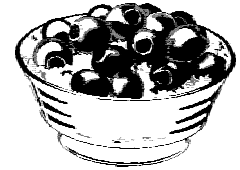


# California Monthly Olive Report



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USDA, National Agricultural Statistics Service,  
California Field Office

## Summary Report - Sales Month Ending June 30, 2005 Converted 24/300 Case Basis

| Item          | Monthly Sales |           |                | Year-to-Date Sales |            |                | Consecutive 12-Month Sales |            |                |
|---------------|---------------|-----------|----------------|--------------------|------------|----------------|----------------------------|------------|----------------|
|               | 04/05         | 03/04     | Percent Change | 04/05              | 03/04      | Percent change | 04/05                      | 03/04      | Percent change |
| Total         | 1,417,118     | 1,399,188 | 1.28           | 14,178,854         | 13,687,806 | 3.59           | 15,303,541                 | 15,112,790 | 1.26           |
| Markets       |               |           |                |                    |            |                |                            |            |                |
| Consumer      | 982,027       | 996,862   | -1.49          | 9,817,616          | 9,507,006  | 3.27           | 10,568,069                 | 10,444,102 | 1.19           |
| Food Service  | 435,091       | 402,326   | 8.14           | 4,361,239          | 4,180,801  | 4.32           | 4,735,472                  | 4,668,689  | 1.43           |
| Styles        |               |           |                |                    |            |                |                            |            |                |
| Whole         | 2,838         | 4,284     | -33.75         | 37,739             | 42,574     | -11.36         | 39,466                     | 45,390     | -13.05         |
| Pitted        | 876,979       | 878,222   | -0.14          | 8,920,000          | 8,624,837  | 3.42           | 9,622,323                  | 9,488,337  | 1.41           |
| Wedged        | 17,697        | 6,833     | 159.00         | 177,433            | 79,557     | 123.03         | 185,445                    | 85,123     | 117.86         |
| Sliced        | 468,933       | 461,526   | 1.60           | 4,603,760          | 4,461,310  | 3.19           | 5,011,224                  | 4,959,651  | 1.04           |
| Chopped       | 44,854        | 42,500    | 5.54           | 396,052            | 389,768    | 1.61           | 430,898                    | 430,295    | 0.14           |
| Broken Pitted | 5,817         | 5,824     | -0.12          | 43,872             | 89,761     | -51.12         | 14,185                     | 103,995    | -86.36         |
| Key Items     |               |           |                |                    |            |                |                            |            |                |
| 24/300 Pitted | 766,454       | 777,233   | -1.39          | 7,851,063          | 7,527,865  | 4.29           | 8,459,461                  | 8,281,484  | 2.15           |
| 6/10 Pitted   | 107,295       | 96,029    | 11.73          | 1,024,181          | 1,045,626  | -2.05          | 1,113,754                  | 1,150,837  | -3.22          |
| 6/10 Sliced   | 304,342       | 294,642   | 3.29           | 3,100,843          | 2,999,963  | 3.36           | 3,371,757                  | 3,367,425  | 0.13           |
| 24/300 Whole  | 1,475         | 2,704     | -45.45         | 22,107             | 25,116     | -11.98         | 23,028                     | 26,414     | -12.82         |
| 6/10 Whole    | 1,358         | 1,580     | -14.02         | 15,627             | 17,417     | -10.28         | 16,434                     | 18,935     | -13.21         |
| 6/10 Wedged   | 17,533        | 6,587     | 166.18         | 175,301            | 76,933     | 127.86         | 183,067                    | 82,027     | 123.18         |
| 2.25 Sliced   | 88,246        | 94,975    | -7.08          | 822,309            | 850,931    | -3.36          | 898,190                    | 928,084    | -3.22          |
| 4.5 Chopped   | 39,141        | 38,801    | 0.88           | 342,231            | 341,529    | 0.21           | 369,914                    | 374,315    | -1.18          |

