



# California Monthly Olive Report



## California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office-California

Pacific Regional Office · P.O. Box 1258 · Sacramento, CA 95812 · (916) 498-5161 · (855) 270-2722 Fax · [www.nass.usda.gov/ca](http://www.nass.usda.gov/ca)

Month Ending: May 31, 2014 Released: June 12, 2014

### Summary Report – Sales Month Ending May 31, 2014 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	13/14	12/13	Percent Change	13/14	12/13	Percent Change	13/14	12/13	Percent Change
Total	1,079,416	1,079,505	-0.01	10,996,869	11,024,182	-0.25	13,201,799	13,312,164	-0.83
<b>Markets</b>									
Consumer	798,775	802,453	-0.46	8,313,173	8,216,697	1.17	9,962,565	9,888,168	0.75
Food Service	280,641	277,052	1.30	2,683,695	2,807,484	-4.41	3,239,234	3,423,996	-5.40
<b>Styles</b>									
Whole	262	517	-49.28	10,799	10,846	-0.44	12,377	13,062	-5.24
Pitted	660,575	655,615	0.76	6,909,454	6,894,522	0.22	8,250,618	8,273,443	-0.28
Wedged	2,621	2,321	12.91	21,862	20,125	8.63	26,371	25,018	5.41
Sliced	392,010	390,779	0.32	3,788,861	3,800,874	-0.32	4,589,605	4,634,510	-0.97
Chopped	22,179	27,994	-20.77	243,191	278,525	-12.69	295,854	342,801	-13.70
Broken Pitted	1,768	2,278	-22.39	22,702	19,289	17.69	26,974	23,331	15.61
<b>Key Items</b>									
24/300 Pitted	623,802	620,041	0.61	6,585,762	6,556,628	0.44	7,853,105	7,862,499	-0.12
6/10 Pitted	35,322	34,158	3.41	308,516	320,983	-3.88	377,195	389,997	-3.28
6/10 Sliced 24/300	240,399	237,992	1.01	2,327,689	2,443,021	-4.72	2,806,650	2,976,141	-5.70
Whole	77	434	-82.26	8,146	8,396	-2.98	9,124	9,636	-5.31
6/10 Whole	185	83	123.16	2,653	2,450	8.27	3,253	3,426	-5.05
6/10 Wedged	2,457	2,132	15.22	20,484	18,862	8.60	24,674	23,435	5.29
2.25 Sliced 4.25	69,959	72,338	-3.29	678,245	675,905	0.35	828,421	828,194	0.03
Chopped	19,902	25,307	-21.36	216,440	247,609	-12.59	265,601	302,056	-12.07

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**Summary Report - Packout and Inventory**

**Month Ending May 31, 2014**

**Converted 24/300 Case Basis**

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	13/14	12/13	Percent Change	13/14	12/13	Percent Change	13/14	12/13	Percent Change
Total	1,264,125	1,224,587	3.23	12,295,281	11,518,636	6.74	9,645,684	8,861,159	8.85
<b>Markets</b>									
Consumer	928,192	973,354	-4.64	9,443,660	9,471,644	-0.30	8,026,994	7,058,454	13.72
Food Service	335,933	251,233	33.71	2,851,621	2,046,991	39.31	1,618,689	1,802,705	-10.21
<b>Styles</b>									
Whole	578	1,748	-66.93	19,914	20,562	-3.15	24,411	26,963	-9.46
Pitted	742,414	954,629	-22.23	7,943,306	8,369,743	-5.09	7,331,803	6,422,431	14.16
Wedged	0	21,443	-100.00	12,180	40,161	-69.67	22,380	37,788	-40.77
Sliced	489,640	214,822	127.93	4,090,685	2,804,323	45.87	1,975,216	2,016,541	-2.05
Chopped	31,492	25,760	22.25	228,773	276,043	-17.12	249,232	287,924	-13.44
Broken Pitted	0	6,185	-100.00	422	7,803	-94.59	42,641	69,512	-38.66
<b>Key Items</b>									
24/300 Pitted	729,523	843,178	-13.48	7,585,902	7,951,886	-4.60	6,922,658	6,020,038	14.99
6/10 Pitted	12,891	111,451	-88.43	346,669	393,529	-11.91	392,926	376,294	4.42
6/10 Sliced	323,041	120,665	167.72	2,447,169	1,567,511	56.12	1,136,893	1,338,191	-15.04
24/300 Whole	578	596	-3.02	14,941	18,831	-20.66	19,308	23,940	-19.35
6/10 Whole	0	1,152	-100.00	4,973	1,731	187.31	5,103	3,023	68.81
6/10 Wedged	0	17,958	-100.00	12,180	36,676	-66.79	20,283	33,990	-40.33
2.25 Sliced	125,974	82,117	53.41	694,753	644,575	7.78	368,750	302,758	21.80
4.25 Chopped	31,492	25,752	22.29	182,540	224,860	-18.82	181,004	234,077	-22.67

