



# 2019 California Farm Production Expenditures



Cooperating with the California Department of Food and Agriculture  
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## CALIFORNIA PRODUCTION EXPENDITURES

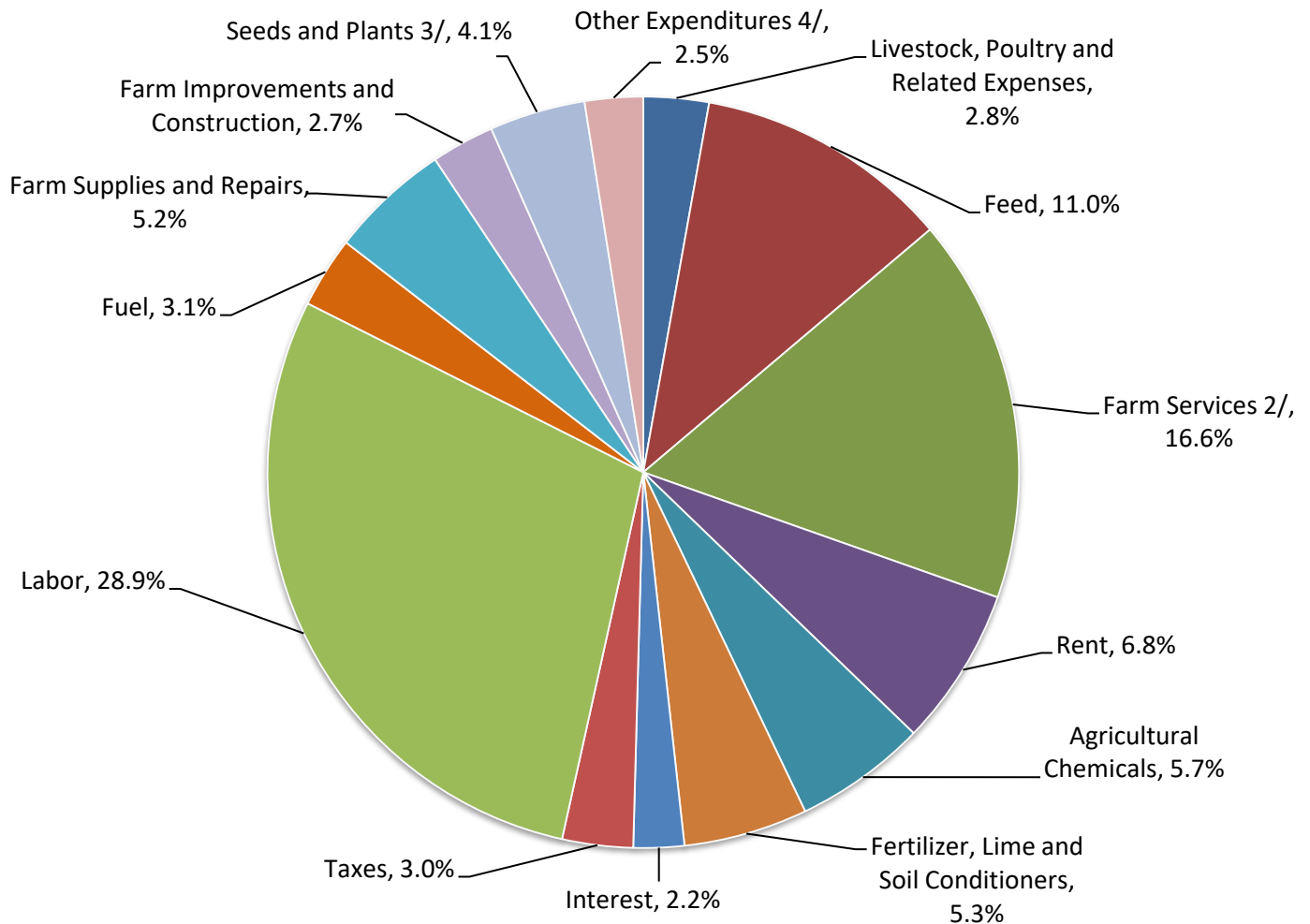
California's total farm production expenditures totaled \$42.7 billion in 2019, a 16.1 percent increase from the 2018 estimate of \$36.8 billion. At 11.9 percent, California had the largest percentage of the 2019 U.S. total expenditures. Expense items showing the largest increase from the previous year were: Labor, up \$2.19 billion; Rent, up \$960 million; and Farm Supplies and Repairs, up \$680 million. The three largest decreases occurred in: Farm Services, down \$250 million; Farm Improvements and Construction, down \$100 million; and Miscellaneous Capital Expenses, down \$10 million. Expenditures per California farm averaged \$610,801 in 2019, compared with \$529,827 in 2018. On average, California producers spent the most on Labor at \$176,824 per farm, Farm Services at \$101,288 and Feed at \$67,239.