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**Summary Report - Packout and Inventory  
Month Ending June 30, 2005  
Converted 24/300 Case Basis**

| Item             | Monthly Packout |           |                | Year-to-Date Packout |            |                | Inventory |           |                |
|------------------|-----------------|-----------|----------------|----------------------|------------|----------------|-----------|-----------|----------------|
|                  | 04/05           | 03/04     | Percent change | 04/05                | 03/04      | Percent change | 04/05     | 03/04     | Percent change |
| Total            | 1,413,084       | 1,215,638 | 16.24          | 14,181,253           | 14,220,849 | -0.28          | 6,622,789 | 7,357,429 | -9.99          |
| <b>Markets</b>   |                 |           |                |                      |            |                |           |           |                |
| Consumer         | 1,023,574       | 699,241   | 46.38          | 9,142,654            | 9,926,450  | -7.90          | 4,733,539 | 5,019,565 | -5.70          |
| Food Service     | 389,510         | 516,397   | -24.57         | 5,038,598            | 4,294,399  | 17.33          | 1,889,249 | 2,337,864 | -19.19         |
| <b>Styles</b>    |                 |           |                |                      |            |                |           |           |                |
| Whole            | 5,969           | 2,731     | 118.56         | 25,354               | 37,992     | -33.26         | 37,701    | 49,767    | -24.25         |
| Pitted           | 876,546         | 677,931   | 29.30          | 9,303,868            | 8,660,426  | 7.43           | 4,376,202 | 4,561,244 | -4.06          |
| Wedged           | 43,175          | 0         | 0.00           | 144,229              | 113,032    | 27.60          | 60,096    | 49,582    | 21.21          |
| Sliced           | 431,236         | 499,436   | -13.66         | 4,211,035            | 4,944,392  | -14.83         | 1,718,409 | 2,309,843 | -25.60         |
| Chopped          | 55,428          | 29,479    | 88.03          | 438,413              | 361,079    | 21.42          | 313,753   | 280,541   | 11.84          |
| Broken Pitted    | 730             | 6,061     | -87.96         | 58,354               | 103,927    | -43.85         | 116,627   | 106,453   | 9.56           |
| <b>Key Items</b> |                 |           |                |                      |            |                |           |           |                |
| 24/300 Pitted    | 793,382         | 563,327   | 40.84          | 6,930,026            | 7,913,330  | -12.43         | 3,612,546 | 4,100,335 | -11.90         |
| 6/10 Pitted      | 77,372          | 110,963   | -30.27         | 2,338,883            | 715,508    | 226.88         | 735,929   | 430,273   | 71.04          |
| 6/10 Sliced      | 266,095         | 405,434   | -34.37         | 2,515,209            | 3,429,923  | -26.67         | 1,050,178 | 1,784,980 | -41.17         |
| 24/300 Whole     | 3,101           | 2,731     | 13.55          | 16,785               | 11,601     | 44.69          | 23,124    | 24,922    | -7.21          |
| 6/10 Whole       | 2,868           | 0         | 0.00           | 8,569                | 26,391     | -67.53         | 14,243    | 24,515    | -41.90         |
| 6/10 Wedged      | 43,175          | 0         | 0.00           | 141,326              | 109,203    | 29.42          | 58,347    | 48,436    | 20.46          |
| 2.25 Sliced      | 88,729          | 53,080    | 67.16          | 931,058              | 812,476    | 14.60          | 304,794   | 222,937   | 36.72          |
| 4.5 Chopped      | 55,428          | 29,479    | 88.03          | 389,317              | 342,135    | 13.79          | 276,700   | 227,542   | 21.60          |

| <u>Approximate Supply in Converted Cases</u> |            |
|--|------------|
| Total Inventory                              | 6,622,789  |
| Converted Storage                            | 5,805,119  |
| Approximate Supply                           | 12,427,908 |

| <b>Storage - Month Ending June 30, 2005</b> |             |
|---|-------------|
| Whole Canning Sizes                         |             |
| <u>Size</u>                                 | <u>Tons</u> |
| Small                                       | 2,821       |
| Medium                                      | 9,299       |
| Large                                       | 4,935       |
| Ex. Large                                   | 4,025       |
| Ex. Large Sev. "C"                          | 754         |
| Jumbo                                       | 4,458       |
| Colossal                                    | 2,145       |
| Super Colossal                              | 983         |
| Orchard Run                                 | 0           |
| Total Canning                               | 29,420      |
| Limited                                     | 8,032       |
| Total                                       | 37,452      |
| Total Converted (*155)                      | 5,805,119   |

