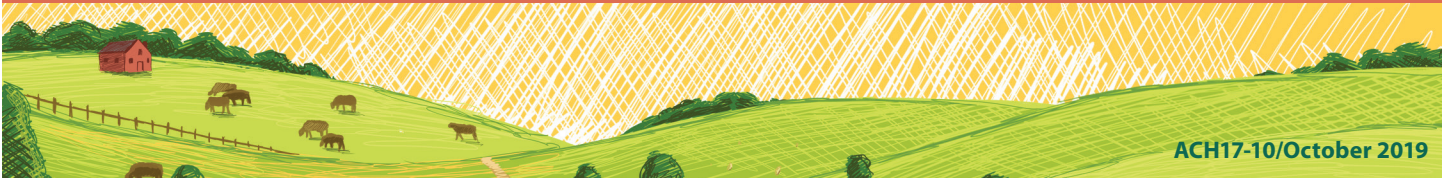


Hispanic Producers

Farms up 8 percent; sold \$21.8 billion in agricultural products in 2017



ACH17-10/October 2019

In 2017, the United States had 112,451 producers who identified as Hispanic, Latino, or Spanish origin, accounting for 3.3 percent of the country's 3.4 million producers. The majority of Hispanic producers were in Texas, California, New Mexico, and Florida. They were younger and more likely to have recently started farming than U.S. producers overall. They may be of any race, but are largely white. Hispanic-operated farms accounted for 5.6 percent of U.S. agriculture sales and 3.6 percent of U.S. farmland.

112,451
producers



32 million
acres



\$21.8 billion
agriculture sales



Number and Location

The 2017 Census of Agriculture revised the demographic data collected to better capture the contributions of all persons involved in agricultural production. In response to detailed questions about farm decision making, more farms reported multiple individuals involved in farm operations.

As a result of the new approach to counting producers, the total number of U.S. producers increased 7 percent between 2012 and 2017. The increase in the number of Hispanic producers was 13 percent. Hispanic-operated farms increased 8 percent between 2012 and 2017 to 86,278 farms.

In Texas, with more Hispanic producers than any other state, Hispanic producers are 10 percent of the state's total producers. They made up a larger share of total producers in New Mexico, where 30 percent of all producers identified as Hispanic, and in California, where 12 percent of all producers identified as Hispanic.

Number of Producers and Farms, Hispanic and All U.S.

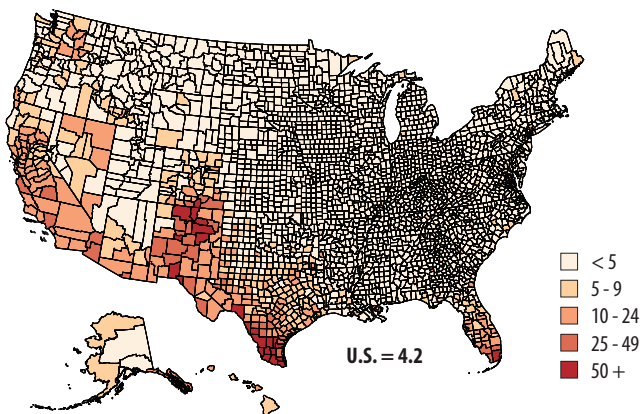
	2012	2017	% change
Producers			
Hispanic	99,734	112,451	+13
All U.S.	3,180,074	3,399,834	+7
Farms			
Hispanic-operated	79,807	86,278	+8
All U.S.	2,109,303	2,042,220	-3

60 The percent of Hispanic producers who live in the top three states.

Top States Hispanic Producers, 2017

Texas	41,143
California	14,597
New Mexico	12,212
Florida	7,121
Colorado	3,765
Washington	2,947
Oklahoma	2,621
Oregon	2,083
Arizona	1,482
Missouri	1,407
Idaho	1,258
Kansas	1,253

Hispanic-operated Farms as Percent of Total Farms, by County, 2017



In six Texas counties, 80 percent or more of farms were Hispanic-operated: Starr (96 percent), Zapata (94 percent), Brooks (88 percent), Jim Hogg (84 percent), Duval (81 percent), and Webb (80 percent).

