



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
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Month Ending: December 31, 2015 Released: January 27, 2016

Summary Report - Sales Month Ending December 31, 2015 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	15/16	14/15	Percent Change	15/16	14/15	Percent Change	15/16	14/15	Percent Change
Total	1,280,025	1,477,358	-13.36	5,858,832	6,342,166	-7.62	12,734,437	13,675,461	-6.88
Markets									
Consumer	997,828	1,189,746	-16.13	4,606,094	4,897,769	-5.96	9,698,456	10,271,491	-5.58
Food Service	282,197	287,612	-1.88	1,252,738	1,444,397	-13.27	3,035,981	3,403,970	-10.81
Styles									
Whole	1,671	948	76.26	5,049	8,412	-39.97	8,578	13,564	-36.76
Pitted	842,316	1,014,473	-16.97	3,865,209	4,121,972	-6.23	7,942,466	8,477,811	-6.31
Wedged	2,176	2,371	-8.22	10,295	10,789	-4.58	25,864	27,953	-7.47
Sliced	404,737	431,600	-6.22	1,849,287	2,066,436	-10.51	4,460,403	4,841,246	-7.87
Chopped	27,847	25,621	8.69	117,933	124,217	-5.06	269,272	291,898	-7.75
Broken Pitted	1,278	2,346	-45.52	11,058	10,340	6.94	27,854	22,988	21.17
Key Items									
24/300 Pitted	806,591	977,935	-17.52	3,706,000	3,943,987	-6.03	7,548,852	8,068,791	-6.44
6/10 Pitted	34,330	35,114	-2.23	152,185	169,551	-10.24	376,856	390,007	-3.37
6/10 Sliced	242,884	249,649	-2.71	1,080,653	1,254,973	-13.89	2,605,321	2,957,818	-11.92
24/300 Whole	1,051	803	30.88	3,759	7,162	-47.51	6,268	10,700	-41.42
6/10 Whole	620	145	327.94	1,290	1,250	3.24	2,310	2,864	-19.33
6/10 Wedged	2,078	2,199	-5.50	9,631	10,207	-5.65	24,388	26,190	-6.88
2.25 Sliced	69,943	79,102	-11.58	321,865	355,685	-9.51	788,639	858,021	-8.09
4.25 Chopped	25,562	25,115	1.78	108,954	113,404	-3.92	240,568	260,812	-7.76

TRAVIS AVERILL, Acting Regional Director
CURT STOCK, Deputy Regional Director

JENNIFER VAN COURT - ANTHONY FISCHER - BONNIE SPENCER
Statisticians

Comments or questions should be directed to:

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Summary Report - Packout and Inventory
Month Ending December 31, 2015
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	15/16	14/15	Percent Change	15/16	14/15	Percent Change	15/16	14/15	Percent Change
Total	926,284	407,452	127.34	4,516,442	4,790,812	-5.73	7,562,021	8,280,398	-8.68
Markets									
Consumer	528,459	292,448	80.70	3,283,236	3,611,199	-9.08	5,777,644	6,757,564	-14.50
Food Service	397,825	115,005	245.92	1,233,206	1,179,613	4.54	1,784,377	1,522,834	17.17
Styles									
Whole	107,031	0	0.00	108,285	4,004	2604.41	17,914	18,865	-5.04
Pitted	399,301	163,243	144.61	2,941,948	2,928,750	0.45	5,077,732	6,096,396	-16.71
Wedged	3,324	0	0.00	5,109	0	0.00	27,891	18,425	51.38
Sliced	407,700	241,185	69.04	1,407,493	1,767,579	-20.37	2,267,757	1,925,299	17.79
Chopped	8,929	3,024	195.26	53,608	90,479	-40.75	159,060	194,082	-18.05
Broken Pitted	0	0	0.00	0	0	0.00	11,668	27,331	-57.31
Key Items									
24/300 Pitted	399,301	163,243	144.61	2,655,439	2,829,422	-6.15	4,714,122	5,735,602	-17.81
6/10 Pitted	0	0	0.00	271,382	97,217	179.15	340,063	338,743	0.39
6/10 Sliced	291,521	115,005	153.49	852,482	1,079,211	-21.01	1,387,436	1,117,068	24.20
24/300 Whole	4,051	0	0.00	4,051	4,004	1.17	15,891	15,759	0.84
6/10 Whole	102,980	0	0.00	104,234	0	0.00	2,023	3,106	-34.89
6/10 Wedged	3,324	0	0.00	5,109	0	0.00	25,935	17,276	50.13
2.25 Sliced	10,516	65,999	-84.07	240,959	310,735	-22.46	371,834	365,499	1.73
4.25 Chopped	8,929	3,024	195.26	53,608	87,293	-38.59	126,998	145,150	-12.51

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	7,562,021
Converted Storage	8,280,940
Approximate Supply*	15,842,961

Storage Report
Month Ending December 31, 2015

Whole Canning Sizes	
Size	Tons
Small	8,808
Medium	9,435
Large	6,702
Ex. Large	12,650
Ex.Large Sev. "C"	805
Jumbo	2,958
Colossal	1,391
Super Colossal	260
Orchard Run	0
Total Canning	43,009
Limited	10,417
Total	53,425
Total Converted (*155)	8,280,940