**Packout - Month Ending June 30, 2005**

| Item                  | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total   | Conv. Total |
|-----------------------|-----------|-------------|---------|----------|-----------|---------|-------------|
| <b>RIPE WHOLE</b>     |           |             |         |          |           |         |             |
| Small                 | 0         | 0           | 0       |          |           | 0       | 0           |
| Medium                | 0         | 0           | 0       |          |           | 0       | 0           |
| Large                 | 0         | 0           | 0       |          |           | 0       | 0           |
| Ex. Large             | 0         | 0           | 0       |          |           | 0       | 0           |
| Ex. Large Sev "C"     | 0         | 0           | 0       |          |           | 0       | 0           |
| Jumbo                 | 1,347     | 2,375       | 0       |          |           | 3,722   | 5,243       |
| Colossal              | 0         | 0           | 0       |          |           | 0       | 0           |
| Super Colossal        | 0         | 726         | 0       |          |           | 726     | 726         |
| Grn. Ripe Whole       | 0         | 0           | 0       |          |           | 0       | 0           |
| Total                 | 1,347     | 3,101       | 0       |          |           | 4,448   |             |
| Conv. Total           | 2,868     | 3,101       | 0       |          |           |         | 5,969       |
| Prior Year            | 0         | 2,731       | 0       |          |           |         | 2,731       |
| <b>RIPE PITTED</b>    |           |             |         |          |           |         |             |
| Small                 | 0         | 62,279      | 4,358   |          |           | 66,637  | 64,811      |
| Medium                | 25,170    | 193,797     | 0       |          |           | 218,967 | 247,384     |
| Large                 | 0         | 152,016     | 5,611   |          |           | 157,627 | 155,276     |
| Ex. Large             | 768       | 277,277     | 0       |          |           | 278,045 | 278,912     |
| Ex. Large Sev "C"     | 13        | 0           | 0       |          |           | 13      | 28          |
| Jumbo                 | 10,391    | 49,770      | 0       |          |           | 60,161  | 71,892      |
| Colossal              | 0         | 51,837      | 0       |          |           | 51,837  | 51,837      |
| Sup. Colossal         | 0         | 6,406       | 0       |          |           | 6,406   | 6,406       |
| Grn. Ripe Whole       | 0         | 0           | 0       |          |           | 0       | 0           |
| Total                 | 36,342    | 793,382     | 9,969   |          |           | 839,693 |             |
| Conv. Total           | 77,372    | 793,382     | 5,792   |          |           |         | 876,546     |
| Prior Year            | 110,963   | 563,327     | 3,641   |          |           |         | 677,931     |
| <b>LIMITED</b>        |           |             |         |          |           |         |             |
| Segmented             | 16,767    | 0           | 0       | 0        | 0         | 16,767  | 43,175      |
| Sliced                | 103,338   | 9,129       | 96,097  | 0        | 216,413   | 424,977 | 431,236     |
| Chopped               | 0         | 0           | 0       | 71,520   | 0         | 71,520  | 55,428      |
| Total                 | 120,105   | 9,129       | 96,097  | 71,520   | 216,413   | 513,264 |             |
| Conv. Total           | 309,270   | 10,681      | 65,730  | 55,428   | 88,729    |         | 529,839     |
| Prior Year            | 405,434   | 0           | 40,922  | 29,479   | 53,080    | 0       | 528,915     |
| <b>BROKEN PITTED</b>  |           |             |         |          |           |         |             |
| Bkn. Pitted           | 0         | 730         |         |          |           | 730     | 730         |
| Bkn. Pitted Grn. Ripe | 0         | 0           |         |          |           | 0       | 0           |
| Total                 | 0         | 730         |         |          |           | 730     |             |
| Conv. Total           | 0         | 730         |         |          |           |         | 730         |
| Prior Year            | 0         | 6,061       |         |          |           |         | 6,061       |