SNAPSHOT Hispanic Producers, 2017

Number = 112,451*

	Hispanic (percent)	All U.S. (percent)
Sex		
Male	65	64
Female	35	36
Age		
<35	9	8
35 - 64	65	58
65+	26	34
Years farming		
10 or less	36	27
11 or more	64	73
Lived on their farm	65	74
Worked off farm		
No days	31	39
1 to 199 days	28	21
200+ days	41	40
Primary occupation		
Farming	40	42
Other	60	58
Race		
American Ind/Alaska Native	2.2	1.7
Asian	1.0	0.6
Black/African American	0.9	1.3
Native Hawaiian/Pacific Isl	0.5	0.1
White	93.6	95.4
More than one race	1.8	0.8
With military service	11	11
Average age (years)	55.0	57.5

*Data collected for up to four producers per farm.

About the Census

The Census of Agriculture, conducted once every five years, is a complete count of U.S. farms and ranches and the people who operate them. Results from the 2017 and earlier censuses are available at national, state, and county levels.

See the searchable database Quick Stats, the new Census Data Query Tool, downloadable PDF reports, maps, and a variety of topic-specific products including profiles by race, ethnicity, and sex.

www.nass.usda.gov/AgCensus

Producer Characteristics

Hispanic producers are younger on average than U.S. producers overall (55.0 years compared with 57.5 in 2017), and more likely to be a beginning farmer (36 percent of Hispanic producers had farmed 10 years or fewer, compared with 27 percent of all producers). Fewer Hispanic producers (65 percent) lived on their farm or ranch than U.S. producers overall (74 percent).

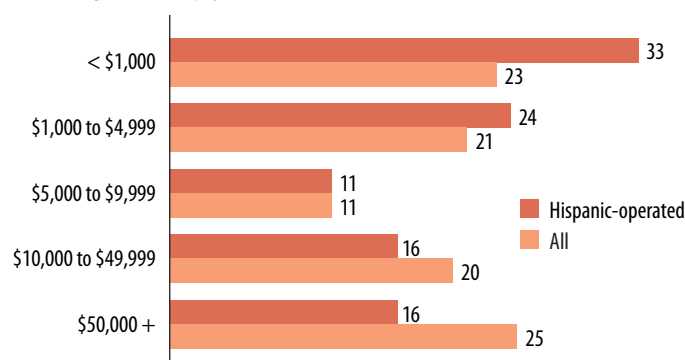
3.3

The percent of total U.S. producers who are Hispanic.

Farm Characteristics

Hispanic-operated farms sold \$21.8 billion in agricultural products in 2017, with 59 percent (\$12.8 billion) in crop sales and 41 percent (\$9.0 billion) in sales of livestock and livestock products. These farms accounted for 5.6 percent of total U.S. agriculture sales. They received \$158 million in government payments in 2017.

Hispanic-operated and U.S. Farms by Economic Class, 2017 (percent)
(sales and government payments combined)



Fifty-seven percent of Hispanic-operated farms had sales and government payments of less than \$5,000; 16 percent had sales and payments of \$50,000 or more, compared with 25 percent of all farms.

Farms and Land

Hispanic-operated farms accounted for 32 million acres of farmland, 3.6 percent of the U.S. total. The majority (61 percent) of these farms were less than 50 acres in size. The average size of Hispanic-operated farms was 372 acres.

Farm Size in Acres	Hispanic-operated	All U.S.
	(percent of total)	
1 to 9	26	13
10 to 49	35	29
50 to 179	20	28
180 to 499	10	15
500 +	9	15

More than three-fourths (78 percent) of Hispanic-operated farms were operated by farmers who own all the land they farm, 7 percent by farmers who rent all the land.

70 The percent of Hispanic-operated farms with internet access.

Farm Specialization^a

Twenty-one percent of Hispanic-operated farms specialized in production of specialty crops, compared with 9 percent of all U.S. farms.

	% of farms
Oilseeds and grains	4
Specialty crops	21
Vegetables and melons	3
Fruits, tree nuts, berries	14
Greenhouse, nursery, floriculture	4
Other crops	15
Cattle and dairy	36
Sheep and goats	9
Other animals	15

11,699

The number of Hispanic-operated farms specializing in fruit, tree nut, and berry production.

^aRefers to the North American Industry Classification System (NAICS). More than half of a farm's sales come from the commodity.