## U.S. PRODUCTION EXPENDITURES

U.S. total farm production expenditures were \$357.8 billion for 2019, up from \$354.0 billion in 2018. The 2019 total farm production expenditures are up 1.1 percent compared with 2018 total farm production expenditures. Of the 17 expense items surveyed, nine showed an increase from the previous year, while seven showed a decrease, and one remained the same.

The four largest expenditures at the U.S. level total \$179.8 billion and account for 50.3 percent of total expenditures in 2019. These include Feed, 16.6 percent, Farm Services, 12.0 percent, Livestock, Poultry and Related Expenses, 12.0 percent, and Labor, 9.7 percent.

## CALIFORNIA FARM EXPENDITURES AS A PERCENT OF TOTAL FARM EXPENDITURES, 2019 <sup>1/</sup>



<sup>1/</sup> Figures may not add due to rounding. Includes operator, landlord and contractor share of farm production expenses.

<sup>2/</sup> Includes all crop custom work, veterinary custom services, transportation costs, marketing charges, insurance, leasing of machinery and equipment, utilities, general expenses and miscellaneous business expenses.

<sup>3/</sup> Excludes bedding plants, nursery stock, and seed purchased for resale. Includes seed treatments.

<sup>4/</sup> Includes tractors and self-propelled farm machinery, other farm machinery, trucks and autos, and miscellaneous capital expenses.

### FIND MORE DATA

This report contains some of the results of the **2019 Agricultural Resource Management Survey (ARMS)**.

More results, including data for the Western region, can be found at:

<http://www.nass.usda.gov/Publications> and <http://www.ers.usda.gov/data-products/arms-farm-financial-and-crop-production-practices.aspx>

The Pacific Regional Office would like to thank all of the participants in the Agricultural Resource Management Survey. Their help made this publication possible.

**California Farm Production Expenditures by Farms Reporting, Average per Farm, and Total, 2018-19 <sup>1/</sup>**

Expenditure <sup>2/</sup>	Farms Reporting		Average per Farm <sup>3/</sup>		Total Expenditures	
	2018	2019	2018	2019	2018	2019
	<i>(percent)</i>		<i>(dollars)</i>		<i>(million dollars)</i>	
Livestock, Poultry and Related Expenses	25.6	24.6	14,265	17,167	990	1,200
Feed	39.9	36.9	64,841	67,239	4,500	4,700
Farm Services <sup>4/</sup>	96.8	99.1	105,620	101,288	7,330	7,080
Rent	18.7	18.9	28,098	41,631	1,950	2,910
Agricultural Chemicals	51.1	51.2	28,818	34,764	2,000	2,430
Fertilizer, Lime and Soil Conditioners	53.7	54.9	29,251	32,618	2,030	2,280
Interest	24.6	24.3	10,231	13,305	710	930
Taxes	99.9	100.0	16,715	18,598	1,160	1,300
Labor	49.4	56.8	146,542	176,824	10,170	12,360
Fuel	84.4	78.4	13,977	18,670	970	1,305
Farm Supplies and Repairs	85.4	70.6	22,046	31,617	1,530	2,210
Farm Improvements and Construction	46.3	36.5	18,156	16,595	1,260	1,160
Tractors and Self-Propelled Farm Machinery	10.8	8.4	4,899	8,155	340	570
Other Farm Machinery	11.3	7.8	1,873	2,718	130	190
Seeds and Plants <sup>5/</sup>	35.2	30.1	21,470	25,179	1,490	1,760
Trucks and Autos	10.3	12.1	2,738	4,292	190	300
Miscellaneous Capital Expenses	3.4	2.3	288	143	20	10
<b>Total Farm Production Expenditures</b>	<b>100.0</b>	<b>100.0</b>	<b>529,827</b>	<b>610,801</b>	<b>36,770</b>	<b>42,695</b>

<sup>1/</sup>Totals may not add due to rounding.

<sup>2/</sup>Includes the operator, landlord and contractor shares of farm production expenses.

<sup>3/</sup>Computed by dividing the line-item total expense by the total number of farms at that level.

<sup>4/</sup>Includes all crop custom work, veterinary custom services, transportation costs, marketing charges, insurance, leasing of machinery and equipment, utilities, general expenses and miscellaneous business expenses.

<sup>5/</sup>Excludes bedding plants, nursery stock, and seed purchased for resale. Includes seed treatments.

**California Farm Production Expenditures, Total and Average per Farm by Year: 2010 - 2019**