Converted Total

1,413,084

### Cumulative Packout - Month Ending June 30, 2005

| Item                  | 6 No. 10s        | 24 No. 300s      | 24 Buff        | 24 4.5oz       | 24 2.25oz        | Total            | Conv. Total      |
|-----------------------|------------------|------------------|----------------|----------------|------------------|------------------|------------------|
| <b>RIPE WHOLE</b>     |                  |                  |                |                |                  |                  |                  |
| Small                 | 0                | 0                | 0              |                |                  | 0                | 0                |
| Medium                | 0                | 1,034            | 0              |                |                  | 1,034            | 1,034            |
| Large                 | 0                | 10,142           | 0              |                |                  | 10,142           | 10,142           |
| Ex. Large             | 0                | 0                | 0              |                |                  | 0                | 0                |
| Ex. Large Sev "C"     | 0                | 0                | 0              |                |                  | 0                | 0                |
| Jumbo                 | 2,928            | 3,534            | 0              |                |                  | 6,462            | 9,768            |
| Colossal              | 448              | 712              | 0              |                |                  | 1,160            | 1,666            |
| Super Colossal        | 649              | 1,363            | 0              |                |                  | 2,012            | 2,745            |
| Grn. Ripe Whole       | 0                | 0                | 0              |                |                  | 0                | 0                |
| <b>Total</b>          | <b>4,025</b>     | <b>16,785</b>    | <b>0</b>       |                |                  | <b>20,810</b>    |                  |
| <b>Conv. Total</b>    | <b>8,569</b>     | <b>16,785</b>    | <b>0</b>       |                |                  |                  | <b>25,354</b>    |
| <b>Prior Year</b>     | <b>26,391</b>    | <b>11,601</b>    | <b>0</b>       |                |                  |                  | <b>37,992</b>    |
| <b>RIPE PITTED</b>    |                  |                  |                |                |                  |                  |                  |
| Small                 | 54,648           | 260,043          | 10,271         |                |                  | 324,962          | 382,356          |
| Medium                | 265,036          | 1,887,029        | 18,599         |                |                  | 2,170,664        | 2,462,097        |
| Large                 | 248,813          | 1,894,381        | 31,300         |                |                  | 2,174,494        | 2,442,289        |
| Ex. Large             | 283,396          | 2,182,025        | 0              |                |                  | 2,465,421        | 2,785,375        |
| Ex. Large Sev "C"     | 36,522           | 18,201           | 0              |                |                  | 54,723           | 95,956           |
| Jumbo                 | 165,375          | 262,228          | 0              |                |                  | 427,603          | 614,311          |
| Colossal              | 38,681           | 355,826          | 0              |                |                  | 394,507          | 438,178          |
| Sup. Colossal         | 6,112            | 53,594           | 0              |                |                  | 59,706           | 66,606           |
| Grn. Ripe Whole       | 0                | 16,699           | 0              |                |                  | 16,699           | 16,699           |
| <b>Total</b>          | <b>1,098,583</b> | <b>6,930,026</b> | <b>60,170</b>  |                |                  | <b>8,088,779</b> |                  |
| <b>Conv. Total</b>    | <b>2,338,883</b> | <b>6,930,026</b> | <b>34,959</b>  |                |                  |                  | <b>9,303,868</b> |
| <b>Prior Year</b>     | <b>715,508</b>   | <b>7,913,330</b> | <b>31,588</b>  |                |                  |                  | <b>8,660,426</b> |
| <b>LIMITED</b>        |                  |                  |                |                |                  |                  |                  |
| Segmented             | 54,884           | 0                | 0              | 0              | 7,080            | 61,964           | 144,229          |
| Sliced                | 976,780          | 110,980          | 928,249        | 0              | 2,270,872        | 4,286,881        | 4,211,035        |
| Chopped               | 8,998            | 1,911            | 8,217          | 502,344        | 0                | 521,470          | 438,413          |
| <b>Total</b>          | <b>1,040,662</b> | <b>112,891</b>   | <b>936,466</b> | <b>502,344</b> | <b>2,277,952</b> | <b>4,870,315</b> |                  |
| <b>Conv. Total</b>    | <b>2,691,033</b> | <b>134,337</b>   | <b>645,029</b> | <b>389,317</b> | <b>933,960</b>   |                  | <b>4,793,677</b> |
| <b>Prior Year</b>     | <b>3,551,706</b> | <b>105,270</b>   | <b>603,089</b> | <b>342,135</b> | <b>816,304</b>   |                  | <b>5,418,504</b> |
| <b>BROKEN PITTED</b>  |                  |                  |                |                |                  |                  |                  |
| Bkn. Pitted           | 53               | 58,241           |                |                |                  | 58,294           | 58,354           |
| Bkn. Pitted Grn. Ripe | 0                | 0                |                |                |                  | 0                | 0                |
| <b>Total</b>          | <b>53</b>        | <b>58,241</b>    |                |                |                  | <b>58,294</b>    |                  |
| <b>Conv. Total</b>    | <b>113</b>       | <b>58,241</b>    |                |                |                  |                  | <b>58,354</b>    |
| <b>Prior Year</b>     | <b>794</b>       | <b>103,133</b>   |                |                |                  |                  | <b>103,927</b>   |

