Sup. Colossal	0	2,365	0				2,365	2,365
Green Ripe Whole	0	95,051	0				95,051	95,051
Total	94,072	4,606,204	22,294				4,722,570	
Conv. Total	200,279	4,606,204	12,953					4,819,436
Prior Year	225,363	4,835,919	11,358					5,072,640
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,763	0	0	0	2,629		7,392	13,343
Sliced	557,046	176,530	562,156	0	1,039,309		2,335,041	2,451,565
Chopped	2,738	816	0	181,365	0		184,919	152,973
Total	564,547	177,346	562,156	181,365	1,041,938		2,527,352	
Conv. Total	1,457,156	208,458	384,515	140,558	427,195			2,617,881
Prior Year	1,687,150	223,058	408,141	151,134	484,450			2,953,933
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	14,716					14,716	14,716
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	14,716					14,716	
Conv. Total	0	14,716						14,716
Prior Year	0	13,956						13,956

Converted Total 7,457,711

Consumer 5,798,731
Food Service 1,658,981

Consecutive Sales - 12 Months Month Ending February 29, 2016

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,020	0				1,020	1,020
Large	0	2,672	0				2,672	2,672
Ex. Large	0	306	0				306	306
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,068	1,020	0				2,088	3,294
Colossal	0	1,122	0				1,122	1,122
Super Colossal	0	110	0				110	110
Green Ripe Whole	0	0	0				0	0
Total	1,068	6,250	0				7,318	
Conv. Total	2,274	6,250	0					8,524
Prior Year	2,815	9,502	0					12,317
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	10,571	605,752	6,478				622,801	632,021
Medium	95,800	1,968,422	9,655				2,073,877	2,177,990
Large	15,838	3,316,199	17,882				3,349,919	3,360,308
Ex. Large	35,718	1,109,622	0				1,145,340	1,185,666
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,590	297,406	0				307,996	319,952
Colossal	4,869	86,322	0				91,191	96,688
Sup. Colossal	0	4,043	0				4,043	4,043
Green Ripe Whole	0	169,358	0				169,358	169,358
Total	173,386	7,557,124	34,015				7,764,525	
Conv. Total	369,139	7,557,124	19,763					7,946,026
Prior Year	388,968	8,045,386	19,393					8,453,747
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,198	0	0	0	4,089		13,287	25,361
Sliced	993,773	304,763	998,145	0	1,865,659		4,162,340	4,363,190
Chopped	4,826	816	0	302,505	0		308,147	254,862
Total	1,007,797	305,579	998,145	302,505	1,869,748		4,483,774	
Conv. Total	2,601,153	358,490	682,731	234,441	766,597			4,643,413
Prior Year	2,954,818	349,818	718,650	256,643	863,492			5,143,421
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	27,896					27,896	27,896
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	27,896					27,896	
Conv. Total	0	27,896						27,896
Prior Year	0	24,989						24,989

Converted Total 12,625,858

Consumer 9,653,292
Food Service 2,972,566