\*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	9,645,684
Converted Storage	5,553,459
Approximate Supply*	15,199,143

**Storage Report  
Month Ending May 31, 2014**

Whole Canning Sizes	
Size	Tons
Small	3,470
Medium	7,959
Large	12,608
Ex. Large	4,574
Ex.Large Sev. "C"	259
Jumbo	952
Colossal	175
Super Colossal	92
Orchard Run	0
<b>Total Canning</b>	<b>30,088</b>
Limited	5,741
<b>Total</b>	<b>35,829</b>
<b>Total Converted (*155)</b>	<b>5,553,459</b>

**Packout - Month Ending May 31, 2014**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	578	0				578	578
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	0	578	0				578	
<b>Conv. Total</b>	0	578	0					578
<b>Prior Year</b>	1,152	596	0					1,748
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	1,624	0				1,624	1,624
Medium	0	27,978	0				27,978	27,978
Large	0	120,951	0				120,951	120,951
Ex. Large	0	387,707	0				387,707	387,707
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,910	51,439	0				54,349	57,634
Colossal	3,145	116,192	0				119,337	122,888
Sup. Colossal	0	23,632	0				23,632	23,632
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	6,055	729,523	0				735,578	
<b>Conv. Total</b>	12,891	729,523	0					742,414
<b>Prior Year</b>	111,451	843,178	0					954,629
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	125,453	6,736	47,871	0	307,254		487,314	489,640
Chopped	0	0	0	40,635	0		40,635	31,492
<b>Total</b>	125,453	6,736	47,871	40,635	307,254		527,949	
<b>Conv. Total</b>	323,041	7,881	32,744	31,492	125,974			521,133
<b>Prior Year</b>	138,630	7,048	4,992	25,752	85,603			262,025
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	0					0	
<b>Conv. Total</b>	0	0						0
<b>Prior Year</b>	0	6,185						6,185

Converted Total 1,264,125

\*Conversion factor changed as of December 2008.

Consumer	928,192
Food Service	335,933

**Cumulative Packout - Month Ending May 31, 2014**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,184	0				1,184	1,184
Large	0	7,840	0				7,840	7,840
Ex. Large	0	570	0				570	570
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,336	1,050	0				3,386	6,023
Colossal	0	2,927	0				2,927	2,927
Super Colossal	0	1,370	0				1,370	1,370
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	2,336	14,941	0				17,277	
<b>Conv. Total</b>	4,973	14,941	0					19,914
<b>Prior Year</b>	1,731	18,831	0					20,562
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	13,809	124,509	0				138,318	153,908
Medium	77,553	1,780,770	3,605				1,861,928	1,947,975
Large	19,932	2,341,890	14,872				2,376,694	2,392,966
Ex. Large	38,223	2,790,870	0				2,829,093	2,872,247
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	5,878	244,019	0				249,897	256,533
Colossal	7,437	247,135	0				254,572	262,968
Sup. Colossal	0	23,632	0				23,632	23,632
Green Ripe Whole	0	33,077	0				33,077	33,077
<b>Total</b>	162,832	7,585,902	18,477				7,767,211	
<b>Conv. Total</b>	346,669	7,585,902	10,735					7,943,306
<b>Prior Year</b>	393,529	7,951,886	24,329					8,369,744
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	4,730	0	0	0	0		4,730	12,180
Sliced	950,357	252,038	955,962	0	1,694,520		3,852,877	4,090,685
Chopped	10,597	2,385	0	235,535	0		248,517	228,773
<b>Total</b>	965,684	254,423	955,962	235,535	1,694,520		4,106,124	
<b>Conv. Total</b>	2,499,978	300,489	653,878	182,540	694,753			4,331,638
<b>Prior Year</b>	1,651,732	108,028	487,847	224,860	648,061			3,120,528
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	422					422	422
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	422					422	
<b>Conv. Total</b>	0	422						422
<b>Prior Year</b>	0	7,803						7,803

Converted Total 12,295,281

\*Conversion factor changed as of December 2008.