Converted Total

14,181,253

### Inventory - Month Ending June 30, 2005

| Item                  | 6 No. 10s        | 24 No. 300s      | 24 Buff        | 24 4.5oz       | 24 2.25oz      | Total            | Conv. Total      |
|-----------------------|------------------|------------------|----------------|----------------|----------------|------------------|------------------|
| <b>RIPE WHOLE</b>     |                  |                  |                |                |                |                  |                  |
| Small                 | 0                | 102              | 0              |                |                | 102              | 102              |
| Medium                | 0                | 2,598            | 0              |                |                | 2,598            | 2,598            |
| Large                 | 0                | 6,393            | 429            |                |                | 6,822            | 6,642            |
| Ex. Large             | 0                | 1,272            | 145            |                |                | 1,417            | 1,356            |
| Ex. Large Sev "C"     | 0                | 0                | 0              |                |                | 0                | 0                |
| Jumbo                 | 4,375            | 4,103            | 0              |                |                | 8,478            | 13,417           |
| Colossal              | 2,315            | 6,641            | 0              |                |                | 8,956            | 11,570           |
| Super Colossal        | 0                | 1,788            | 0              |                |                | 1,788            | 1,788            |
| Grn. Ripe Whole       | 0                | 227              | 0              |                |                | 227              | 227              |
| <b>Total</b>          | <b>6,690</b>     | <b>23,124</b>    | <b>574</b>     |                |                | <b>30,388</b>    |                  |
| <b>Conv. Total</b>    | <b>14,243</b>    | <b>23,124</b>    | <b>333</b>     |                |                |                  | <b>37,701</b>    |
| <b>Prior Year</b>     | <b>24,515</b>    | <b>24,922</b>    | <b>329</b>     |                |                |                  | <b>49,767</b>    |
| <b>RIPE PITTED</b>    |                  |                  |                |                |                |                  |                  |
| Small                 | 2,526            | 288,410          | 6,591          |                |                | 297,527          | 297,617          |
| Medium                | 82,253           | 645,112          | 23,305         |                |                | 750,670          | 833,769          |
| Large                 | 100,048          | 1,311,642        | 17,250         |                |                | 1,428,940        | 1,534,666        |
| Ex. Large             | 48,353           | 827,372          | 577            |                |                | 876,302          | 930,651          |
| Ex. Large Sev "C"     | 21,918           | 4,275            | 0              |                |                | 26,193           | 50,938           |
| Jumbo                 | 80,427           | 291,423          | 0              |                |                | 371,850          | 462,652          |
| Colossal              | 10,131           | 200,567          | 0              |                |                | 210,698          | 222,136          |
| Sup. Colossal         | 0                | 30,328           | 0              |                |                | 30,328           | 30,328           |
| Grn. Ripe Whole       | 13               | 13,417           | 0              |                |                | 13,430           | 13,445           |
| <b>Total</b>          | <b>345,669</b>   | <b>3,612,546</b> | <b>47,723</b>  |                |                | <b>4,005,938</b> |                  |
| <b>Conv. Total</b>    | <b>735,929</b>   | <b>3,612,546</b> | <b>27,727</b>  |                |                |                  | <b>4,376,202</b> |
| <b>Prior Year</b>     | <b>430,273</b>   | <b>4,100,335</b> | <b>30,636</b>  |                |                |                  | <b>4,561,244</b> |
| <b>LIMITED</b>        |                  |                  |                |                |                |                  |                  |
| Segmented             | 22,659           | 0                | 0              | 0              | 4,266          | 26,925           | 60,096           |
| Sliced                | 407,836          | 69,294           | 412,812        | 0              | 743,401        | 1,633,343        | 1,718,409        |
| Chopped               | 7,805            | 1,118            | 3,660          | 357,032        | 0              | 369,615          | 313,753          |
| <b>Total</b>          | <b>438,300</b>   | <b>70,412</b>    | <b>416,472</b> | <b>357,032</b> | <b>747,667</b> | <b>2,029,883</b> |                  |
| <b>Conv. Total</b>    | <b>1,138,449</b> | <b>83,701</b>    | <b>286,865</b> | <b>276,700</b> | <b>306,543</b> |                  | <b>2,092,259</b> |
| <b>Prior Year</b>     | <b>1,881,762</b> | <b>70,043</b>    | <b>236,536</b> | <b>227,542</b> | <b>224,083</b> |                  | <b>2,639,966</b> |
| <b>BROKEN PITTED</b>  |                  |                  |                |                |                |                  |                  |
| Bkn. Pitted           | 295              | 115,999          |                |                |                | 116,294          | 116,627          |
| Bkn. Pitted Grn. Ripe | 0                | 0                |                |                |                | 0                | 0                |
| <b>Total</b>          | <b>295</b>       | <b>115,999</b>   |                |                |                | <b>116,294</b>   |                  |
| <b>Conv. Total</b>    | <b>628</b>       | <b>115,999</b>   |                |                |                |                  | <b>116,627</b>   |
| <b>Prior Year</b>     | <b>1,314</b>     | <b>105,139</b>   |                |                |                |                  | <b>106,453</b>   |