Packout - Month Ending December 31, 2015

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	14,764	4,051	0				18,815	35,484
Ex. Large	33,606	0	0				33,606	71,547
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	48,370	4,051	0				52,421	
Conv. Total	102,980	4,051	0					107,031
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	1,598	0				1,598	1,598
Medium	0	43,663	0				43,663	43,663
Large	0	80,775	0				80,775	80,775
Ex. Large	0	273,265	0				273,265	273,265
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	399,301	0				399,301	
Conv. Total	0	399,301	0					399,301
Prior Year	0	163,243	0					163,243
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,291	0	0	0	0		1,291	3,324
Sliced	113,212	0	154,478	0	25,648		293,338	407,700
Chopped	0	0	0	11,521	0		11,521	8,929
Total	114,503	0	154,478	11,521	25,648		306,150	
Conv. Total	294,845	0	105,663	8,929	10,516			419,953
Prior Year	115,005	40,684	19,497	3,024	65,999			244,209
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 926,284

*Conversion factor changed as of December 2008.

Consumer	528,459
Food Service	397,825

Cumulative Packout - Month Ending December 31, 2015

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	14,764	4,051	0				18,815	35,484
Ex. Large	33,606	0	0				33,606	71,547
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	589	0	0				589	1,254
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	48,959	4,051	0				53,010	
Conv. Total	104,234	4,051	0					108,285
Prior Year	0	4,004	0					4,004
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	3,374	0				3,374	3,374
Medium	98,743	559,347	11,851				669,941	776,456
Large	12,504	846,064	14,186				872,754	880,927
Ex. Large	6,319	1,124,360	0				1,130,679	1,137,813
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,316	17,557	0				19,873	22,488
Colossal	7,587	8,447	0				16,034	24,600
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	96,290	0				96,290	96,290
Total	127,469	2,655,439	26,037				2,808,945	
Conv. Total	271,382	2,655,439	15,127					2,941,948
Prior Year	97,217	2,829,422	2,112					2,928,750
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,984	0	0	0	0		1,984	5,109
Sliced	331,061	26,961	413,023	0	587,705		1,358,750	1,407,493
Chopped	0	0	0	69,171	0		69,171	53,608
Total	333,045	26,961	413,023	69,171	587,705		1,429,905	
Conv. Total	857,591	31,544	282,508	53,608	240,959			1,466,210
Prior Year	1,082,397	154,724	222,908	87,293	310,735			1,858,057
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 4,516,442

*Conversion factor changed as of December 2008.

Consumer 3,283,236
Food Service 1,233,206

Inventory - Month Ending December 31, 2015

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	321	0				321	321
Medium	0	1,366	0				1,366	1,366
Large	0	8,418	0				8,418	8,418
Ex. Large	0	2,293	0				2,293	2,293
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	950	1,182	0				2,132	3,205
Colossal	0	1,251	0				1,251	1,251
Super Colossal	0	1,060	0				1,060	1,060
Green Ripe Whole	0	0	0				0	0
Total	950	15,891	0				16,841	
Conv. Total	2,023	15,891	0					17,914
Prior Year	3,106	15,759	0					18,865
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,412	130,325	1,785				133,522	134,368
Medium	104,915	1,005,212	19,065				1,129,192	1,239,653
Large	16,290	1,712,729	19,678				1,748,697	1,758,843
Ex. Large	22,315	1,411,212	0				1,433,527	1,458,721
Ex. Large Sev "C"	0	75	0				75	75
Jumbo	6,258	140,787	0				147,045	154,110
Colossal	8,539	94,524	0				103,063	112,704
Sup. Colossal	0	13,263	0				13,263	13,263
Green Ripe Whole	0	205,995	0				205,995	205,995
Total	159,729	4,714,122	40,528				4,914,379	
Conv. Total	340,063	4,714,122	23,547					5,077,732
Prior Year	338,743	5,735,602	22,051					6,096,396
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	10,072	0	0	0	4,770		14,842	27,891
Sliced	538,810	156,083	476,418	0	906,912		2,078,223	2,267,757
Chopped	7,543	1,337	0	163,868	0		172,748	159,060
Total	556,425	157,420	476,418	163,868	911,682		2,265,813	
Conv. Total	1,442,291	185,759	325,870	126,998	373,790			2,454,707
Prior Year	1,180,985	221,280	223,743	145,150	366,648			2,137,806
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	11,668					11,668	11,668
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	11,668					11,668	
Conv. Total	0	11,668						11,668
Prior Year	0	27,331						27,331

Converted Total 7,562,021

*Conversion factor changed as of December 2008.

