



California Monthly Olive Report

Cooperating with the California Department of Food and Agriculture
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Summary Report - Sales
Month Ending June 30, 2007
Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	06/07	05/06	Percent Change	06/07	05/06	Percent Change	06/07	05/06	Percent Change
Total	1,203,173	1,392,219	-13.58	13,170,207	13,894,920	-5.22	14,271,068	15,038,822	-5.11
Markets									
Consumer	841,911	960,205	-12.32	9,083,846	9,615,670	-5.53	9,811,110	10,355,146	-5.25
Food Service	361,262	432,014	-16.38	4,086,360	4,279,250	-4.51	4,459,958	4,683,677	-4.78
Styles									
Whole	2,097	2,450	-14.41	23,868	29,450	-18.95	26,390	34,711	-23.97
Pitted	754,999	852,548	-11.44	8,087,632	8,692,077	-6.95	8,720,350	9,334,620	-6.58
Wedged	5,865	6,038	-2.86	54,830	83,275	-34.16	61,508	98,503	-37.56
Sliced	400,559	491,021	-18.42	4,551,254	4,659,895	-2.33	4,965,449	5,089,068	-2.43
Chopped	34,970	37,424	-6.56	384,754	393,410	-2.20	427,700	435,540	-1.80
Broken Pitted	4,682	2,738	71.03	67,869	36,812	84.37	69,671	46,380	50.22
Key Items									
24/300 Pitted	658,566	750,591	-12.26	7,077,933	7,650,706	-7.49	7,617,755	8,196,987	-7.07
6/10 Pitted	93,753	98,385	-4.71	981,539	1,008,452	-2.67	1,071,113	1,100,983	-2.71
6/10 Sliced	257,250	318,697	-19.28	2,996,100	3,124,987	-4.12	3,265,108	3,410,103	-4.25
24/300 Whole	1,167	777	50.19	13,293	15,065	-11.76	14,336	18,248	-21.44
6/10 Whole	930	1,673	-44.40	10,575	14,358	-26.35	12,054	16,434	-26.65
6/10 Wedged	5,701	5,956	-4.28	52,780	81,288	-35.07	59,130	96,269	-38.58
2.25 Sliced	67,380	88,699	-24.04	848,100	821,480	3.24	922,931	902,181	2.30
4.5 Chopped	30,572	29,134	4.94	331,594	333,980	-0.71	366,043	365,974	0.02

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Summary Report - Packout and Inventory
Month Ending June 30, 2007
Converted 24/300 Case Basis

Item	Monthly Packout			Year to Date Packout			Inventory		
	06/07	05/06	Percent Change	06/07	05/06	Percent Change	06/07	05/06	Percent Change
Total	1,171,239	1,481,406	-20.94	12,899,973	13,080,615	-1.38	5,546,832	5,805,788	-4.46
Markets									
Consumer	798,305	1,021,260	-21.83	9,351,395	8,791,545	6.37	4,334,128	4,057,691	6.81
Food Service	372,935	460,146	-18.95	3,548,578	4,289,069	-17.26	1,212,705	1,748,097	-30.63
Styles									
Whole	3,417	2,134	60.16	24,270	22,899	5.99	20,391	24,272	-15.99
Pitted	549,152	1,030,689	-46.72	7,899,798	8,129,429	-2.82	3,750,304	3,927,382	-4.51
Wedged	5,186	0	0.00	66,268	61,046	8.55	41,904	22,272	88.15
Sliced	563,655	394,695	42.81	4,523,364	4,389,410	3.05	1,366,804	1,369,094	-0.17
Chopped	48,996	42,993	13.96	360,942	444,290	-18.76	305,275	354,478	-13.88
Broken Pitt	833	10,896	-92.35	25,331	33,540	-24.48	62,153	108,291	-42.61
Key Items									
24/300 Pitt	527,081	888,627	-40.69	7,233,100	7,036,302	2.80	3,362,693	3,154,828	6.59
6/10 Pitt	20,098	137,255	-85.36	644,408	1,036,342	-37.82	347,025	721,209	-51.88
6/10 Sliced	347,651	304,656	14.11	2,773,865	3,109,951	-10.81	768,089	951,650	-19.29
24/300 Whole	3,417	1,201	184.51	10,446	11,732	-10.96	10,476	15,331	-31.67
6/10 Whole	0	933	-100.00	13,824	11,167	23.79	9,893	8,889	11.31
6/10 Wedged	5,186	0	0.00	63,883	59,045	8.19	40,420	20,855	93.81
2.25 Sliced	115,994	51,771	124.05	1,001,270	696,902	43.67	280,857	181,858	54.44
4.5 Chopped	48,996	25,690	90.72	298,505	364,753	-18.16	254,070	304,850	-16.66