Converted Total

6,622,789

### Sales - Month Ending June 30, 2005

| Item                  | 6 No. 10s      | 24 No. 300s    | 24 Buff       | 24 4.5oz      | 24 2.25oz      | Total          | Conv. Total    |
|-----------------------|----------------|----------------|---------------|---------------|----------------|----------------|----------------|
| <b>RIPE WHOLE</b>     |                |                |               |               |                |                |                |
| Small                 | 0              | 68             | 0             |               |                | 68             | 68             |
| Medium                | 0              | 110            | 0             |               |                | 110            | 110            |
| Large                 | 0              | 153            | 0             |               |                | 153            | 153            |
| Ex. Large             | 0              | 176            | 8             |               |                | 184            | 181            |
| Ex. Large Sev "C"     | 0              | 0              | 0             |               |                | 0              | 0              |
| Jumbo                 | 609            | 10             | 0             |               |                | 619            | 1,307          |
| Colossal              | 29             | 710            | 0             |               |                | 739            | 772            |
| Super Colossal        | 0              | 248            | 0             |               |                | 248            | 248            |
| Grn. Ripe Whole       | 0              | 0              | 0             |               |                | 0              | 0              |
| <b>Total</b>          | <b>638</b>     | <b>1,475</b>   | <b>8</b>      |               |                | <b>2,121</b>   |                |
| <b>Conv. Total</b>    | <b>1,358</b>   | <b>1,475</b>   | <b>5</b>      |               |                |                | <b>2,838</b>   |
| Prior Year            | 1,580          | 2,704          | 0             |               |                |                | 4,284          |
| <b>RIPE PITTED</b>    |                |                |               |               |                |                |                |
| Small                 | 600            | 79,519         | 540           |               |                | 80,659         | 81,110         |
| Medium                | 18,946         | 227,156        | 3,098         |               |                | 249,200        | 269,292        |
| Large                 | 5,855          | 283,498        | 1,921         |               |                | 291,274        | 297,079        |
| Ex. Large             | 12,952         | 105,725        | 0             |               |                | 118,677        | 133,300        |
| Ex. Large Sev "C"     | 2,480          | 1,363          | 0             |               |                | 3,843          | 6,643          |
| Jumbo                 | 7,739          | 47,350         | 0             |               |                | 55,089         | 63,826         |
| Colossal              | 1,825          | 14,844         | 0             |               |                | 16,669         | 18,729         |
| Sup. Colossal         | 0              | 3,848          | 0             |               |                | 3,848          | 3,848          |
| Grn. Ripe Whole       | 0              | 3,151          | 0             |               |                | 3,151          | 3,151          |
| <b>Total</b>          | <b>50,397</b>  | <b>766,454</b> | <b>5,559</b>  |               |                | <b>822,410</b> |                |
| <b>Conv. Total</b>    | <b>107,295</b> | <b>766,454</b> | <b>3,230</b>  |               |                |                | <b>876,979</b> |
| Prior Year            | 96,029         | 777,233        | 4,960         |               |                |                | 878,222        |
| <b>LIMITED</b>        |                |                |               |               |                |                |                |
| Segmented             | 6,809          | 0              | 0             | 0             | 400            | 7,209          | 17,697         |
| Sliced                | 118,191        | 12,508         | 90,220        | 0             | 215,234        | 436,153        | 468,933        |
| Chopped               | 1,190          | 0              | 935           | 50,505        | 0              | 52,630         | 44,854         |
| <b>Total</b>          | <b>126,190</b> | <b>12,508</b>  | <b>91,155</b> | <b>50,505</b> | <b>215,634</b> | <b>495,992</b> |                |
| <b>Conv. Total</b>    | <b>326,437</b> | <b>14,634</b>  | <b>62,861</b> | <b>39,141</b> | <b>88,410</b>  |                | <b>531,484</b> |
| Prior Year            | 303,928        | 13,501         | 59,408        | 38,801        | 95,221         |                | 510,859        |
| <b>BROKEN PITTED</b>  |                |                |               |               |                |                |                |
| Bkn. Pitted           | 0              | 5,817          |               |               |                | 5,817          | 5,817          |
| Bkn. Pitted Grn. Ripe | 0              | 0              |               |               |                | 0              | 0              |
| <b>Total</b>          | <b>0</b>       | <b>5,817</b>   |               |               |                | <b>5,817</b>   |                |
| <b>Conv. Total</b>    | <b>0</b>       | <b>5,817</b>   |               |               |                |                | <b>5,817</b>   |
| Prior Year            | 790            | 5,034          |               |               |                |                | 5,824          |