Consumer	5,777,644
Food Service	1,784,377

Sales - Month Ending December 31, 2015

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	286	0				286	286
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	291	306	0				597	926
Colossal	0	408	0				408	408
Super Colossal	0	51	0				51	51
Green Ripe Whole	0	0	0				0	0
Total	291	1,051	0				1,342	
Conv. Total	620	1,051	0					1,671
Prior Year	145	803	0					948
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	396	61,032	498				61,926	62,164
Medium	9,246	193,907	677				203,830	213,985
Large	1,043	356,397	1,225				358,665	359,329
Ex. Large	3,571	129,730	0				133,301	137,333
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,380	38,759	0				40,139	41,697
Colossal	489	9,398	0				9,887	10,439
Sup. Colossal	0	382	0				382	382
Green Ripe Whole	0	16,986	0				16,986	16,986
Total	16,125	806,591	2,400				825,116	
Conv. Total	34,330	806,591	1,394					842,316
Prior Year	35,114	977,935	1,424					1,014,473
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	807	0	0	0	240		1,047	2,176
Sliced	94,324	28,598	85,454	0	170,592		378,968	404,737
Chopped	596	0	0	32,983	0		33,579	27,847
Total	95,727	28,598	85,454	32,983	170,832		413,594	
Conv. Total	247,247	33,460	58,451	25,562	70,041			434,761
Prior Year	252,354	41,577	61,272	25,115	79,274			459,592
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,278					1,278	1,278
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,278					1,278	
Conv. Total	0	1,278						1,278
Prior Year	0	2,346						2,346

Converted Total 1,280,025

Consumer 997,828
Food Service 282,197

Cumulative Sales - Month Ending December 31, 2015

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	1,925	0				1,925	1,925
Ex. Large	0	306	0				306	306
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	606	714	0				1,320	2,004
Colossal	0	714	0				714	714
Super Colossal	0	100	0				100	100
Green Ripe Whole	0	0	0				0	0
Total	606	3,759	0				4,365	
Conv. Total	1,290	3,759	0					5,049
Prior Year	1,250	7,162	0					8,412
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,768	301,827	1,898				307,493	310,952
Medium	40,151	951,630	3,979				995,760	1,039,423
Large	6,610	1,640,598	6,212				1,653,420	1,658,280
Ex. Large	14,735	529,100	0				543,835	560,471
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	4,434	161,088	0				165,522	170,528
Colossal	1,784	48,654	0				50,438	52,452
Sup. Colossal	0	1,533	0				1,533	1,533
Green Ripe Whole	0	71,570	0				71,570	71,570
Total	71,482	3,706,000	12,089				3,789,571	
Conv. Total	152,185	3,706,000	7,024					3,865,209
Prior Year	169,551	3,943,987	8,434					4,121,972
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	3,740	0	0	0	1,620		5,360	10,295
Sliced	419,671	131,626	428,022	0	785,037		1,764,356	1,849,287
Chopped	2,342	0	0	140,586	0		142,928	117,933
Total	425,753	131,626	428,022	140,586	786,657		1,912,644	
Conv. Total	1,099,263	154,002	292,767	108,954	322,529			1,977,516
Prior Year	1,273,596	158,209	299,966	113,404	356,267			2,201,442
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	11,058					11,058	11,058
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	11,058					11,058	
Conv. Total	0	11,058						11,058
Prior Year	0	10,340						10,340

Converted Total 5,858,832

Consumer 4,606,094
Food Service 1,252,738

Consecutive Sales - 12 Months Month Ending December 31, 2015

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	680	0				680	680
Large	0	2,938	0				2,938	2,938
Ex. Large	0	306	0				306	306
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,085	1,122	0				2,207	3,432
Colossal	0	1,122	0				1,122	1,122
Super Colossal	0	100	0				100	100
Green Ripe Whole	0	0	0				0	0
Total	1,085	6,268	0				7,353	
Conv. Total	2,310	6,268	0					8,578
Prior Year	2,864	10,700	0					13,564
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	13,533	614,156	4,538				632,227	645,604
Medium	95,195	1,981,270	8,756				2,085,221	2,189,027
Large	16,762	3,257,552	15,549				3,289,863	3,302,272
Ex. Large	35,831	1,131,117	0				1,166,948	1,207,401
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,531	304,549	0				315,080	326,969
Colossal	5,159	85,939	0				91,098	96,923
Sup. Colossal	0	4,602	0				4,602	4,602
Green Ripe Whole	0	169,667	0				169,667	169,667
Total	177,011	7,548,852	28,843				7,754,706	
Conv. Total	376,856	7,548,852	16,758					7,942,466
Prior Year	390,007	8,068,791	19,013					8,477,811
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,471	0	0	0	3,600		13,071	25,864
Sliced	1,011,775	313,919	1,022,162	0	1,923,509		4,271,365	4,460,403
Chopped	7,070	680	0	310,410	0		318,160	269,272
Total	1,028,316	314,599	1,022,162	310,410	1,927,109		4,602,596	
Conv. Total	2,656,815	368,883	699,159	240,568	790,115			4,755,539
Prior Year	3,011,099	329,891	699,511	260,812	859,784			5,161,098
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	27,854					27,854	27,854
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	27,854					27,854	
Conv. Total	0	27,854						27,854
Prior Year	0	22,988						22,988

Converted Total 12,734,437

Consumer 9,698,456
Food Service 3,035,981