Approximate Supply in Converted Cases

Total Inventory	5,546,832
Converted Storage	471,372
Approximate Supply	6,018,205

Storage Report
Month Ending June 30, 2007

Whole Canning Sizes	
Size	Tons
Small	731
Medium	1,758
Large	464
Ex. Large	0
Ex.Large Sev. "C"	0
Jumbo	15
Colossal	0
Super Colossal	0
Orchard Run	0
Total Canning	2,968
Limited	73
Total	3,041
Total Converted (*155)	471,372

Packout - Month Ending June 30, 2007

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	0	0			0	0
Large	0	0	0			0	0
Ex. Large	0	0	0			0	0
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	0	0	0			0	0
Colossal	0	3,417	0			3,417	3,417
Super Colossal	0	0	0			0	0
Green Ripe Whole	0	0	0			0	0
Total	0	3,417	0			3,417	
Conv. Total	0	3,417	0				3,417
Prior Year	933	1,201	0				2,134
RIPE PITTED							
Small	0	0	0			0	0
Medium	878	3,990	3,396			8,264	7,832
Large	8,562	58,684	0			67,246	76,912
Ex. Large	0	351,705	0			351,705	351,705
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	0	35,901	0			35,901	35,901
Colossal	0	57,721	0			57,721	57,721
Sup. Colossal	0	19,080	0			19,080	19,080
Green Ripe Whole	0	0	0			0	0
Total	9,440	527,081	3,396			539,917	
Conv. Total	20,098	527,081	1,973				549,152
Prior Year	137,255	888,627	4,807				1,030,689
LIMITED							
Segmented	2,014	0	0	0	0	2,014	5,186
Sliced	135,010	4,977	137,700	0	282,913	560,600	563,655
Chopped	0	0	0	63,221	0	63,221	48,996
Total	137,024	4,977	137,700	63,221	282,913	625,835	
Conv. Total	352,837	5,823	94,187	48,996	115,994		617,837
Prior Year	321,959	6,633	31,636	25,690	51,771		437,688
BROKEN PITTED							
Bkn. Pitted	0	833				833	833
Bkn. Pitted Green Ripe	0	0				0	0
Total	0	833				833	
Conv. Total	0	833					833
Prior Year	0	10,896					10,896

Converted Total

1,171,239

Cumulative Packout - Month Ending June 30, 2007

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	777	0			777	777
Large	0	5,612	0			5,612	5,612
Ex. Large	0	0	0			0	0
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	6,493	640	0			7,133	14,464
Colossal	0	3,417	0			3,417	3,417
Super Colossal	0	0	0			0	0
Green Ripe Whole	0	0	0			0	0
Total	6,493	10,446	0			16,939	
Conv. Total	13,824	10,446	0				24,270
Prior Year	11,167	11,732	0				22,899
RIPE PITTED							
Small	9,911	733,579	7,098			750,588	758,803
Medium	107,656	1,845,539	13,615			1,966,810	2,082,649
Large	38,704	1,522,683	17,652			1,579,039	1,615,340
Ex. Large	82,060	2,328,858	0			2,410,918	2,503,564
Ex. Large Sev "C"	26,181	0	0			26,181	55,739
Jumbo	30,245	323,426	0			353,671	387,818
Colossal	7,924	375,579	0			383,503	392,449
Sup. Colossal	0	43,104	0			43,104	43,104
Green Ripe Whole	0	60,332	0			60,332	60,332
Total	302,681	7,233,100	38,365			7,574,146	
Conv. Total	644,408	7,233,100	22,290				7,899,798
Prior Year	1,036,342	7,036,302	56,785				8,129,429
LIMITED							
Segmented	24,809	0	0	0	5,817	30,626	66,268
Sliced	1,077,229	89,384	941,008	0	2,442,123	4,549,744	4,523,364
Chopped	13,719	1,513	5,108	385,168	0	405,508	360,942
Total	1,115,757	90,897	946,116	385,168	2,447,940	4,985,878	
Conv. Total	2,890,346	108,135	649,932	298,505	1,003,655		4,950,574
Prior Year	3,240,400	105,759	484,930	364,753	698,903		4,894,746
BROKEN PITTED							
Bkn. Pitted	0	25,331				25,331	25,331
Bkn. Pitted Green Ripe	0	0				0	0
Total	0	25,331				25,331	
Conv. Total	0	25,331					25,331
Prior Year	1,160	32,380					33,540