Consumer 9,443,660  
Food Service 2,851,621

**Inventory - Month Ending May 31, 2014**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	422	0				422	422
Medium	0	2,286	0				2,286	2,286
Large	0	8,000	0				8,000	8,000
Ex. Large	0	2,714	0				2,714	2,714
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	2,285	2,610	0				4,895	7,475
Colossal	112	1,767	0				1,879	2,005
Super Colossal	0	1,509	0				1,509	1,509
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>2,397</b>	<b>19,308</b>	<b>0</b>				<b>21,705</b>	
<b>Conv. Total</b>	<b>5,103</b>	<b>19,308</b>	<b>0</b>					<b>24,411</b>
<b>Prior Year</b>	<b>3,023</b>	<b>23,940</b>	<b>0</b>					<b>26,963</b>
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	9,246	233,776	2,543				245,565	254,938
Medium	71,773	1,396,880	9,624				1,478,277	1,555,276
Large	19,895	2,211,817	15,748				2,247,460	2,263,323
Ex. Large	57,514	2,268,724	0				2,326,238	2,391,171
Ex. Large Sev "C"	0	22,371	0				22,371	22,371
Jumbo	18,837	330,276	0				349,113	370,380
Colossal	7,294	221,929	0				229,223	237,458
Sup. Colossal	0	35,024	0				35,024	35,024
Green Ripe Whole	0	201,861	0				201,861	201,861
<b>Total</b>	<b>184,559</b>	<b>6,922,658</b>	<b>27,915</b>				<b>7,135,132</b>	
<b>Conv. Total</b>	<b>392,926</b>	<b>6,922,658</b>	<b>16,219</b>					<b>7,331,803</b>
<b>Prior Year</b>	<b>376,294</b>	<b>6,020,038</b>	<b>26,099</b>					<b>6,422,431</b>
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	7,877	0	0	0	5,114		12,991	22,380
Sliced	441,512	167,545	399,920	0	899,390		1,908,367	1,975,216
Chopped	16,558	2,019	0	233,554	0		252,131	249,232
<b>Total</b>	<b>465,947</b>	<b>169,564</b>	<b>399,920</b>	<b>233,554</b>	<b>904,504</b>		<b>2,173,489</b>	
<b>Conv. Total</b>	<b>1,220,660</b>	<b>200,772</b>	<b>273,545</b>	<b>181,004</b>	<b>370,847</b>			<b>2,246,829</b>
<b>Prior Year</b>	<b>1,423,377</b>	<b>149,697</b>	<b>228,546</b>	<b>234,077</b>	<b>306,556</b>			<b>2,342,253</b>
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	42,641					42,641	42,641
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>42,641</b>					<b>42,641</b>	
<b>Conv. Total</b>	<b>0</b>	<b>42,641</b>						<b>42,641</b>
<b>Prior Year</b>	<b>11</b>	<b>69,501</b>						<b>69,512</b>

Converted Total 9,645,684

\*Conversion factor changed as of December 2008.

Consumer 8,026,994  
Food Service 1,618,689

**Sales - Month Ending May 31, 2014**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	77	0				77	77
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	87	0	0				87	185
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>87</b>	<b>77</b>	<b>0</b>				<b>164</b>	
<b>Conv. Total</b>	<b>185</b>	<b>77</b>	<b>0</b>					<b>262</b>
<b>Prior Year</b>	<b>83</b>	<b>434</b>	<b>0</b>					<b>517</b>
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	2,370	57,943	600				60,913	63,337
Medium	8,854	160,549	620				170,023	179,759
Large	1,576	257,296	1,277				260,149	261,393
Ex. Large	2,276	97,462	0				99,738	102,308
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	868	26,255	0				27,123	28,103
Colossal	647	6,021	0				6,668	7,398
Sup. Colossal	0	863	0				863	863
Green Ripe Whole	0	17,413	0				17,413	17,413
<b>Total</b>	<b>16,591</b>	<b>623,802</b>	<b>2,497</b>				<b>642,890</b>	
<b>Conv. Total</b>	<b>35,322</b>	<b>623,802</b>	<b>1,451</b>					<b>660,575</b>
<b>Prior Year</b>	<b>34,158</b>	<b>620,041</b>	<b>1,416</b>					<b>655,615</b>
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	954	0	0	0	400		1,354	2,621
Sliced	93,359	24,086	78,175	0	170,631		366,251	392,010
Chopped	594	0	0	25,680	0		26,274	22,179
<b>Total</b>	<b>94,907</b>	<b>24,086</b>	<b>78,175</b>	<b>25,680</b>	<b>171,031</b>		<b>393,879</b>	
<b>Conv. Total</b>	<b>245,133</b>	<b>28,181</b>	<b>53,472</b>	<b>19,902</b>	<b>70,123</b>			<b>416,810</b>
<b>Prior Year</b>	<b>242,812</b>	<b>22,085</b>	<b>58,364</b>	<b>25,307</b>	<b>72,527</b>			<b>421,095</b>
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,768					1,768	1,768
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>1,768</b>					<b>1,768</b>	
<b>Conv. Total</b>	<b>0</b>	<b>1,768</b>						<b>1,768</b>
<b>Prior Year</b>	<b>0</b>	<b>2,278</b>						<b>2,278</b>

