



ACH22-29/October 2026

Sales of certified organic commodities continued to increase, up 28% in 2025 compared with the previous certified organic survey in 2021. The number of operations producing certified organic commodities was up by 3%, but land used for certified organic production was down 2%.

17,949
farms



4.8 million
acres



\$14.3 billion
sales



Organic Sales

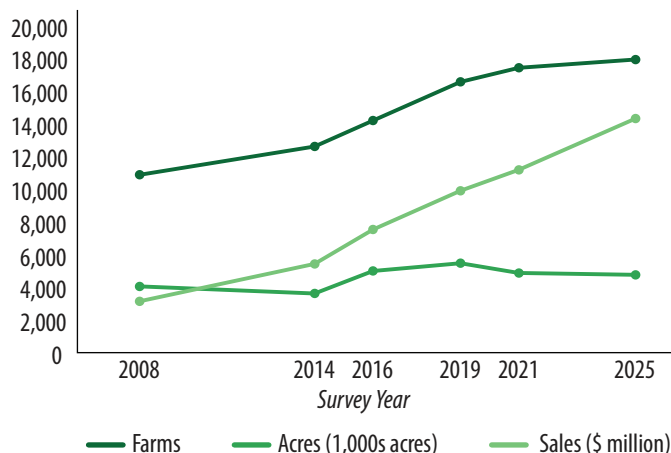
Sales of organic commodities overall rose 28% from 2021 to 2025 but varied by sector. Sales of crops showed the highest increase, at 33%, followed by livestock and poultry products, at 26%, and livestock and poultry, at 16%. Over half (57%) of organic sales came from the crop sector. Specialty crops such as vegetables and fruits are responsible for more than two-thirds of crop income. Organic livestock and poultry production is primarily from milk, eggs, and broiler chickens.

	2025 Sales (\$ million)	% Change, 2021 to 2025
Crops	8,168	33
Livestock and poultry products	3,612	26
Livestock and poultry	2,558	16
Total	14,339	28

Top Five Organic Commodities

	2025 Sales (\$ million)
Milk	1,818
Eggs	1,790
Broilers	1,775
Apples	622
Strawberries	616

Organic Farms, Acres and Sales, 2008 to 2025



The top states with the largest number of organic operations were California (3,214), Wisconsin (1,427), New York (1,351), and Pennsylvania (1,195). No other state had more than 1,000 certified organic farms.

Top States: Organic Sales and Acres, 2025

Sales		Acres	
	\$ million		thousand
California	5,251	California	783
Pennsylvania	1,114	Montana	310
Washington	1,039	Texas	299
Texas	637	New York	293
Indiana	523	Vermont	219
New York	400	Wisconsin	218
Oregon	369	Oregon	209
Wisconsin	345	Nebraska	190
North Carolina	336	Iowa	188
Michigan	296	Idaho	185

The top state for both sales and acres in organic production is California which produced \$5.3 billion of organic commodities in 2025, or 37% of the US total. Sales of organic commodities from the top ten states accounted for 72% of the total.

Commodity Sales

Milk, eggs, and broiler chickens were the top three organic commodities, with more than \$1 billion each in sales. Sales of eggs increased sharply from 2021, up 47%. Sales of milk and broiler chickens increased at slower rates. Sales of the major crop categories (vegetables and fruits) were all up, while sales of field crops decreased by 6%. Among crops, the top selling commodities were apples, strawberries, carrots, and corn for grain.

	Sector Total (\$ millions)	Commodity Sales (\$ millions)	% Change, 2021 to 2025
Livestock and poultry products	3,612		26
Milk		1,818	11
Eggs		1,790	47
Vegetables in the open	3,052		59
Carrots		519	323
Lettuce		406	47
Potatoes		264	44
Spinach		226	5
Celery		193	212
Fruits, tree nuts, and berries	2,984		36
Apples		622	-1
Strawberries		616	83
Grapes		400	29
Blueberries		269	22
Raspberries		165	75
Livestock and poultry	2,558		16
Broiler chickens		1,775	18
Cattle (excl. cows)		235	-2
Turkeys		210	7
Field crops	1,415		-6
Corn for grain		435	3
Soybeans		245	1
Hay, alfalfa		160	-11
Wheat		152	9
Mushrooms	308		53
Vegetables under protection	166		12
Nursery, propagative materials, floriculture, hemp and cut Christmas trees	130		23
Maple syrup	113		37
Total	14,339		28

\$2 billion The amount of sales organic producers reported as being direct to retail markets, institutions, and food hubs.

Farm Characteristics

Sales Class	% of Farms	% of Sales ^a
< \$10,000	8%	0.1%
\$10,000 - \$49,999	21%	1%
\$50,000 - \$99,999	14%	1%
\$100,000 - \$499,999	34%	10%
\$500,000+	22%	88%

The largest organic farms, those with \$500,000 or more in sales, accounted for 22% of all organic farms, but 88% of organic sales. Just over half of organic farms account for 98% of organic sales.

Plans for Future Production

The 2025 survey asked organic producers about their plans for the next five years. The survey also asked those producers and others who may have had acres in transition to organic production about how many acres they currently have in transition to certified organic production.

	% All Farms ^a
Maintain current level of organic production	53
Increase organic production	25
Unknown future intentions	12
Decrease organic production	6
Discontinue organic production	3
Discontinue all ag production	2

Certified organic farms reported an additional 147,849 acres of land currently transitioning to organic production. Other farms (not currently certified) reported 79,682 acres transitioning.

^a May not add to 100% due to rounding.

About the Survey

The 2025 Organic Survey is a follow-on survey to the 2022 Census of Agriculture. The survey is a census of all known U.S. farms and ranches with certified organic production in 2025, as well as those who indicated on the census that they were transitioning into organic production. Certified organic producers are certified by an approved agent of the USDA's Agricultural Marketing Service's National Organic Program.

The 2025 data, as well as results of previous NASS organic surveys, are available in the NASS Quick Stats database at www.quickstats.nass.usda.gov. Data for the 2025 and prior organic surveys are also at www.nass.usda.gov/organics.

Organic Production Practices

The 2025 survey asked organic farmers about a variety of organic production practices. The most common practices include maintaining buffer strips or border rows to isolate organic from non-organic crops, applying animal manures, and using water management practices.

	No. of Farms
Buffer strips or border rows to isolate organic from conventional crops	11,012
Animal manures used	8,982
Water management practices used	8,250
Green manures used	7,690
Conservation tillage, no-till or minimum till used	6,814
Mulch or compost produced or used	6,247
Cover crop planted	5,294
Planting locations planned to avoid cross infestation of pests	5,092
Crop or plant variety chosen for specific pest resistance	5,031