Converted Total

1,417,118

**Cumulative Sales - Month Ending June 30, 2005**

| Item                  | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total     | Conv. Total |
|-----------------------|-----------|-------------|---------|----------|-----------|-----------|-------------|
| <b>RIPE WHOLE</b>     |           |             |         |          |           |           |             |
| Small                 | 4         | 1,986       | 0       |          |           | 1,990     | 1,995       |
| Medium                | 0         | 685         | 0       |          |           | 685       | 685         |
| Large                 | 0         | 9,792       | 0       |          |           | 9,792     | 9,792       |
| Ex. Large             | 0         | 1,315       | 8       |          |           | 1,323     | 1,320       |
| Ex. Large Sev "C"     | 0         | 0           | 0       |          |           | 0         | 0           |
| Jumbo                 | 6,730     | 2,997       | 0       |          |           | 9,727     | 17,325      |
| Colossal              | 606       | 3,926       | 0       |          |           | 4,532     | 5,216       |
| Super Colossal        | 0         | 1,406       | 0       |          |           | 1,406     | 1,406       |
| Grn. Ripe Whole       | 0         | 0           | 0       |          |           | 0         | 0           |
| Total                 | 7,340     | 22,107      | 8       |          |           | 29,455    |             |
| Conv. Total           | 15,627    | 22,107      | 5       |          |           |           | 37,739      |
| Prior Year            | 17,417    | 25,116      | 41      |          |           |           | 42,574      |
| <b>RIPE PITTED</b>    |           |             |         |          |           |           |             |
| Small                 | 8,093     | 831,794     | 8,814   |          |           | 848,701   | 854,145     |
| Medium                | 191,929   | 2,105,888   | 42,351  |          |           | 2,340,168 | 2,539,111   |
| Large                 | 44,151    | 3,059,964   | 25,868  |          |           | 3,129,983 | 3,168,991   |
| Ex. Large             | 133,585   | 962,181     | 0       |          |           | 1,095,766 | 1,246,583   |
| Ex. Large Sev "C"     | 8,239     | 3,677       | 0       |          |           | 11,916    | 21,218      |
| Jumbo                 | 76,254    | 574,460     | 0       |          |           | 650,714   | 736,804     |
| Colossal              | 18,811    | 244,384     | 0       |          |           | 263,195   | 284,433     |
| Sup. Colossal         | 0         | 35,100      | 0       |          |           | 35,100    | 35,100      |
| Grn. Ripe Whole       | 0         | 33,615      | 0       |          |           | 33,615    | 33,615      |
| Total                 | 481,062   | 7,851,063   | 77,033  |          |           | 8,409,158 |             |
| Conv. Total           | 1,024,181 | 7,851,063   | 44,756  |          |           |           | 8,920,000   |
| Prior Year            | 1,045,626 | 7,527,865   | 51,345  |          |           |           | 8,624,836   |
| <b>LIMITED</b>        |           |             |         |          |           |           |             |
| Segmented             | 68,078    | 0           | 0       | 0        | 5,200     | 73,278    | 177,433     |
| Sliced                | 1,204,211 | 93,433      | 835,220 | 0        | 2,005,632 | 4,138,496 | 4,603,760   |
| Chopped               | 11,648    | 680         | 6,150   | 441,588  | 0         | 460,066   | 396,052     |
| Total                 | 1,283,937 | 94,113      | 841,370 | 441,588  | 2,010,832 | 4,671,840 |             |
| Conv. Total           | 3,320,803 | 110,915     | 578,855 | 342,231  | 824,441   |           | 5,177,244   |
| Prior Year            | 3,116,041 | 115,452     | 504,059 | 341,529  | 853,555   |           | 4,930,636   |
| <b>BROKEN PITTED</b>  |           |             |         |          |           |           |             |
| Bkn. Pitted           | 295       | 43,244      |         |          |           | 43,539    | 43,872      |
| Bkn. Pitted Grn. Ripe | 0         | 0           |         |          |           | 0         | 0           |
| Total                 | 295       | 43,244      |         |          |           | 43,539    |             |
| Conv. Total           | 628       | 43,244      |         |          |           |           | 43,872      |
| Prior Year            | 1,716     | 88,045      |         |          |           |           | 89,761      |