Converted Total

12,899,973

Inventory - Month Ending June 30, 2007

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	102	0			102	102
Medium	0	1,917	0			1,917	1,917
Large	0	2,782	0			2,782	2,782
Ex. Large	0	231	37			268	252
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	4,317	561	0			4,878	9,752
Colossal	330	3,837	0			4,167	4,540
Super Colossal	0	1,046	0			1,046	1,046
Green Ripe Whole	0	0	0			0	0
Total	4,647	10,476	37			15,160	
Conv. Total	9,893	10,476	21				20,391
Prior Year	8,889	15,331	53				24,272
RIPE PITTED							
Small	10,385	494,030	2,827			507,242	517,782
Medium	81,317	839,777	31,765			952,859	1,031,356
Large	23,002	671,096	35,264			729,362	740,556
Ex. Large	28,333	940,388	0			968,721	1,000,709
Ex. Large Sev "C"	58	17	0			75	140
Jumbo	13,662	195,260	0			208,922	224,346
Colossal	4,819	161,740	0			166,559	172,000
Sup. Colossal	0	25,625	0			25,625	25,625
Green Ripe Whole	1,423	34,760	0			36,183	37,790
Total	162,999	3,362,693	69,856			3,595,548	
Conv. Total	347,025	3,362,693	40,586				3,750,304
Prior Year	721,209	3,154,828	51,344				3,927,382
LIMITED							
Segmented	15,697	0	0	0	3,621	19,318	41,904
Sliced	298,287	57,277	366,731	0	685,018	1,407,313	1,366,804
Chopped	12,239	1,248	1,096	327,832	0	342,415	305,275
Total	326,223	58,525	367,827	327,832	688,639	1,769,046	
Conv. Total	855,433	69,947	252,192	254,070	282,342		1,713,984
Prior Year	1,016,964	68,536	172,218	304,850	183,275		1,745,843
BROKEN PITTED							
Bkn. Pitted	166	61,800				61,966	62,153
Bkn. Pitted Green Ripe	0	0				0	0
Total	166	61,800				61,966	
Conv. Total	353	61,800					62,153
Prior Year	1,035	107,256					108,291

Converted Total

5,546,832

Sales - Month Ending June 30, 2007

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	0	0			0	0
Large	0	368	0			368	368
Ex. Large	0	0	0			0	0
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	409	408	0			817	1,279
Colossal	28	340	0			368	400
Super Colossal	0	51	0			51	51
Green Ripe Whole	0	0	0			0	0
Total	437	1,167	0			1,604	
Conv. Total	930	1,167	0				2,097
Prior Year	1,673	777	0				2,450
RIPE PITTED							
Small	483	80,661	1,240			82,384	82,410
Medium	16,818	175,690	1,700			194,208	212,483
Large	13,491	243,833	1,674			258,998	273,528
Ex. Large	10,724	101,935	0			112,659	124,766
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	1,782	39,711	0			41,493	43,505
Colossal	738	12,649	0			13,387	14,220
Sup. Colossal	0	1,179	0			1,179	1,179
Green Ripe Whole	0	2,908	0			2,908	2,908
Total	44,036	658,566	4,614			707,216	
Conv. Total	93,753	658,566	2,681				754,999
Prior Year	98,385	750,591	3,572				852,548
LIMITED							
Segmented	2,214	0	0	0	400	2,614	5,865
Sliced	99,903	10,216	93,532	0	164,341	367,992	400,559
Chopped	915	272	204	39,448	0	40,839	34,970
Total	103,032	10,488	93,736	39,448	164,741	411,445	
Conv. Total	266,459	12,592	64,227	30,572	67,544		441,394
Prior Year	331,896	18,201	66,471	29,134	88,781		534,483
BROKEN PITTED							
Bkn. Pitted	56	4,563				4,619	4,682
Bkn. Pitted Green Ripe	0	0				0	0
Total	56	4,563				4,619	
Conv. Total	119	4,563					4,682
Prior Year	60	2,678					2,738
Converted Total							1,203,173