Converted Total 1,079,416

Consumer 798,775  
Food Service 280,641

**Cumulative Sales - Month Ending May 31, 2014**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	196	0				196	196
Medium	0	680	0				680	680
Large	0	5,145	0				5,145	5,145
Ex. Large	0	306	0				306	306
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,246	714	0				1,960	3,367
Colossal	0	918	0				918	918
Super Colossal	0	187	0				187	187
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>1,246</b>	<b>8,146</b>	<b>0</b>				<b>9,392</b>	
Conv. Total	2,653	8,146	0					10,799
Prior Year	2,450	8,396	0					10,846
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	11,636	598,394	3,568				613,598	625,240
Medium	74,381	1,726,002	10,458				1,810,841	1,890,435
Large	14,631	2,707,462	12,096				2,734,189	2,745,639
Ex. Large	31,017	978,932	0				1,009,949	1,044,967
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	8,937	342,997	0				351,934	362,024
Colossal	4,309	79,580	0				83,889	88,754
Sup. Colossal	0	9,961	0				9,961	9,961
Green Ripe Whole	0	142,434	0				142,434	142,434
<b>Total</b>	<b>144,911</b>	<b>6,585,762</b>	<b>26,122</b>				<b>6,756,795</b>	
Conv. Total	308,516	6,585,762	15,177					6,909,454
Prior Year	320,983	6,556,628	16,911					6,894,522
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	7,955	0	0	0	3,360		11,315	21,862
Sliced	903,957	209,460	786,343	0	1,654,255		3,554,015	3,788,861
Chopped	6,352	1,020	0	279,278	0		286,650	243,191
<b>Total</b>	<b>918,264</b>	<b>210,480</b>	<b>786,343</b>	<b>279,278</b>	<b>1,657,615</b>		<b>3,851,980</b>	
Conv. Total	2,372,527	247,465	537,859	216,440	679,622			4,053,913
Prior Year	2,484,051	173,327	517,369	247,609	677,168			4,099,524
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	22,702					22,702	22,702
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>22,702</b>					<b>22,702</b>	
Conv. Total	0	22,702						22,702
Prior Year	0	19,289						19,289

Converted Total 10,996,869

Consumer 8,313,173  
Food Service 2,683,695

**Consecutive Sales - 12 Months Month Ending May 31, 2014**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	196	0				196	196
Medium	0	952	0				952	952
Large	0	5,715	0				5,715	5,715
Ex. Large	0	306	0				306	306
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,528	714	0				2,242	3,967
Colossal	0	1,020	0				1,020	1,020
Super Colossal	0	221	0				221	221
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>1,528</b>	<b>9,124</b>	<b>0</b>				<b>10,652</b>	
<b>Conv. Total</b>	<b>3,253</b>	<b>9,124</b>	<b>0</b>					<b>12,377</b>
<b>Prior Year</b>	<b>3,426</b>	<b>9,636</b>	<b>0</b>					<b>13,062</b>
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	15,064	735,484	4,968				755,516	770,442
Medium	89,975	2,065,723	14,527				2,170,225	2,265,720
Large	17,539	3,194,449	15,475				3,227,463	3,240,781
Ex. Large	37,728	1,171,610	0				1,209,338	1,251,933
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	11,164	414,967	0				426,131	438,735
Colossal	5,700	91,093	0				96,793	103,228
Sup. Colossal	0	11,635	0				11,635	11,635
Green Ripe Whole	0	168,144	0				168,144	168,144
<b>Total</b>	<b>177,170</b>	<b>7,853,105</b>	<b>34,970</b>				<b>8,065,245</b>	
<b>Conv. Total</b>	<b>377,195</b>	<b>7,853,105</b>	<b>20,318</b>					<b>8,250,618</b>
<b>Prior Year</b>	<b>389,997</b>	<b>7,862,499</b>	<b>20,947</b>					<b>8,273,443</b>
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,582	0	0	0	4,140		13,722	26,371
Sliced	1,089,961	250,673	966,736	0	2,020,538		4,327,908	4,589,605
Chopped	7,163	1,224	-70	342,711	0		351,028	295,854
<b>Total</b>	<b>1,106,706</b>	<b>251,897</b>	<b>966,666</b>	<b>342,711</b>	<b>2,024,678</b>		<b>4,692,658</b>	
<b>Conv. Total</b>	<b>2,858,786</b>	<b>296,164</b>	<b>661,161</b>	<b>265,601</b>	<b>830,118</b>			<b>4,911,830</b>
<b>Prior Year</b>	<b>3,030,574</b>	<b>208,633</b>	<b>631,288</b>	<b>302,056</b>	<b>829,776</b>			<b>5,002,327</b>
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	26,974					26,974	26,974
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>26,974</b>					<b>26,974</b>	
<b>Conv. Total</b>	<b>0</b>	<b>26,974</b>						<b>26,974</b>
<b>Prior Year</b>	<b>0</b>	<b>23,331</b>						<b>23,331</b>

Converted Total 13,201,799

Consumer 9,962,565  
Food Service 3,239,234