Converted Total

14,178,854

### Consecutive Sales - 12 Months Ending June 30, 2005

| Item                  | 6 No. 10s | 24 No. 300s | 24 Buff | 24 4.5oz | 24 2.25oz | Total     | Conv. Total |
|-----------------------|-----------|-------------|---------|----------|-----------|-----------|-------------|
| <b>RIPE WHOLE</b>     |           |             |         |          |           |           |             |
| Small                 | 5         | 2,088       | 0       |          |           | 2,093     | 2,099       |
| Medium                | 0         | 830         | 0       |          |           | 830       | 830         |
| Large                 | 0         | 10,201      | 0       |          |           | 10,201    | 10,201      |
| Ex. Large             | 0         | 1,383       | 8       |          |           | 1,391     | 1,388       |
| Ex. Large Sev "C"     | 0         | 0           | 0       |          |           | 0         | 0           |
| Jumbo                 | 7,003     | 3,116       | 0       |          |           | 10,119    | 18,025      |
| Colossal              | 711       | 3,926       | 0       |          |           | 4,637     | 5,440       |
| Super Colossal        | 0         | 1,484       | 0       |          |           | 1,484     | 1,484       |
| Grn. Ripe Whole       | 0         | 0           | 0       |          |           | 0         | 0           |
| Total                 | 7,719     | 23,028      | 8       |          |           | 30,755    |             |
| Conv. Total           | 16,434    | 23,028      | 5       |          |           |           | 39,466      |
| Prior Year            | 18,935    | 26,414      | 41      |          |           |           | 45,390      |
| <b>RIPE PITTED</b>    |           |             |         |          |           |           |             |
| Small                 | 8,648     | 891,042     | 9,214   |          |           | 908,904   | 914,807     |
| Medium                | 212,056   | 2,250,044   | 46,879  |          |           | 2,508,979 | 2,728,748   |
| Large                 | 48,510    | 3,340,873   | 28,430  |          |           | 3,417,813 | 3,460,669   |
| Ex. Large             | 142,543   | 1,026,546   | 0       |          |           | 1,169,089 | 1,330,020   |
| Ex. Large Sev "C"     | 8,239     | 3,677       | 0       |          |           | 11,916    | 21,218      |
| Jumbo                 | 83,111    | 611,091     | 0       |          |           | 694,202   | 788,034     |
| Colossal              | 20,028    | 262,091     | 0       |          |           | 282,119   | 304,731     |
| Sup. Colossal         | 0         | 37,351      | 0       |          |           | 37,351    | 37,351      |
| Grn. Ripe Whole       | 0         | 36,746      | 0       |          |           | 36,746    | 36,746      |
| Total                 | 523,135   | 8,459,461   | 84,523  |          |           | 9,067,119 |             |
| Conv. Total           | 1,113,754 | 8,459,461   | 49,108  |          |           |           | 9,622,323   |
| Prior Year            | 1,150,837 | 8,281,484   | 56,016  |          |           |           | 9,488,337   |
| <b>LIMITED</b>        |           |             |         |          |           |           |             |
| Segmented             | 71,094    | 0           | 0       | 0        | 5,800     | 76,894    | 185,445     |
| Sliced                | 1,309,420 | 102,766     | 907,955 | 0        | 2,190,707 | 4,510,848 | 5,011,224   |
| Chopped               | 12,984    | 1,538       | 6,170   | 477,308  | 0         | 498,000   | 430,898     |
| Total                 | 1,393,498 | 104,304     | 914,125 | 477,308  | 2,196,507 | 5,085,742 |             |
| Conv. Total           | 3,604,604 | 123,851     | 628,630 | 369,914  | 900,568   |           | 5,627,567   |
| Prior Year            | 3,496,338 | 125,397     | 547,838 | 374,315  | 931,180   |           | 5,475,068   |
| <b>BROKEN PITTED</b>  |           |             |         |          |           |           |             |
| Bkn. Pitted           | 319       | 13,506      |         |          |           | 13,825    | 14,185      |
| Bkn. Pitted Grn. Ripe | 0         | 0           |         |          |           | 0         | 0           |
| Total                 | 319       | 13,506      |         |          |           | 13,825    |             |
| Conv. Total           | 679       | 13,506      |         |          |           |           | 14,185      |
| Prior Year            | 2,578     | 101,417     |         |          |           |           | 103,995     |

Converted Total

15,303,541