Cumulative Sales - Month Ending June 30, 2007

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	776	0			776	776
Large	0	6,721	0			6,721	6,721
Ex. Large	0	238	0			238	238
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	4,653	3,194	0			7,847	13,100
Colossal	314	1,706	0			2,020	2,375
Super Colossal	0	658	0			658	658
Green Ripe Whole	0	0	0			0	0
Total	4,967	13,293	0			18,260	
Conv. Total	10,575	13,293	0				23,868
Prior Year	14,358	15,065	27				29,450
RIPE PITTED							
Small	6,488	754,586	9,796			770,870	774,090
Medium	178,861	1,979,456	20,660			2,178,977	2,372,255
Large	52,351	2,662,773	18,012			2,733,136	2,784,693
Ex. Large	156,677	923,161	0			1,079,838	1,256,726
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	54,201	545,424	0			599,625	660,818
Colossal	11,461	154,371	0			165,832	178,771
Sup. Colossal	0	28,631	0			28,631	28,631
Green Ripe Whole	994	29,531	0			30,525	31,647
Total	461,033	7,077,933	48,468			7,587,434	
Conv. Total	981,539	7,077,933	28,160				8,087,632
Prior Year	1,008,452	7,650,706	32,919				8,692,077
LIMITED							
Segmented	20,497	0	0	0	5,000	25,497	54,830
Sliced	1,163,534	90,006	879,748	0	2,068,536	4,201,824	4,551,254
Chopped	11,675	843	5,217	427,863	0	445,598	384,754
Total	1,195,706	90,849	884,965	427,863	2,073,536	4,672,919	
Conv. Total	3,093,642	107,288	608,165	331,594	850,150		4,990,838
Prior Year	3,255,767	116,062	607,323	333,980	823,448		5,136,581
BROKEN PITTED							
Bkn. Pitted	284	67,264				67,548	67,869
Bkn. Pitted Green Ripe	0	0				0	0
Total	284	67,264				67,548	
Conv. Total	605	67,264					67,869
Prior Year	673	36,139					36,812

Converted Total

13,170,207

Consecutive Sales - 12 Months Month Ending June 30, 2007

Item	6 No. 10s	24 No. 300s	24 Buff	24 4.5 oz	24 2.25 oz	Total	Conv. Total
RIPE WHOLE							
Small	0	0	0			0	0
Medium	0	779	0			779	779
Large	0	7,249	0			7,249	7,249
Ex. Large	0	425	0			425	425
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	5,348	3,399	0			8,747	14,785
Colossal	314	1,816	0			2,130	2,485
Super Colossal	0	668	0			668	668
Green Ripe Whole	0	0	0			0	0
Total	5,662	14,336	0			19,998	
Conv. Total	12,054	14,336	0				26,390
Prior Year	16,434	18,248	30				34,711
RIPE PITTED							
Small	7,385	818,083	10,596			836,064	839,962
Medium	195,973	2,119,185	23,680			2,338,838	2,550,170
Large	56,135	2,866,719	19,911			2,942,765	2,997,799
Ex. Large	169,618	997,995	0			1,167,613	1,359,112
Ex. Large Sev "C"	0	0	0			0	0
Jumbo	60,484	584,099	0			644,583	712,869
Colossal	12,517	168,843	0			181,360	195,492
Sup. Colossal	0	29,616	0			29,616	29,616
Green Ripe Whole	994	33,215	0			34,209	35,331
Total	503,106	7,617,755	54,187			8,175,048	
Conv. Total	1,071,113	7,617,755	31,483				8,720,350
Prior Year	1,100,983	8,196,987	36,651				9,334,620
LIMITED							
Segmented	22,963	0	0	0	5,800	28,763	61,508
Sliced	1,268,003	98,218	968,561	0	2,251,050	4,585,832	4,965,449
Chopped	13,545	1,408	5,217	472,313	0	492,483	427,700
Total	1,304,511	99,626	973,778	472,313	2,256,850	5,107,078	
Conv. Total	3,376,169	118,224	668,913	366,043	925,309		5,454,657
Prior Year	3,565,424	124,932	662,387	365,974	904,395		5,623,111
BROKEN PITTED							
Bkn. Pitted	292	69,049				69,341	69,671
Bkn. Pitted Green Ripe	0	0				0	0
Total	292	69,049				69,341	
Conv. Total	622	69,049					69,671
Prior Year	837	45,543					46,380

Converted Total

14,271,068